

# Global PSTN Gateway Supply, Demand and Key Producers, 2026-2032

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## Abstracts

The global PSTN Gateway market size is expected to reach \$ 180 million by 2032, rising at a market growth of 5.4% CAGR during the forecast period (2026-2032). In 2025, global sales of PSTN Gateway reached approximately 300 k units, with an average market price of about USD 400 per unit, an annual production capacity of roughly 400 k units, and an industry-average gross margin of approximately 35%. A PSTN Gateway is a border device placed between carrier trunks (SIP trunk / PRI, etc.) and enterprise voice systems (IP-PBX, UC, contact center, recording, SBC, etc.). It enables protocol/signaling interworking (SIP/ISDN/SS7, etc.), media transcoding/codec adaptation, numbering & routing, interconnect and security controls, while safeguarding QoS and reliability (jitter buffering, echo handling, redundancy). Compared with generic gateways, it is optimized for carrier-trunk interconnect rules and network behaviors, reducing enterprise migration and cutover risk.

Upstream is dominated by SoC/CPU (x86/ARM), DSP/voice-processing ICs, Ethernet PHY/switch silicon, memory/power, chassis mechanics, plus software building blocks such as SIP stacks, media engines, transcoding libraries, OS/virtualization and security components, with ODM/EMS handling SMT and assembly. Midstream OEM/brands package hardware platforms + firmware + interop certification and deliver management/ops tools. Downstream consumption concentrates in enterprise SIP trunk termination, inter-network/private-network interconnect, contact-center concurrency expansion, smooth replacement of legacy PBX/ISDN, and carrier/SI project deployments?with repeat demand driven mainly by channel concurrency, site rollout, redundancy, and scale-up upgrades.

The PSTN Gateway market is a pragmatic, infrastructure-driven segment sitting between carrier trunks and enterprise voice environments, benefiting from ongoing migration away from legacy TDM/PRI toward SIP trunking while still supporting long-tail interworking needs. Demand is shaped less by ?feature hype? and more by

compatibility, voice quality, security, and deployment reliability?especially where enterprises must bridge old PBX estates, contact centers, and multi-site networks with carrier requirements. Competition typically clusters into established telecom equipment vendors and specialized voice/interconnect players, with differentiation coming from interoperability certifications, software maturity (SIP/media handling), management tools, and high-availability designs rather than pure hardware specs. Over time, the market continues to shift toward SIP-first and virtualized deployments, but steady replacement cycles and hybrid networks keep physical gateways relevant, particularly in regulated, mission-critical, or multi-carrier environments.

This report studies the global PSTN Gateway production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for PSTN Gateway and provides market size (US\$ million) and Year-over-Year (YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of PSTN Gateway that contribute to its increasing demand across many markets.

### **Highlights and key features of the study**

Global PSTN Gateway total production and demand, 2021-2032, (Units)

Global PSTN Gateway total production value, 2021-2032, (USD Million)

Global PSTN Gateway production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (Units), (based on production site)

Global PSTN Gateway consumption by region & country, CAGR, 2021-2032 & (Units)

U.S. VS China: PSTN Gateway domestic production, consumption, key domestic manufacturers and share

Global PSTN Gateway production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (Units)

Global PSTN Gateway production by Type, production, value, CAGR, 2021-2032, (USD Million) & (Units)

Global PSTN Gateway production by Application, production, value, CAGR, 2021-2032, (USD Million) & (Units)

This report profiles key players in the global PSTN Gateway market based on the following parameters - company overview, production, value, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Cisco, AudioCodes, Sangoma Technologies, Avaya, Dialogic (Enghouse), Ribbon Communications, Matrix Comsec, Grandstream Networks, Alcatel-Lucent S.A. (Nokia), ADTRAN, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices

used in analyzing the World PSTN Gateway market

**Detailed Segmentation:**

Each section contains quantitative market data including market by value (US\$ Millions), volume (production, consumption) & (Units) and average price (US\$/Unit) by manufacturer, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

Global PSTN Gateway Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

Global PSTN Gateway Market, Segmentation by Type:

Low-density

Mid-density

High-density

Global PSTN Gateway Market, Segmentation by Form:

Desktop

Rack-mount

Modular

**Global PSTN Gateway Market, Segmentation by Functional:**

Interworking-focused

Media-transcoding-focused

Security-edge Focused

**Global PSTN Gateway Market, Segmentation by Application:**

Enterprise

Carrier

Others

**Companies Profiled:**

Cisco

AudioCodes

Sangoma Technologies

Avaya

Dialogic (Enghouse)

Ribbon Communications

Matrix Comsec

Grandstream Networks

Alcatel-Lucent S.A. (Nokia)

ADTRAN

M5

TelcoBridges

beroNet

Patton Electronics

Xorcom

Terratel

Synway

TAINET Communication System

V-solution Telecommunication Technology

Shenzhen DINSTAR

Flyingvoice

### **Key Questions Answered:**

1. How big is the global PSTN Gateway market?
2. What is the demand of the global PSTN Gateway market?
3. What is the year over year growth of the global PSTN Gateway market?
4. What is the production and production value of the global PSTN Gateway market?
5. Who are the key producers in the global PSTN Gateway market?
6. What are the growth factors driving the market demand?

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