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Global Low-Power Satellite IoT Terminals and Modules Supply, Demand and Key Producers, 2026-2032

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Abstracts

The global Low-Power Satellite IoT Terminals and Modules market size is expected to reach $ 1406 million by 2032, rising at a market growth of 18.8% CAGR during the forecast period (2026-2032).

Low-Power Satellite IoT Terminals and Modules refer to battery-powered, solar-assisted, or ultra-low-power hardware devices and embedded communication modules designed to transmit small amounts of sensor, telemetry, tracking, alarm, and status data through satellite links where terrestrial cellular, fiber, LoRaWAN, or other ground networks are unavailable or unreliable. The scope focuses on hardware used for asset tracking, container logistics, maritime and fisheries, agriculture and water monitoring, oil and gas telemetry, pipeline monitoring, environmental observation, field research, emergency response, and remote infrastructure management. Typical product forms include standalone asset trackers, rugged telemetry terminals, solar-powered monitoring nodes, satellite-cellular hybrid devices, OEM satellite communication modules, low-power development boards, and application-specific monitoring devices. Major technology routes include LEO and GEO narrowband satellite IoT, Iridium SBD, Globalstar Simplex and two-way IoT, ORBCOMM/IDP, Argos/Kin?is, LoRa/LR-FHSS over satellite, and 3GPP Release 17 IoT-NTN. Key performance parameters include power consumption, battery life, message size, link reliability, positioning capability, antenna integration, environmental ruggedness, certification readiness, and total deployment cost.

Based on our research, the core nature of the low-power satellite IoT terminal industry is not the miniaturization of traditional satellite communication equipment, but the creation of a low-data-rate, low-power, low-cost, and long-life remote data infrastructure.

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Traditional satellite terminals are designed around voice, broadband, mobile satcom, or mission-critical communications, while this market focuses on distributed assets and sensors that need to send small payloads from areas without reliable terrestrial coverage. The value of these devices lies not in bandwidth per terminal, but in enabling digital visibility for assets that were previously uneconomic to connect due to power constraints, maintenance distance, and communication cost. Therefore, the appropriate reporting boundary should focus on terminals and embedded modules used in industrial, agricultural, maritime, energy, logistics, and environmental monitoring applications, rather than extending the scope to VSAT broadband terminals, smartphone direct-to-device services, or pure satellite connectivity platforms.

Demand growth from 2025 to 2032 will mainly come from large numbers of distributed assets that previously had no economic way to connect to satellite links. Containers, trailers, maritime equipment, oil and gas wellheads, hydrological stations, livestock, remote agricultural infrastructure, forestry monitoring nodes, renewable energy assets, and environmental stations all share similar requirements: low data volume, long deployment cycles, limited power, wide geographic dispersion, and high maintenance cost. The adoption logic is therefore closer to cellular IoT than to traditional satcom, but with stronger constraints on battery life, antenna design, link budgets, certification, and ruggedization. As 3GPP NTN module prices decline and satellite-cellular dual-mode hardware becomes easier to integrate, the market is likely to move from a small base of high-priced industrial terminals toward a broader mix of mid- and low-cost hybrid IoT devices.

From a policy and industry-dynamics perspective, China, Europe, and North America are all moving toward the integration of satellite IoT and terrestrial mobile ecosystems. In China, Guodian Gaoke?s Tianqi constellation received approval for a commercial satellite IoT service trial, indicating that China?s low-earth-orbit narrowband IoT system is moving from technical validation toward commercial closed-loop deployment. In Europe, Kin?is, Sateliot, OQ Technology, EchoStar Mobile, and other players are pursuing different technical routes. In North America, the traditional strength of Iridium, Globalstar, and ORBCOMM is now being reshaped by D2D and NTN ecosystems. Amazon?s announced acquisition of Globalstar shows that low-data-rate satellite connectivity, spectrum, and direct-to-device capabilities are being strategically revalued by large technology platforms; while this does not automatically translate into industrial terminal revenue, it will likely accelerate chipset, module, and device ecosystem development.

Looking ahead, competition will gradually shift from ?who owns a satellite network? to

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?who can deliver low-cost, low-power, easy-to-certify, easy-to-integrate, and scalable terminal hardware and module ecosystems.? Proprietary satellite terminals will remain important in high-reliability industrial applications, but standardized 3GPP IoT-NTN modules will lower the hardware entry barrier for many general tracking and telemetry devices. Substitution risks will come from terrestrial cellular network expansion, LPWAN deployments, smartphone and vehicle D2D solutions, and satellite operators? platform strategies. Nevertheless, in maritime, desert, forest, high-latitude, cross-border logistics, and remote energy applications, satellite IoT retains a strong coverage advantage. The overall market should continue to grow rapidly, but suppliers will become increasingly differentiated by their ability to combine power-efficient hardware design, certified connectivity, scalable manufacturing, and deep vertical use-case integration.

