

# Global (North America, Europe, Asia-Pacific, South America, Middle East and Africa) Fan Coils Market 2018, Forecast to 2023

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## Abstracts

A Fan Coil is a simple device consisting of a heating and or cooling heat exchanger or 'coil' and fan. It is part of an HVAC system found in residential, commercial, and industrial buildings. A fan coil unit is a diverse device sometimes using ductwork, and is used to control the temperature in the space where it is installed, or serve multiple spaces. It is controlled either by a manual on/off switch or by thermostat, this in turn controls the throughput of water to the heat exchanger using a control valve and/or the fan speed.

### Scope of the Report:

This report focuses on the Fan Coils in global market, especially in North America, Europe and Asia-Pacific, South America, Middle East and Africa. This report categorizes the market based on manufacturers, regions, type and application. Direct channel is a model in which no middleman involved and the products are sold from company to consumer directly. Fan Coils products are technically complex products, so the advantage of direct channel is that the products can be targeted for production, which better meet the market demands. As direct channels without intermediate links, it can reduce distribution costs, control the initiative of price, and actively participate in the competition. But there are also challenges with direct channels, such as manufacturers make large investments into selling, which are costly, and the scope of sale is restricted. The indirect sales force acts as the conduit between the customer and manufacturer, working closely with manufacturers to communicate customer needs and working with customers to communicate the vendor's unique design and functional capabilities. Manufacturers take the combination of direct Marketing channel and distribution sales in

the form, Future sales channels both direct selling and distribution needs with the help of online sales platform.

The worldwide market for Fan Coils is expected to grow at a CAGR of roughly xx% over the next five years, will reach xx million US\$ in 2023, from xx million US\$ in 2017, according to a new GIR (Global Info Research) study.

Market Segment by Manufacturers, this report covers

Carrier

Johnson Controls

Daikin

Trane

IEC

Williams

Zehnder

Airtherm

Coil Company

Panasonic

Gree.

Market Segment by Regions, regional analysis covers

North America (United States, Canada and Mexico)

Europe (Germany, France, UK, Russia and Italy)

Asia-Pacific (China, Japan, Korea, India and Southeast Asia)

South America (Brazil, Argentina, Colombia etc.)

Middle East and Africa (Saudi Arabia, UAE, Egypt, Nigeria and South Africa)

Market Segment by Type, covers

Central Station Air Handling Units Coils

Blower Coils

Room Fan Coils

Other

Market Segment by Applications, can be divided into

Commercial Application

Industrial Application

Others

There are 15 Chapters to deeply display the global Fan Coils market.

Chapter 1, to describe Fan Coils Introduction, product scope, market overview, market opportunities, market risk, market driving force;

Chapter 2, to analyze the top manufacturers of Fan Coils, with sales, revenue, and price of Fan Coils, in 2016 and 2017;

Chapter 3, to display the competitive situation among the top manufacturers, with sales, revenue and market share in 2016 and 2017;

Chapter 4, to show the global market by regions, with sales, revenue and market share of Fan Coils, for each region, from 2013 to 2018;

Chapter 5, 6, 7, 8 and 9, to analyze the market by countries, by type, by application and by manufacturers, with sales, revenue and market share by key countries in these regions;

Chapter 10 and 11, to show the market by type and application, with sales market share

and growth rate by type, application, from 2013 to 2018;

Chapter 12, Fan Coils market forecast, by regions, type and application, with sales and revenue, from 2018 to 2023;

Chapter 13, 14 and 15, to describe Fan Coils sales channel, distributors, traders, dealers, Research Findings and Conclusion, appendix and data source

