

Global Contact Type Liquid Handling Workstation Supply, Demand and Key Producers, 2026-2032

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Abstracts

The global Contact Type Liquid Handling Workstation market size is expected to reach \$ 1930 million by 2032, rising at a market growth of 5.7% CAGR during the forecast period (2026-2032).

Contact Type Liquid Handling Workstation refers to an automated laboratory instrument used in experimental processes such as pipetting, dispensing, sample loading, sample transfer, reagent addition, dilution, and mixing. It completes liquid aspiration, transfer, and dispensing through direct or indirect contact between disposable tips, fixed needles, pipetting probes, or fluidic tubing and the liquid surface, sample container, or reaction system. Such systems are typically composed of pipetting arms, pipetting channels, tip-loading systems, liquid level detection systems, plate positions/sample racks, pump and valve control modules, motion control platforms, software control systems, and safety protection modules. They can handle liquids from the microliter to milliliter range, and feature strong versatility, broad consumable compatibility, a high degree of automation, mature method development, and relatively controllable costs. They are widely used in clinical testing, drug screening, next-generation sequencing sample preparation, PCR/qPCR assay setup, ELISA, cell experiments, sample pretreatment, chemical analysis, and high-throughput laboratory automation. In 2025, global production reached 13,785 units, with an average selling price of US\$9.26 per unit.

The Contact Type Liquid Handling Workstation is one of the most widely used and commercially mature categories in laboratory automation equipment. It completes pipetting, dispensing, sample loading, dilution, mixing, plate-to-plate transfer, and sample preparation through direct or indirect contact between disposable tips, fixed needles, pipetting probes, or fluidic tubing and the liquid system. Compared with non-contact liquid handling workstations, contact type systems have clear advantages in

versatility, consumable compatibility, mature method development, automation integration, and relatively controllable procurement costs. They can cover mainstream liquid handling requirements from the microliter to milliliter range and are widely used as basic platform equipment in clinical testing, life science research, pharmaceutical R&D, molecular diagnostics, gene sequencing, PCR/qPCR assay setup, ELISA, cell experiments, sample management, and high-throughput laboratory automation.

From the perspective of the industry chain, the upstream segment mainly includes precision pumps and valves, pipetting channels, disposable tips, fixed needles, liquid level detection modules, motion control systems, guide rails and lead screws, sensors, control boards, software systems, safety protection components, and sample carriers. Midstream companies are responsible for complete system design, fluidic system integration, pipetting accuracy calibration, software workflow development, plate-position compatibility, consumable adaptation, and system validation. Downstream customers mainly include hospital laboratories, third-party medical laboratories, pharmaceutical companies, CROs, research institutes, sequencing service providers, in vitro diagnostics companies, and food, environmental, and chemical analysis laboratories. Competition in this industry is not limited to mechanical structure and pipetting accuracy, but also depends on long-term stability, compatibility with different consumables and experimental workflows, liquid level detection reliability, anti-contamination design, software usability, LIMS/ELN connectivity, and global after-sales and application support capabilities.

From the perspective of manufacturing and business operations, contact type liquid handling workstations are precision instruments characterized by small-batch production, multiple models, and relatively high unit prices. The production process usually includes frame assembly, motion platform calibration, pump and pipetting channel assembly, fluidic testing, software commissioning, accuracy verification, and system burn-in testing. The annual capacity of a standard assembly and commissioning line can generally be estimated at 150?500 units, while companies with higher modularization, a mature supply chain, and more standardized products may further increase single-line annual capacity to more than 500?800 units. The gross margin of complete systems is generally higher than that of ordinary general-purpose laboratory equipment. Low- to mid-end platforms are typically in the range of 30%?40%, while mid- to high-end automated workstations are usually around 40%?55%. If dedicated consumables, software, maintenance services, and automation integration projects are included, overall profitability can be further enhanced. However, for highly customized projects, on-site delivery, validation, and application development costs are relatively high, and project-based gross margins may be lower than those of standardized

instrument sales. Future industry growth will mainly be driven by laboratory cost reduction and efficiency improvement, expanding sample processing volumes, automation in molecular diagnostics and sequencing, high-throughput drug screening, standardization of clinical laboratories, and the construction of walk-away laboratories. At the same time, the industry still faces constraints such as long customer budget cycles, lengthy equipment validation processes, strong technical accumulation by imported brands, insufficient high-end application method libraries among domestic brands, and relatively high dependence on consumable ecosystems.

This report studies the global Contact Type Liquid Handling Workstation production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for Contact Type Liquid Handling Workstation and provides market size (US\$ million) and Year-over-Year (YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of Contact Type Liquid Handling Workstation that contribute to its increasing demand across many markets.

Highlights and key features of the study

Global Contact Type Liquid Handling Workstation total production and demand, 2021-2032, (Units)

Global Contact Type Liquid Handling Workstation total production value, 2021-2032, (USD Million)

Global Contact Type Liquid Handling Workstation production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (Units), (based on production site)

Global Contact Type Liquid Handling Workstation consumption by region & country, CAGR, 2021-2032 & (Units)

U.S. VS China: Contact Type Liquid Handling Workstation domestic production, consumption, key domestic manufacturers and share

Global Contact Type Liquid Handling Workstation production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (Units)

Global Contact Type Liquid Handling Workstation production by Type, production, value, CAGR, 2021-2032, (USD Million) & (Units)

Global Contact Type Liquid Handling Workstation production by Application, production, value, CAGR, 2021-2032, (USD Million) & (Units)

This report profiles key players in the global Contact Type Liquid Handling Workstation market based on the following parameters - company overview, production, value, price,

gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Beckman Coulter (Danaher), Hamilton Robotics, Tecan, Revvity, Agilent, Eppendorf, SPT Labtech, AMTK, Analytik Jena (Endress+Hauser), BRAND, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the World Contact Type Liquid Handling Workstation market

Detailed Segmentation:

Each section contains quantitative market data including market by value (US\$ Millions), volume (production, consumption) & (Units) and average price (US\$/Unit) by manufacturer, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

Global Contact Type Liquid Handling Workstation Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

Global Contact Type Liquid Handling Workstation Market, Segmentation by Type:

Fully Automatic

Semi-automatic

Global Contact Type Liquid Handling Workstation Market, Segmentation by Technology:

Nanoliter Liquid Handling Workstation

Microliter Liquid Handling Workstation

Global Contact Type Liquid Handling Workstation Market, Segmentation by Sales Channel:

Direct Sales

Distribution

Global Contact Type Liquid Handling Workstation Market, Segmentation by Application:

Bio/pharmaceutical Companies

Government Agencies

Medical Institutions

Teaching and Scientific Research Institutions

Others

Companies Profiled:

Beckman Coulter (Danaher)

Hamilton Robotics

Tecan

Revvity

Agilent

Eppendorf

SPT Labtech

AMTK

Analytik Jena (Endress+Hauser)

BRAND

MGI Tech

Dispendix

Aurora Biomed

Sansure Biotech

Gilson

Hudson Robotics

TXTB

D.C.Labware

RayKol

Ningbo Scientz Biotechnology

Key Questions Answered:

1. How big is the global Contact Type Liquid Handling Workstation market?

Global Contact Type Liquid Handling Workstation Supply, Demand and Key Producers, 2026-2032

2. What is the demand of the global Contact Type Liquid Handling Workstation market?
3. What is the year over year growth of the global Contact Type Liquid Handling Workstation market?
4. What is the production and production value of the global Contact Type Liquid Handling Workstation market?
5. Who are the key producers in the global Contact Type Liquid Handling Workstation market?
6. What are the growth factors driving the market demand?

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