

Global Marine Buoy Communication Terminal Market 2026 by Manufacturers, Regions, Type and Application, Forecast to 2032

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Abstracts

According to our (Global Info Research) latest study, the global Marine Buoy Communication Terminal market size was valued at US\$ 396 million in 2025 and is forecast to a readjusted size of US\$ 635 million by 2032 with a CAGR of 6.8% during review period.

Marine buoy communication terminal refer to communication hardware installed in ocean observation buoys, drifting buoys, moored buoys, wave buoys, meteorological buoys, aquaculture buoys, navigation buoys and offshore testing buoys. They are mainly used to transmit ocean environmental, meteorological, hydrological, wave, current, positioning, alarm and equipment status data collected by buoys to shore stations, satellite platforms, vessel terminals or cloud platforms. The main product forms include satellite telemetry terminals, Argos communication terminals, Iridium communication terminals, BeiDou short message terminals, cellular communication modules, AIS communication units, radio data transmission terminals, multi mode communication controllers, communication antennas and waterproof and corrosion resistant enclosure components. Core technologies include low power communication, long distance data backhaul, store and forward transmission, remote configuration, positioning and timing, multi link switching, salt spray resistance and long term reliable offshore operation. Key specifications include communication mode, data rate, transmit power, power consumption, positioning accuracy, protection rating, operating temperature, endurance and interface compatibility. In 2025, the global average ex factory price of marine buoy communication terminals is approximately USD 15,000 per unit, and the industry average gross margin is approximately 36%.

Marine buoy communication terminal are essentially marine IoT communication

hardware and form a core midstream component of ocean observation systems. The upstream supply chain includes satellite communication modules, BeiDou short message modules, cellular modules, AIS modules, RF components, antennas, batteries, power management chips, waterproof connectors and corrosion resistant enclosure materials. The midstream segment consists of telemetry terminals, satellite beacons, multi mode communication controllers and embedded communication units used in buoy systems. Downstream demand mainly comes from ocean environmental monitoring, meteorological warning, wave and current observation, marine aquaculture, offshore wind power, fishery asset tracking, navigation buoy management and oceanographic research. The value of the product is determined not only by data transmission capability, but also by low power operation, offshore durability and stable long distance communication.

Competition in this market is not simply a competition among communication module suppliers. The real differentiation lies in marine environmental adaptability, long term reliability, power consumption control, satellite and terrestrial link integration, and the ability to maintain data continuity under harsh offshore conditions. European and North American suppliers have stronger foundations in drifting buoy telemetry, Argos and Iridium based data links, wave buoy communication and established ocean observation customers. Chinese suppliers are more active in BeiDou telemetry, hydrology and water quality telemetry, coastal monitoring and domestic ocean observation projects. Recent consolidation has strengthened the platform capabilities of leading suppliers, while communication terminals are increasingly bundled with buoy hardware, satellite data services and cloud based data platforms.

Policy and demand factors provide steady support for the industry. Global ocean observation networks, meteorological disaster warning, digital marine aquaculture, offshore wind operation and maintenance, marine ecological protection and maritime safety regulation all require stable long term data backhaul from offshore devices. Future growth is expected to be gradual rather than explosive, driven by replacement of communication units in installed buoys, deployment of new smart buoys, wider use of low earth orbit satellite IoT and adoption of multi mode communication terminals. The main risks are that terminal revenue is often embedded in complete buoy system pricing, satellite service fees are sometimes mixed with hardware revenue, and some low end communication functions may be replaced by general purpose IoT terminals.

This report is a detailed and comprehensive analysis for global Marine Buoy Communication Terminal market. Both quantitative and qualitative analyses are presented by manufacturers, by region & country, by Type and by Application. As the

market is constantly changing, this report explores the competition, supply and demand trends, as well as key factors that contribute to its changing demands across many markets. Company profiles and product examples of selected competitors, along with market share estimates of some of the selected leaders for the year 2025, are provided.