## Contents

### 1 MARKET OVERVIEW

- 1.1 Fan Coils Introduction
- 1.2 Market Analysis by Type
  - 1.2.1 Central Station Air Handling Units Coils
  - 1.2.2 Blower Coils
  - 1.2.3 Room Fan Coils
  - 1.2.4 Other
- 1.3 Market Analysis by Applications
  - 1.3.1 Commercial Application
  - 1.3.2 Industrial Application
  - 1.3.3 Others
- 1.4 Market Analysis by Regions
  - 1.4.1 North America (United States, Canada and Mexico)
    - 1.4.1.1 United States Market States and Outlook (2013-2023)
    - 1.4.1.2 Canada Market States and Outlook (2013-2023)
    - 1.4.1.3 Mexico Market States and Outlook (2013-2023)
  - 1.4.2 Europe (Germany, France, UK, Russia and Italy)
    - 1.4.2.1 Germany Market States and Outlook (2013-2023)
    - 1.4.2.2 France Market States and Outlook (2013-2023)
    - 1.4.2.3 UK Market States and Outlook (2013-2023)
    - 1.4.2.4 Russia Market States and Outlook (2013-2023)
    - 1.4.2.5 Italy Market States and Outlook (2013-2023)
  - 1.4.3 Asia-Pacific (China, Japan, Korea, India and Southeast Asia)
    - 1.4.3.1 China Market States and Outlook (2013-2023)
    - 1.4.3.2 Japan Market States and Outlook (2013-2023)
    - 1.4.3.3 Korea Market States and Outlook (2013-2023)
    - 1.4.3.4 India Market States and Outlook (2013-2023)
    - 1.4.3.5 Southeast Asia Market States and Outlook (2013-2023)
  - 1.4.4 South America, Middle East and Africa
    - 1.4.4.1 Brazil Market States and Outlook (2013-2023)
    - 1.4.4.2 Egypt Market States and Outlook (2013-2023)
    - 1.4.4.3 Saudi Arabia Market States and Outlook (2013-2023)
    - 1.4.4.4 South Africa Market States and Outlook (2013-2023)
    - 1.4.4.5 Nigeria Market States and Outlook (2013-2023)
- 1.5 Market Dynamics
  - 1.5.1 Market Opportunities

1.5.2 Market Risk

1.5.3 Market Driving Force

## **2 MANUFACTURERS PROFILES**

### **2.1 Carrier**

#### **2.1.1 Business Overview**

##### **2.1.1.1 Carrier Description**

##### **2.1.1.2 Carrier Headquarter, Main Business and Finance Overview**

#### **2.1.2 Carrier Fan Coils Product Introduction**

##### **2.1.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors**

##### **2.1.2.2 Fan Coils Product Information**

#### **2.1.3 Carrier Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)**

##### **2.1.3.1 Carrier Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)**

##### **2.1.3.2 Global Carrier Fan Coils Market Share in 2017**

### **2.2 Johnson Controls**

#### **2.2.1 Business Overview**

##### **2.2.1.1 Johnson Controls Description**

##### **2.2.1.2 Johnson Controls Headquarter, Main Business and Finance Overview**

#### **2.2.2 Johnson Controls Fan Coils Product Introduction**

##### **2.2.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors**

##### **2.2.2.2 Fan Coils Product Information**

#### **2.2.3 Johnson Controls Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)**

##### **2.2.3.1 Johnson Controls Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)**

##### **2.2.3.2 Global Johnson Controls Fan Coils Market Share in 2017**

### **2.3 Daikin**

#### **2.3.1 Business Overview**

##### **2.3.1.1 Daikin Description**

##### **2.3.1.2 Daikin Headquarter, Main Business and Finance Overview**

#### **2.3.2 Daikin Fan Coils Product Introduction**

##### **2.3.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors**

##### **2.3.2.2 Fan Coils Product Information**

#### **2.3.3 Daikin Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)**

##### **2.3.3.1 Daikin Fan Coils Sales, Price, Revenue, Gross Margin and Market Share**

(2016-2017)

2.3.3.2 Global Daikin Fan Coils Market Share in 2017

2.4 Trane

2.4.1 Business Overview

2.4.1.1 Trane Description

2.4.1.2 Trane Headquarter, Main Business and Finance Overview

2.4.2 Trane Fan Coils Product Introduction

2.4.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors

2.4.2.2 Fan Coils Product Information

2.4.3 Trane Fan Coils Sales, Price, Revenue, Gross Margin and Market Share

(2016-2017)

2.4.3.1 Trane Fan Coils Sales, Price, Revenue, Gross Margin and Market Share

(2016-2017)

