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Global Microbiome Collection Kit Supply, Demand and Key Producers, 2026-2032

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Abstracts

The global Microbiome Collection Kit market size is expected to reach $ 382 million by 2032, rising at a market growth of 5.3% CAGR during the forecast period (2026-2032).

In 2025, global Microbiome Collection Kit production reached approximately 20,400 k units?with an average global market price of around US$ 12.5 per unit, and a gross profit margin of approximately 20%-40%. A microbiome collection kit is a standardized, single-use system designed to collect, stabilize, store, and transport microbial-community samples for microbiome or metagenomic analysis. Depending on the target body site or environment, the kit may contain a stool-sampling spoon, swab, brush, saliva funnel, collection paper, specimen tube, preservation medium, gloves, labels, and return-mail packaging. Its primary purpose is to minimize microbial growth, nucleic-acid degradation, oxygen exposure, contamination, and compositional drift between collection and laboratory processing. Most products preserve microbial DNA, while advanced formulations can stabilize RNA, metabolites, viruses, fungi, or viable anaerobic microorganisms. Samples commonly include stool, saliva, oral plaque, tongue coating, skin, scalp, vaginal secretions, nasal specimens, urine, animal specimens, soil, and water. The category excludes stand-alone DNA extraction kits, sequencing reagents, analytical software, testing services, and ordinary specimen containers without microbiome-specific collection or preservation functions.

The upstream segment supplies medical-grade polypropylene and polyethylene tubes, caps, sampling spoons, nylon-flocked or polyester swabs, brushes, saliva funnels, collection papers, gloves, absorbent materials, labels, barcodes, and biological mailing packages. Chemical inputs include buffering agents, chelators, detergents, antimicrobial compounds, nucleic-acid stabilizers, oxygen scavengers, antioxidants, and cryoprotectants. Midstream manufacturers undertake preservation-formulation

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development, precision molding, swab production, tube filling, cleanroom assembly, sterilization, packaging, stability testing, low-biomass contamination control, microbiome-profile validation, and regulatory documentation. Product value is determined principally by preservation accuracy, ambient-temperature stability, RNA or metabolite compatibility, recovery of viable organisms, automation compatibility, and ease of self-collection. Distribution includes direct institutional sales, scientific distributors, clinical-trial kitting companies, OEM/private-label arrangements, and direct-to-consumer mail-back programs. Downstream customers include universities, hospitals, biobanks, pharmaceutical and biotechnology companies, contract research organizations, diagnostic laboratories, consumer-health companies, nutrition and probiotic developers, cosmetics manufacturers, veterinary laboratories, agricultural institutes, and environmental-monitoring organizations. Sequencing, bioinformatics, clinical interpretation, and microbiome-based therapeutic development follow sample collection but are outside the kit market itself.

Report Scope

This report studies the global Microbiome Collection Kit production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for Microbiome Collection Kit and provides market size (US$ million) and Year-over-Year (YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of Microbiome Collection Kit that contribute to its increasing demand across many markets.

Highlights and key features of the study

Global Microbiome Collection Kit total production and demand, 2021-2032, (K Units)

Global Microbiome Collection Kit total production value, 2021-2032, (USD Million)

Global Microbiome Collection Kit production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (K Units), (based on production site)

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Global Microbiome Collection Kit consumption by region & country, CAGR, 2021-2032 & (K Units)

U.S. VS China: Microbiome Collection Kit domestic production, consumption, key domestic manufacturers and share

Global Microbiome Collection Kit production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (K Units)

Global Microbiome Collection Kit production by Type, production, value, CAGR, 2021-2032, (USD Million) & (K Units)

Global Microbiome Collection Kit production by Application, production, value, CAGR, 2021-2032, (USD Million) & (K Units)

This report profiles key players in the global Microbiome Collection Kit market based on the following parameters - company overview, production, value, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include DNA Genotek Inc.(OraSure Technologies), Zymo Research Corporation, Mawi DNA Technologies LLC, Norgen Biotek, Cell Projects(Isohelix), Copan Italia, Microviable Therapeutics, Anaerobe Systems, Canvax Biotech, Danagen, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the World Microbiome Collection Kit market

Detailed Segmentation:

Each section contains quantitative market data including market by value (US$ Millions), volume (production, consumption) & (K Units) and average price (US$/Unit) by manufacturer, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

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Global Microbiome Collection Kit Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

Market Segmentation

Global Microbiome Collection Kit Market, Segmentation by Type:

Gut/Stool Microbiome Collection Kit

Oral/Saliva Microbiome Collection Kit

Skin/Scalp Microbiome Collection Kit

Urinary Microbiome Collection Kit

Others

Global Microbiome Collection Kit Market, Segmentation by Preservation Technology:

Anaerobic Microorganism Preservation Type

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Refrigerated or Frozen Transport Type

Others

Global Microbiome Collection Kit Market, Segmentation by Application:

Universities and Research Institutions

Pharmaceutical and Biotechnology Companies

Hospitals and Diagnostic Laboratories

CROs and Central Laboratories

Consumer Health Testing

Others

Companies Profiled:

DNA Genotek Inc.(OraSure Technologies)

Zymo Research Corporation

Mawi DNA Technologies LLC

Norgen Biotek

Cell Projects(Isohelix)

Copan Italia

Microviable Therapeutics

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Anaerobe Systems

Canvax Biotech

Danagen

Invitek Diagnostics

Bencos Healthcare

Neuome Technologies

MGI Tech

Huachenyang

Medico Technology

Guangzhou IGE Biotechnology

Key Questions Answered

1. How big is the global Microbiome Collection Kit market?
2. What is the demand of the global Microbiome Collection Kit market?
3. What is the year over year growth of the global Microbiome Collection Kit market?
4. What is the total value of the global Microbiome Collection Kit market?
5. Who are the Major Players in the global Microbiome Collection Kit market?
6. What are the growth factors driving the market demand?

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