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Global Merchant of Record Software Market 2026 by Company, Regions, Type and Application, Forecast to 2032

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Abstracts

According to our (Global Info Research) latest study, the global Merchant of Record Software market size was valued at US$ 359 million in 2025 and is forecast to a readjusted size of US$ 480 million by 2032 with a CAGR of 4.3% during review period.

Merchant of Record (MoR) software refers to a type of platform that handles the financial and legal responsibilities associated with processing customer transactions for businesses, particularly in e-commerce. When a company uses MoR software, the provider takes on the role of the merchant of record, which means they manage payment processing, compliance, tax collection, chargebacks, and refunds.

The merchant software market is experiencing rapid growth, primarily driven by the increasing globalization of e-commerce, cross-border payment compliance, and the need to simplify consumer settlements. MoR, as a third-party settlement and compliance platform, helps merchants handle core functions such as payments, taxation, financial compliance, and risk control, lowering the barriers and compliance costs of cross-border transactions. Market trends include seamless, integrated Payment as a Service (PaaS) solutions, automated tax and invoicing compliance, cross-border RMB/USD and other multi-currency settlements, and deep support for digital wallets, subscription-based business models, and multi-channel sales. Meanwhile, security, KYC/AML compliance, data privacy protection, and seamless integration with merchant platforms (such as e-commerce and marketplaces) are becoming key competitive advantages. Vendors are increasing their market share through global payment networks, flexible pricing, and rapid deployment capabilities.

This report is a detailed and comprehensive analysis for global Merchant of Record

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Software market. Both quantitative and qualitative analyses are presented by company, by region & country, by Type and by Application. As the market is constantly changing, this report explores the competition, supply and demand trends, as well as key factors that contribute to its changing demands across many markets. Company profiles and product examples of selected competitors, along with market share estimates of some of the selected leaders for the year 2025, are provided.

Key Features:

Global Merchant of Record Software market size and forecasts, in consumption value ($ Million), 2021-2032

Global Merchant of Record Software market size and forecasts by region and country, in consumption value ($ Million), 2021-2032

Global Merchant of Record Software market size and forecasts, by Type and by Application, in consumption value ($ Million), 2021-2032

Global Merchant of Record Software market shares of main players, in revenue ($ Million), 2021-2026

The Primary Objectives in This Report Are:

To determine the size of the total market opportunity of global and key countries

To assess the growth potential for Merchant of Record Software

To forecast future growth in each product and end-use market

To assess competitive factors affecting the marketplace

This report profiles key players in the global Merchant of Record Software market based on the following parameters - company overview, revenue, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Paddle, Verifone, FastSpring, PayPro Global, Digital River, Xsolla, Cleverbridge, Nexway, 1D3 DIGITECH, ExpandNow, etc.

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This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Market segmentation

Merchant of Record Software market is split by Type and by Application. For the period 2021-2032, the growth among segments provides accurate calculations and forecasts for Consumption Value by Type and by Application. This analysis can help you expand your business by targeting qualified niche markets.

Market segment by Type

Cloud-based

On-premises

Market segment by Functional Dimensions

Customs Declaration and Clearance Management

Taxation and Compliance Management

Logistics and Supply Chain Management

Others

Market segment by User Roles

Enterprise Users

Agent Service Providers

Individual Users

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Market segment by Application

Large Enterprises

SMEs

Market segment by players, this report covers

Paddle

Verifone

FastSpring

PayPro Global

Digital River

Xsolla

Cleverbridge

Nexway

1D3 DIGITECH

ExpandNow

Fungies.io

Gigapay

Kyshi

Lemon Squeezy

Brandpath

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Shopify

SubscriptionFlow

Market segment by regions, regional analysis covers

North America (United States, Canada and Mexico)

Europe (Germany, France, UK, Russia, Italy and Rest of Europe)

Asia-Pacific (China, Japan, South Korea, India, Southeast Asia and Rest of Asia-Pacific)

South America (Brazil, Rest of South America)

Middle East & Africa (Turkey, Saudi Arabia, UAE, Rest of Middle East & Africa)

The content of the study subjects, includes a total of 13 chapters:

Chapter 1, to describe Merchant of Record Software product scope, market overview, market estimation caveats and base year.

Chapter 2, to profile the top players of Merchant of Record Software, with revenue, gross margin, and global market share of Merchant of Record Software from 2021 to 2026.

Chapter 3, the Merchant of Record Software competitive situation, revenue, and global market share of top players are analyzed emphatically by landscape contrast.

Chapter 4 and 5, to segment the market size by Type and by Application, with consumption value and growth rate by Type, by Application, from 2021 to 2032.

Chapter 6, 7, 8, 9, and 10, to break the market size data at the country level,

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with revenue and market share for key countries in the world, from 2021 to 2026.and Merchant of Record Software market forecast, by regions, by Type and by Application, with consumption value, from 2027 to 2032.

Chapter 11, market dynamics, drivers, restraints, trends, Porters Five Forces analysis.

Chapter 12, the key raw materials and key suppliers, and industry chain of Merchant of Record Software.

Chapter 13, to describe Merchant of Record Software research findings and conclusion.

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