2.4.3.2 Global Trane Fan Coils Market Share in 2017

2.5 IEC

2.5.1 Business Overview

2.5.1.1 IEC Description

2.5.1.2 IEC Headquarter, Main Business and Finance Overview

2.5.2 IEC Fan Coils Product Introduction

2.5.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors

2.5.2.2 Fan Coils Product Information

2.5.3 IEC Fan Coils Sales, Price, Revenue, Gross Margin and Market Share

(2016-2017)

2.5.3.1 IEC Fan Coils Sales, Price, Revenue, Gross Margin and Market Share

(2016-2017)

2.5.3.2 Global IEC Fan Coils Market Share in 2017

2.6 Williams

2.6.1 Business Overview

2.6.1.1 Williams Description

2.6.1.2 Williams Headquarter, Main Business and Finance Overview

2.6.2 Williams Fan Coils Product Introduction

2.6.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors

2.6.2.2 Fan Coils Product Information

2.6.3 Williams Fan Coils Sales, Price, Revenue, Gross Margin and Market Share

(2016-2017)

2.6.3.1 Williams Fan Coils Sales, Price, Revenue, Gross Margin and Market Share

(2016-2017)

2.6.3.2 Global Williams Fan Coils Market Share in 2017

2.7 Zehnder

## 2.7.1 Business Overview

### 2.7.1.1 Zehnder Description

### 2.7.1.2 Zehnder Headquarter, Main Business and Finance Overview

## 2.7.2 Zehnder Fan Coils Product Introduction

### 2.7.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors

### 2.7.2.2 Fan Coils Product Information

## 2.7.3 Zehnder Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)

### 2.7.3.1 Zehnder Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)

### 2.7.3.2 Global Zehnder Fan Coils Market Share in 2017

## 2.8 Airtherm

### 2.8.1 Business Overview

#### 2.8.1.1 Airtherm Description

#### 2.8.1.2 Airtherm Headquarter, Main Business and Finance Overview

### 2.8.2 Airtherm Fan Coils Product Introduction

#### 2.8.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors

#### 2.8.2.2 Fan Coils Product Information

## 2.8.3 Airtherm Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)

### 2.8.3.1 Airtherm Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)

### 2.8.3.2 Global Airtherm Fan Coils Market Share in 2017

## 2.9 Coil Company

### 2.9.1 Business Overview

#### 2.9.1.1 Coil Company Description

#### 2.9.1.2 Coil Company Headquarter, Main Business and Finance Overview

### 2.9.2 Coil Company Fan Coils Product Introduction

#### 2.9.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors

#### 2.9.2.2 Fan Coils Product Information

## 2.9.3 Coil Company Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)

### 2.9.3.1 Coil Company Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)

### 2.9.3.2 Global Coil Company Fan Coils Market Share in 2017

## 2.10 Panasonic

### 2.10.1 Business Overview

#### 2.10.1.1 Panasonic Description

#### 2.10.1.2 Panasonic Headquarter, Main Business and Finance Overview

- 2.10.2 Panasonic Fan Coils Product Introduction
  - 2.10.2.1 Fan Coils Production Bases, Sales Regions and Major Competitors
  - 2.10.2.2 Fan Coils Product Information
- 2.10.3 Panasonic Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)
  - 2.10.3.1 Panasonic Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)
  - 2.10.3.2 Global Panasonic Fan Coils Market Share in 2017
- 2.11 Gree.
  - 2.11.1 Business Overview
  - 2.11.2 Gree. Fan Coils Product Introduction
  - 2.11.3 Gree. Fan Coils Sales, Price, Revenue, Gross Margin and Market Share (2016-2017)

### **3 GLOBAL FAN COILS MARKET COMPETITION, BY MANUFACTURER**

- 3.1 Global Fan Coils Sales and Market Share by Manufacturer (2016-2017)
- 3.2 Global Fan Coils Revenue and Market Share by Manufacturer (2016-2017)
- 3.3 Global Fan Coils Price by Manufacturer (2016-2017)
- 3.4 Market Concentration Rate
  - 3.4.1 Top 3 Fan Coils Manufacturer Market Share in 2017
  - 3.4.2 Top 5 Fan Coils Manufacturer Market Share in 2017
- 3.5 Market Competition Trend