Key Features:

Global Marine Buoy Communication Terminal market size and forecasts, in consumption value (\$ Million), sales quantity (Units), and average selling prices (K US\$/unit), 2021-2032

Global Marine Buoy Communication Terminal market size and forecasts by region and country, in consumption value (\$ Million), sales quantity (Units), and average selling prices (K US\$/unit), 2021-2032

Global Marine Buoy Communication Terminal market size and forecasts, by Type and by Application, in consumption value (\$ Million), sales quantity (Units), and average selling prices (K US\$/unit), 2021-2032

Global Marine Buoy Communication Terminal market shares of main players, shipments in revenue (\$ Million), sales quantity (Units), and ASP (K US\$/unit), 2021-2026

The Primary Objectives in This Report Are:

To determine the size of the total market opportunity of global and key countries

To assess the growth potential for Marine Buoy Communication Terminal

To forecast future growth in each product and end-use market

To assess competitive factors affecting the marketplace

This report profiles key players in the global Marine Buoy Communication Terminal market based on the following parameters - company overview, sales quantity, revenue, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include MetOcean Telematics Ltd., Satlink S.L., Collecte Localisation Satellites, Pacific Gyre, Inc., NAL Research Corporation, Planet Ocean Ltd., Ocean Scientific International Ltd., Datawell B.V.,

AXYS Technologies Inc., nke Instrumentation, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Market Segmentation

Marine Buoy Communication Terminal market is split by Type and by Application. For the period 2021-2032, the growth among segments provides accurate calculations and forecasts for consumption value by Type, and by Application in terms of volume and value. This analysis can help you expand your business by targeting qualified niche markets.

Market segment by Type

Satellite Telemetry Terminals

Cellular IoT Terminals

AIS and VDES Communication Units

Radio Telemetry Terminals

Multi-link Communication Terminals

Others

Market segment by Buoy Platform Type

Drifting Buoy Terminals

Moored Buoy Terminals

Wave Buoy Terminals

Others

Market segment by Data Throughput

- Low-rate Terminals (? 1 kbps)
- Standard-rate Terminals (1?100 kbps)
- Medium-rate Terminals (100 kbps?1 Mbps)
- Broadband Terminals (> 1 Mbps)
- Others

Market segment by Application

- arine Environmental Monitoring Industry
- Meteorological Services Industry
- Fisheries and Aquaculture Industry
- Offshore Energy Industry
- Maritime Transportation and Port Industry
- Scientific Research and Defense Industry
- Others

Major players covered

- MetOcean Telematics Ltd.
- Satlink S.L.
- Collecte Localisation Satellites
- Pacific Gyre, Inc.

NAL Research Corporation

Planet Ocean Ltd.

Ocean Scientific International Ltd.

Datawell B.V.

AXYS Technologies Inc.

nke Instrumentation

Sofar Ocean Technologies, Inc.

Beijing Haizhou Saiwei Technology Co., Ltd.

Hubei Yilineng Technology Co., Ltd.

Zenilite Buoy Co., Ltd.

develogic GmbH

Blue Ocean Gear Inc.

Market segment by region, regional analysis covers

North America (United States, Canada, and Mexico)

Europe (Germany, France, United Kingdom, Russia, Italy, and Rest of Europe)

Asia-Pacific (China, Japan, Korea, India, Southeast Asia, and Australia)

South America (Brazil, Argentina, Colombia, and Rest of South America)

Middle East & Africa (Saudi Arabia, UAE, Egypt, South Africa, and Rest of Middle East & Africa)

The content of the study subjects, includes a total of 15 chapters:

Chapter 1, to describe Marine Buoy Communication Terminal product scope, market overview, market estimation caveats and base year.

Chapter 2, to profile the top manufacturers of Marine Buoy Communication Terminal, with price, sales quantity, revenue, and global market share of Marine Buoy Communication Terminal from 2021 to 2026.

Chapter 3, the Marine Buoy Communication Terminal competitive situation, sales quantity, revenue, and global market share of top manufacturers are analyzed emphatically by landscape contrast.

Chapter 4, the Marine Buoy Communication Terminal breakdown data are shown at the regional level, to show the sales quantity, consumption value, and growth by regions, from 2021 to 2032.

Chapter 5 and 6, to segment the sales by Type and by Application, with sales market share and growth rate by Type, by Application, from 2021 to 2032.

Chapter 7, 8, 9, 10 and 11, to break the sales data at the country level, with sales quantity, consumption value, and market share for key countries in the world, from 2021 to 2026. and Marine Buoy Communication Terminal market forecast, by regions, by Type, and by Application, with sales and revenue, from 2027 to 2032.

Chapter 12, market dynamics, drivers, restraints, trends, and Porters Five Forces analysis.

Chapter 13, the key raw materials and key suppliers, and industry chain of Marine Buoy Communication Terminal.

Chapter 14 and 15, to describe Marine Buoy Communication Terminal sales channel, distributors, customers, research findings and conclusion.

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