This report studies the global Low-Power Satellite IoT Terminals and Modules production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for Low-Power Satellite IoT Terminals and Modules and provides market size (US$ million) and Year-over-Year (YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of Low-Power Satellite IoT Terminals and Modules that contribute to its increasing demand across many markets.

Highlights and key features of the study
Global Low-Power Satellite IoT Terminals and Modules total production and demand, 2021-2032, (Units)
Global Low-Power Satellite IoT Terminals and Modules total production value, 2021-2032, (USD Million)
Global Low-Power Satellite IoT Terminals and Modules production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (Units), (based on production site)
Global Low-Power Satellite IoT Terminals and Modules consumption by region & country, CAGR, 2021-2032 & (Units)
U.S. VS China: Low-Power Satellite IoT Terminals and Modules domestic production, consumption, key domestic manufacturers and share
Global Low-Power Satellite IoT Terminals and Modules production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (Units)
Global Low-Power Satellite IoT Terminals and Modules production by Type, production, value, CAGR, 2021-2032, (USD Million) & (Units)
Global Low-Power Satellite IoT Terminals and Modules production by Application,

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production, value, CAGR, 2021-2032, (USD Million) & (Units)

This report profiles key players in the global Low-Power Satellite IoT Terminals and Modules market based on the following parameters - company overview, production, value, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Murata Manufacturing Co., Ltd., Quectel Wireless Solutions Co., Ltd., Fibocom Wireless Inc., Semtech Corporation, Telit Cinterion, Viasat, Inc., Iridium Communications Inc., ORBCOMM Inc., u-blox AG, Globalstar, Inc., etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the World Low-Power Satellite IoT Terminals and Modules market

Detailed Segmentation:

Each section contains quantitative market data including market by value (US$ Millions), volume (production, consumption) & (Units) and average price (US$/Unit) by manufacturer, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

Global Low-Power Satellite IoT Terminals and Modules Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

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Rest of World

Global Low-Power Satellite IoT Terminals and Modules Market, Segmentation by Type:

Satellite IoT Module

Other

Global Low-Power Satellite IoT Terminals and Modules Market, Segmentation by Power Supply Type:

Primary Battery Powered

Energy Harvesting Powered

Other

Global Low-Power Satellite IoT Terminals and Modules Market, Segmentation by Data Direction:

Uplink-only Device

Two-way Messaging Device

Other

Global Low-Power Satellite IoT Terminals and Modules Market, Segmentation by Application:

Asset Tracking

Environmental Monitoring

Equipment Telemetry

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Emergency Alerting

Animal / Wildlife Tracking

Other

Companies Profiled:

Murata Manufacturing Co., Ltd.

Quectel Wireless Solutions Co., Ltd.

Fibocom Wireless Inc.

Semtech Corporation

Telit Cinterion

Viasat, Inc.

Iridium Communications Inc.

ORBCOMM Inc.

u-blox AG

Globalstar, Inc.

Nordic Semiconductor ASA

Digital Matter Pty Ltd.

Myriota Pty Ltd.

Ground Control Technologies UK Ltd.

Astrocast SA

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EchoStar Mobile Ltd.

Kin?is

CLS Group

Wyld Networks AB

Lacuna Space Ltd.

OQ Technology

Beijing Guodian Gaoke Technology Co., Ltd.

GlobalSat WorldCom Corp.

Net Feasa Ltd.

Ceres Tag Pty Ltd.

Wildlife Computers Inc.

ArrowSpot Systems Ltd.

Hiber B.V.

Blues Inc.

Connected

Altyor Group

Key Questions Answered:
1. How big is the global Low-Power Satellite IoT Terminals and Modules market?
2. What is the demand of the global Low-Power Satellite IoT Terminals and Modules market?
3. What is the year over year growth of the global Low-Power Satellite IoT Terminals

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and Modules market?
4. What is the production and production value of the global Low-Power Satellite IoT Terminals and Modules market?
5. Who are the key producers in the global Low-Power Satellite IoT Terminals and Modules market?
6. What are the growth factors driving the market demand?

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