### **4 GLOBAL FAN COILS MARKET ANALYSIS BY REGIONS**

- 4.1 Global Fan Coils Sales, Revenue and Market Share by Regions
  - 4.1.1 Global Fan Coils Sales by Regions (2013-2018)
  - 4.1.2 Global Fan Coils Revenue by Regions (2013-2018)
- 4.2 North America Fan Coils Sales, Revenue and Growth Rate (2013-2018)
- 4.3 Europe Fan Coils Sales, Revenue and Growth Rate (2013-2018)
- 4.4 Asia-Pacific Fan Coils Sales, Revenue and Growth Rate (2013-2018)
- 4.5 South America Fan Coils Sales, Revenue and Growth Rate (2013-2018)
- 4.6 Middle East and Africa Fan Coils Sales, Revenue and Growth Rate (2013-2018)

### **5 NORTH AMERICA FAN COILS BY COUNTRIES, TYPE, APPLICATION AND MANUFACTURERS**

- 5.1 North America Fan Coils Sales, Revenue and Market Share by Countries

- 5.1.1 North America Fan Coils Sales by Countries (2013-2018)
- 5.1.2 North America Fan Coils Revenue by Countries (2013-2018)
- 5.1.3 United States Fan Coils Sales and Growth Rate (2013-2018)
- 5.1.4 Canada Fan Coils Sales and Growth Rate (2013-2018)
- 5.1.5 Mexico Fan Coils Sales and Growth Rate (2013-2018)
- 5.2 North America Fan Coils Sales and Revenue (Value) by Manufacturers (2016-2017)
  - 5.2.1 North America Fan Coils Sales by Manufacturers (2016-2017)
  - 5.2.2 North America Fan Coils Revenue by Manufacturers (2016-2017)
- 5.3 North America Fan Coils Sales, Revenue and Market Share by Type (2013-2018)
  - 5.3.1 North America Fan Coils Sales and Sales Share by Type (2013-2018)
  - 5.3.2 North America Fan Coils Revenue and Revenue Share by Type (2013-2018)
- 5.4 North America Fan Coils Sales, Revenue and Market Share by Application (2013-2018)
  - 5.4.1 North America Fan Coils Sales and Sales Share by Application (2013-2018)
  - 5.4.2 North America Fan Coils Revenue and Revenue Share by Application (2013-2018)

## **6 EUROPE FAN COILS BY COUNTRIES, TYPE, APPLICATION AND MANUFACTURERS**

- 6.1 Europe Fan Coils Sales, Revenue and Market Share by Countries
  - 6.1.1 Europe Fan Coils Sales by Countries (2013-2018)
  - 6.1.2 Europe Fan Coils Revenue by Countries (2013-2018)
  - 6.1.3 Germany Fan Coils Sales and Growth Rate (2013-2018)
  - 6.1.4 UK Fan Coils Sales and Growth Rate (2013-2018)
  - 6.1.5 France Fan Coils Sales and Growth Rate (2013-2018)
  - 6.1.6 Russia Fan Coils Sales and Growth Rate (2013-2018)
  - 6.1.7 Italy Fan Coils Sales and Growth Rate (2013-2018)
- 6.2 Europe Fan Coils Sales and Revenue (Value) by Manufacturers (2016-2017)
  - 6.2.1 Europe Fan Coils Sales by Manufacturers (2016-2017)
  - 6.2.2 Europe Fan Coils Revenue by Manufacturers (2016-2017)
- 6.3 Europe Fan Coils Sales, Revenue and Market Share by Type (2013-2018)
  - 6.3.1 Europe Fan Coils Sales and Sales Share by Type (2013-2018)
  - 6.3.2 Europe Fan Coils Revenue and Revenue Share by Type (2013-2018)
- 6.4 Europe Fan Coils Sales, Revenue and Market Share by Application (2013-2018)
  - 6.4.1 Europe Fan Coils Sales and Sales Share by Application (2013-2018)
  - 6.4.2 Europe Fan Coils Revenue and Revenue Share by Application (2013-2018)

