

# Global CRM Software Market 2018 by Manufacturers, Countries, Type and Application, Forecast to 2023

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## Abstracts

CRM stands for Customer Relationship Management. In an organisation, CRM activities are carried out for managing customer-business interaction.

Scope of the Report:

This report studies the CRM Software market status and outlook of Global and major regions, from angles of players, countries, product types and end industries; this report analyzes the top players in global market, and splits the CRM Software market by product type and applications/end industries.

CRM software plays a key role in managing customer data, business information and helps to maintain an ideal client-business relationship. It also helps in automating the operations related to sales, marketing and customer support. CRM software integrates with the organisation's CRM activities rendering them measurable in terms of effectiveness.

The global CRM Software market is valued at xx million USD in 2017 and is expected to reach xx million USD by the end of 2023, growing at a CAGR of xx% between 2017 and 2023.

The Asia-Pacific will occupy for more market share in following years, especially in China, also fast growing India and Southeast Asia regions.

North America, especially The United States, will still play an important role which cannot be ignored. Any changes from United States might affect the development trend of CRM Software.

Europe also play important roles in global market, with market size of xx million USD in 2017 and will be xx million USD in 2023, with a CAGR of xx%.

Market Segment by Companies, this report covers

Salesforce

SAP

Oracle Siebel

Microsoft Dynamics

NetSuite

IBM

Workbooks

Nimble

Insightly

Zoho

UserVoice

Market Segment by Regions, regional analysis covers

North America (United States, Canada and Mexico)

Europe (Germany, France, UK, Russia and Italy)

Asia-Pacific (China, Japan, Korea, India and Southeast Asia)

South America (Brazil, Argentina, Colombia)

Middle East and Africa (Saudi Arabia, UAE, Egypt, Nigeria and South Africa)

Market Segment by Type, covers

Small & mid-sized Enterprises

Large Enterprises

Market Segment by Applications, can be divided into

Customer service

Distribution

Manufacturing

Marketing

Sales

Social networking

Supply chain

Vertical industries

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