

Global Cocodimethylamine Supply, Demand and Key Producers, 2026-2032

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Abstracts

The global Cocodimethylamine market size is expected to reach \$ 270 million by 2032, rising at a market growth of 4.4% CAGR during the forecast period (2026-2032).

Cocodimethylamine is a mixed-chain fatty tertiary amine produced mainly from coconut- or palm-kernel-derived fatty alcohols and dimethylamine through catalytic amination, dehydration, and purification. Commercial products generally cover C8-C18 or C12-C18 carbon-chain distributions, with tertiary amine content typically above 95%. Major upstream inputs include fatty alcohols, dimethylamine, catalysts, and process energy, while key downstream customers are manufacturers of quaternary ammonium compounds, amine oxides, alkyl betaines, and other surfactants used in home and personal care, industrial cleaning, disinfectants, agrochemical additives, and textile chemicals. The global effective nameplate capacity for industrial-grade cocodimethylamine is estimated at approximately 84,000 metric tons in 2025, with actual sales volume of about 61,763 metric tons, an average ex-factory price of around USD 3,120 per metric ton, and an industry-wide gross margin of approximately 18%-27%.

The cocodimethylamine market is in a mature stage of development, with demand primarily driven by its use as an intermediate for quaternary ammonium compounds, amine oxides, alkyl betaines, and other surfactants. Home and personal care, industrial cleaning, disinfectants, and agrochemical additives provide a stable demand base. Continued expansion of cleaning and personal care production in Asia, together with downstream customers' efforts to localize raw material sourcing, is expected to support moderate market growth, although demand in mature economies is likely to remain relatively stable.

From the supply perspective, global production is concentrated among a limited number of integrated fatty amine groups and specialized producers in China and India. Multinational suppliers benefit from feedstock integration, consistent product quality, regulatory documentation, and established customer qualifications, while Asian producers compete through cost efficiency, customized specifications, and flexible delivery. As cocodimethylamine is generally manufactured on shared fatty tertiary amine lines, producers can adjust product mixes according to feedstock costs and order structures, giving the market greater supply flexibility than stand-alone nameplate capacity figures may suggest.

In terms of product development, downstream customers are placing greater emphasis on high tertiary amine content, low residual primary and secondary amines, low color, reduced odor, and consistent carbon-chain distribution. Distilled and high-purity industrial grades are therefore expected to gain wider acceptance. As personal care, disinfection, and professional cleaning formulations move toward milder, lower-impurity, and more sustainable raw materials, suppliers with strong quality control, renewable feedstock traceability, and reliable batch-to-batch consistency will be better positioned to enter the supply chains of major customers.

The market will continue to face pressure from fluctuations in coconut oil, palm kernel oil, and fatty alcohol prices, as well as rising costs for energy, dimethylamine, environmental compliance, and process safety. Substitution by alternative surfactant systems may also limit demand in certain applications. Producers are expected to improve profitability and customer retention through feedstock integration, process optimization, regional manufacturing, and downstream expansion into quaternary ammonium compounds, amine oxides, and betaines. Competition will gradually shift from price-based rivalry toward a broader focus on product quality, application support, supply security, and integrated value-chain capabilities.

This report studies the global Cocodimethylamine production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for Cocodimethylamine and provides market size (US\$ million) and Year-over-Year (YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of Cocodimethylamine that contribute to its increasing demand across many markets.

Highlights and key features of the study

Global Cocodimethylamine total production and demand, 2021-2032, (Tons)
Global Cocodimethylamine total production value, 2021-2032, (USD Million)
Global Cocodimethylamine production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (Tons), (based on production site)
Global Cocodimethylamine consumption by region & country, CAGR, 2021-2032 & (Tons)
U.S. VS China: Cocodimethylamine domestic production, consumption, key domestic manufacturers and share
Global Cocodimethylamine production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (Tons)
Global Cocodimethylamine production by Type, production, value, CAGR, 2021-2032, (USD Million) & (Tons)
Global Cocodimethylamine production by Application, production, value, CAGR, 2021-2032, (USD Million) & (Tons)

This report profiles key players in the global Cocodimethylamine market based on the following parameters - company overview, production, value, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Global Amines, Nouryon, Syensqo, Kao, Indo Amines, Shandong Kerui Chemicals, Suzhou Wedo Chemicals, Shandong Jiapeng New Material, Shandong Paini New Material, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the World Cocodimethylamine market

Detailed Segmentation:

Each section contains quantitative market data including market by value (US\$ Millions), volume (production, consumption) & (Tons) and average price (US\$/Ton) by manufacturer, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

Global Cocodimethylamine Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

Global Cocodimethylamine Market, Segmentation by Type:

C8-C18 Mixed Cut

C12-C18 Mixed Cut

Other

Global Cocodimethylamine Market, Segmentation by Tertiary Amine Content:

≥95%

≥98%

Other

Global Cocodimethylamine Market, Segmentation by Purification Level:

Distilled Grade

Standard Refined Grade

Global Cocodimethylamine Market, Segmentation by Application:

Home and Personal Care

Industrial and Institutional Cleaning

Agrochemicals

Other

Companies Profiled:

Global Amines

Nouryon

Syensqo

Kao

Indo Amines

Shandong Kerui Chemicals

Suzhou Wedo Chemicals

Shandong Jiapeng New Material

Shandong Paini New Material

Key Questions Answered:

1. How big is the global Cocodimethylamine market?
2. What is the demand of the global Cocodimethylamine market?
3. What is the year over year growth of the global Cocodimethylamine market?

4. What is the production and production value of the global Cocodimethylamine market?
5. Who are the key producers in the global Cocodimethylamine market?
6. What are the growth factors driving the market demand?

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