## **7 ASIA-PACIFIC FAN COILS BY COUNTRIES, TYPE, APPLICATION AND**

## **MANUFACTURERS**

### 7.1 Asia-Pacific Fan Coils Sales, Revenue and Market Share by Countries

7.1.1 Asia-Pacific Fan Coils Sales by Countries (2013-2018)

7.1.2 Asia-Pacific Fan Coils Revenue by Countries (2013-2018)

7.1.3 China Fan Coils Sales and Growth Rate (2013-2018)

7.1.4 Japan Fan Coils Sales and Growth Rate (2013-2018)

7.1.5 Korea Fan Coils Sales and Growth Rate (2013-2018)

7.1.6 India Fan Coils Sales and Growth Rate (2013-2018)

7.1.7 Southeast Asia Fan Coils Sales and Growth Rate (2013-2018)

### 7.2 Asia-Pacific Fan Coils Sales and Revenue (Value) by Manufacturers (2016-2017)

7.2.1 Asia-Pacific Fan Coils Sales by Manufacturers (2016-2017)

7.2.2 Asia-Pacific Fan Coils Revenue by Manufacturers (2016-2017)

### 7.3 Asia-Pacific Fan Coils Sales, Revenue and Market Share by Type (2013-2018)

7.3.1 Asia-Pacific Fan Coils Sales and Sales Share by Type (2013-2018)

7.3.2 Asia-Pacific Fan Coils Revenue and Revenue Share by Type (2013-2018)

### 7.4 Asia-Pacific Fan Coils Sales, Revenue and Market Share by Application (2013-2018)

7.4.1 Asia-Pacific Fan Coils Sales and Sales Share by Application (2013-2018)

7.4.2 Asia-Pacific Fan Coils Revenue and Revenue Share by Application (2013-2018)

## **8 SOUTH AMERICA FAN COILS BY COUNTRIES, TYPE, APPLICATION AND MANUFACTURERS**

### 8.1 South America Fan Coils Sales, Revenue and Market Share by Countries

8.1.1 South America Fan Coils Sales by Countries (2013-2018)

8.1.2 South America Fan Coils Revenue by Countries (2013-2018)

8.1.3 Brazil Fan Coils Sales and Growth Rate (2013-2018)

8.1.4 Argentina Fan Coils Sales and Growth Rate (2013-2018)

8.1.5 Colombia Fan Coils Sales and Growth Rate (2013-2018)

### 8.2 South America Fan Coils Sales and Revenue (Value) by Manufacturers (2016-2017)

8.2.1 South America Fan Coils Sales by Manufacturers (2016-2017)

8.2.2 South America Fan Coils Revenue by Manufacturers (2016-2017)

### 8.3 South America Fan Coils Sales, Revenue and Market Share by Type (2013-2018)

8.3.1 South America Fan Coils Sales and Sales Share by Type (2013-2018)

8.3.2 South America Fan Coils Revenue and Revenue Share by Type (2013-2018)

### 8.4 South America Fan Coils Sales, Revenue and Market Share by Application (2013-2018)

8.4.1 South America Fan Coils Sales and Sales Share by Application (2013-2018)

8.4.2 South America Fan Coils Revenue and Revenue Share by Application (2013-2018)

## **9 MIDDLE EAST AND AFRICA FAN COILS BY COUNTRIES, TYPE, APPLICATION AND MANUFACTURERS**

9.1 Middle East and Africa Fan Coils Sales, Revenue and Market Share by Countries

9.1.1 Middle East and Africa Fan Coils Sales by Countries (2013-2018)

9.1.2 Middle East and Africa Fan Coils Revenue by Countries (2013-2018)

9.1.3 Saudi Arabia Fan Coils Sales and Growth Rate (2013-2018)

9.1.4 UAE Fan Coils Sales and Growth Rate (2013-2018)

9.1.5 Egypt Fan Coils Sales and Growth Rate (2013-2018)

9.1.6 Nigeria Fan Coils Sales and Growth Rate (2013-2018)

9.1.7 South Africa Fan Coils Sales and Growth Rate (2013-2018)

9.2 Middle East and Africa Fan Coils Sales and Revenue (Value) by Manufacturers (2016-2017)

