

# Global Crude Oil Flow Improvers (COFI) Supply, Demand and Key Producers, 2026-2032

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## Abstracts

The global Crude Oil Flow Improvers (COFI) market size is expected to reach \$ 3175 million by 2032, rising at a market growth of 6.8% CAGR during the forecast period (2026-2032).

Crude oil flow improvers function as additive that provides suitable solution during crude oil extraction processes and maximize the production. Crude oil flow improvers could help hand for the oil companies. In 2024, global Crude Oil Flow Improvers (COFI) production reached approximately 452 K MT, with an average global market price of around US\$ 4215 per MT.

The crude oil flow improvers (COFI) market sits where chemistry meets pipeline hydraulics, focused on keeping waxy, heavy, and variable crudes moving with less heating, dilution, or pressure. Core product families include pour-point depressants and paraffin inhibitors that modify wax crystallization; asphaltene dispersants/inhibitors that stabilize colloidal structures; and drag-reducing agents (DRAs) that suppress turbulence in pipelines to boost throughput or cut pumping energy. Adoption is strongest in cold climates, waxy onshore production, long-distance pipelines, and offshore tiebacks where every psi of pressure and every degree of heat matters. Buyers weigh treat-rate economics, crude-specific performance, compatibility with other production chemicals (corrosion inhibitors, demulsifiers, H<sub>2</sub>S scavengers), and operational reliability—especially resistance to shear and temperature swings, and the ability to maintain flow after unplanned shutdowns.

Competition blends integrated oilfield chemical majors and regional specialists, plus pipeline-focused players with proprietary DRAs. Differentiation hinges on polymer architecture and molecular weight distribution for DRAs, comb-copolymer design and

solvent package for wax management, and formulation stability under field stresses (freeze–thaw, shear, contamination). Service capability is as important as chemistry: vendors that can rapidly screen crudes, simulate field conditions, and deploy skid-mounted metering with remote monitoring win share. The commercial model often ties chemical supply to performance KPIs—pressure drop, pigging frequency, or energy consumption—aligning incentives around measurable hydraulic gains and fewer flow assurance incidents.

The global industrial chain supply pattern starts upstream with monomers and polymers (e.g.,  $\alpha$ -olefins, vinyl acetate, maleic anhydride derivatives, polyisobutylene), specialty surfactants and dispersants, low-aromatic or alternative solvent carriers, and antioxidants—sourced from petrochemical hubs. Midstream producers polymerize or procure high–molecular weight actives, then formulate concentrates or slurries with tight control of particle size, viscosity, and stability; packaging spans bulk, totes, and offshore-rated drums. Skid manufacturers integrate injection pumps, filters, and controls, while service companies handle field trials, dosing strategy, and analytics. Downstream, E&P operators and pipeline companies implement chemical programs alongside mechanical measures (insulation, pigging, heating), with lab support for wax/asphaltene onset, rheology, and deposition tests; logistics chains must accommodate hazardous-material handling and, for offshore, marine supply schedules.

Capacity and resilience depend less on absolute reactor space than on availability of key monomers/polymers, solvent systems that meet evolving EHS rules, and skilled service coverage close to producing basins. Practical constraints include shear-sensitive DRAs that demand careful transfer, seasonal surges in cold weather, and the need to qualify alternates when crude slates change. Leading suppliers hedge risk with dual-sourced inputs, multi-region blending and finishing, modular injection fleets that can be rapidly redeployed, and digital dosing tied into SCADA to track friction factor, pressure profiles, and flow rates in real time. Strategic trends point toward lower-VOC carriers, solvent-lean or water-dispersed systems, formulations tuned for variable opportunity crudes, and closer integration of chemical programs with pipeline hydraulics modeling—pushing COFI from a reactive additive to a proactive, data-driven flow assurance tool.

This report studies the global Crude Oil Flow Improvers (COFI) production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for Crude Oil Flow Improvers (COFI) and provides market size (US\$ million) and Year-over-Year

(YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of Crude Oil Flow Improvers (COFI) that contribute to its increasing demand across many markets.

### **Highlights and key features of the study**

Global Crude Oil Flow Improvers (COFI) total production and demand, 2021-2032, (K MT)

Global Crude Oil Flow Improvers (COFI) total production value, 2021-2032, (USD Million)

Global Crude Oil Flow Improvers (COFI) production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (K MT), (based on production site)

Global Crude Oil Flow Improvers (COFI) consumption by region & country, CAGR, 2021-2032 & (K MT)

U.S. VS China: Crude Oil Flow Improvers (COFI) domestic production, consumption, key domestic manufacturers and share

Global Crude Oil Flow Improvers (COFI) production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (K MT)

Global Crude Oil Flow Improvers (COFI) production by Type, production, value, CAGR, 2021-2032, (USD Million) & (K MT)

Global Crude Oil Flow Improvers (COFI) production by Application, production, value, CAGR, 2021-2032, (USD Million) & (K MT)

This report profiles key players in the global Crude Oil Flow Improvers (COFI) market based on the following parameters - company overview, production, value, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Halliburton, Nalco Champion, BASF, Schlumberger, Infineum, Evonik Industries, WRT BV, Clariant, LiquidPower Specialty Products, Flowchem, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the World Crude Oil Flow Improvers (COFI) market

### **Detailed Segmentation:**

Each section contains quantitative market data including market by value (US\$ Millions), volume (production, consumption) & (K MT) and average price (USD/MT) by

manufacturer, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

#### Global Crude Oil Flow Improvers (COFI) Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

#### Global Crude Oil Flow Improvers (COFI) Market, Segmentation by Type:

Paraffin Inhibitors

Asphaltene Inhibitors

Scale Inhibitors

Drag Reducing Agent

Hydrate Inhibitors

Others

#### Global Crude Oil Flow Improvers (COFI) Market, Segmentation by Feature:

Pour Point Depressants

Viscosity Reducers

Demulsifiers

Global Crude Oil Flow Improvers (COFI) Market, Segmentation by Channel:

Online Sales

Offline Sales

Global Crude Oil Flow Improvers (COFI) Market, Segmentation by Application:

Extraction

Pipeline

Refinery

Others

Companies Profiled:

Halliburton

Nalco Champion

BASF

Schlumberger

Infineum

Evonik Industries

WRT BV

Clariant

LiquidPower Specialty Products

Flowchem

GE(Baker Hughes)

Innospec

Oil Flux Americas

The Zoranoc Oilfield Chemical

CNPC

**Key Questions Answered:**

1. How big is the global Crude Oil Flow Improvers (COFI) market?
2. What is the demand of the global Crude Oil Flow Improvers (COFI) market?
3. What is the year over year growth of the global Crude Oil Flow Improvers (COFI) market?
4. What is the production and production value of the global Crude Oil Flow Improvers (COFI) market?
5. Who are the key producers in the global Crude Oil Flow Improvers (COFI) market?
6. What are the growth factors driving the market demand?

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