9.2.1 Middle East and Africa Fan Coils Sales by Manufacturers (2016-2017)

9.2.2 Middle East and Africa Fan Coils Revenue by Manufacturers (2016-2017)

9.3 Middle East and Africa Fan Coils Sales, Revenue and Market Share by Type (2013-2018)

9.3.1 Middle East and Africa Fan Coils Sales and Sales Share by Type (2013-2018)

9.3.1 Middle East and Africa Fan Coils Revenue and Revenue Share by Type (2013-2018)

9.4 Middle East and Africa Fan Coils Sales, Revenue and Market Share by Application (2013-2018)

9.4.1 Middle East and Africa Fan Coils Sales and Sales Share by Application (2013-2018)

9.4.2 Middle East and Africa Fan Coils Revenue and Revenue Share by Application (2013-2018)

## **10 GLOBAL FAN COILS MARKET SEGMENT BY TYPE**

10.1 Global Fan Coils Sales, Revenue and Market Share by Type (2013-2018)

10.1.1 Global Fan Coils Sales and Market Share by Type (2013-2018)

10.1.2 Global Fan Coils Revenue and Market Share by Type (2013-2018)

10.2 Central Station Air Handling Units Coils Sales Growth and Price

10.2.1 Global Central Station Air Handling Units Coils Sales Growth (2013-2018)

10.2.2 Global Central Station Air Handling Units Coils Price (2013-2018)

10.3 Blower Coils Sales Growth and Price

- 10.3.1 Global Blower Coils Sales Growth (2013-2018)
- 10.3.2 Global Blower Coils Price (2013-2018)
- 10.4 Room Fan Coils Sales Growth and Price
  - 10.4.1 Global Room Fan Coils Sales Growth (2013-2018)
  - 10.4.2 Global Room Fan Coils Price (2013-2018)
- 10.5 Other Sales Growth and Price
  - 10.5.1 Global Other Sales Growth (2013-2018)
  - 10.5.2 Global Other Price (2013-2018)

## **11 GLOBAL FAN COILS MARKET SEGMENT BY APPLICATION**

- 11.1 Global Fan Coils Sales Market Share by Application (2013-2018)
- 11.2 Commercial Application Sales Growth (2013-2018)
- 11.3 Industrial Application Sales Growth (2013-2018)
- 11.4 Others Sales Growth (2013-2018)

## **12 FAN COILS MARKET FORECAST (2018-2023)**

- 12.1 Global Fan Coils Sales, Revenue and Growth Rate (2018-2023)
- 12.2 Fan Coils Market Forecast by Regions (2018-2023)
  - 12.2.1 North America Fan Coils Market Forecast (2018-2023)
  - 12.2.2 Europe Fan Coils Market Forecast (2018-2023)
  - 12.2.3 Asia-Pacific Fan Coils Market Forecast (2018-2023)
  - 12.2.4 South America Fan Coils Market Forecast (2018-2023)
  - 12.2.5 Middle East and Africa Fan Coils Market Forecast (2018-2023)
- 12.3 Fan Coils Market Forecast by Type (2018-2023)
  - 12.3.1 Global Fan Coils Sales Forecast by Type (2018-2023)
  - 12.3.2 Global Fan Coils Market Share Forecast by Type (2018-2023)
- 12.4 Fan Coils Market Forecast by Application (2018-2023)
  - 12.4.1 Global Fan Coils Sales Forecast by Application (2018-2023)
  - 12.4.2 Global Fan Coils Market Share Forecast by Application (2018-2023)

## **13 SALES CHANNEL, DISTRIBUTORS, TRADERS AND DEALERS**

- 13.1 Sales Channel
  - 13.1.1 Direct Marketing
  - 13.1.2 Indirect Marketing
  - 13.1.3 Marketing Channel Future Trend
- 13.2 Distributors, Traders and Dealers

## **14 RESEARCH FINDINGS AND CONCLUSION**

## **15 APPENDIX**

15.1 Methodology

15.2 Data Source

## I would like to order

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