

Global Cocoamine Supply, Demand and Key Producers, 2026-2032

<https://marketpublishers.com/r/G44D092A9B5CEN.html>

Date: August 2026

Pages: 100

Price: US\$ 4,480.00 (Single User License)

ID: G44D092A9B5CEN

Abstracts

The global Cocoamine market size is expected to reach \$ 208 million by 2032, rising at a market growth of 3.9% CAGR during the forecast period (2026-2032).

Cocoamine refers to mixed C8-C18 long-chain fatty primary amines produced mainly from coconut fatty acids or the corresponding fatty nitriles through nitrile formation, catalytic hydrogenation, and distillation, with C12 typically representing the largest component. Commercial products are mainly supplied as technical and distilled grades. Key upstream inputs include coconut oil, coconut fatty acids, fatty nitriles, ammonia, hydrogen, hydrogenation catalysts, process energy, and packaging materials, while major downstream customers include manufacturers of surfactants, mineral flotation reagents, asphalt emulsifiers, fertilizer anti-caking agents, antistatic additives, corrosion inhibitors, and lubricant additives. The global effective capacity in 2025 is estimated at approximately 58,000 tonnes, with actual sales volume of about 36,870 tonnes and an effective capacity utilization rate of around 63.6%. On an ex-works basis, the global weighted average selling price is estimated at approximately USD 4.24 per kilogram, while the industry-average gross margin is estimated at around 18%-25%.

From the supply perspective, the global cocoamine industry has developed a competitive structure consisting of multinational oleochemical groups and regional Asian manufacturers. Leading suppliers generally possess integrated capabilities covering lauric feedstock procurement, fatty nitrile production, catalytic hydrogenation, distillation, and downstream derivative manufacturing, giving them advantages in product consistency, regulatory compliance, international delivery, and customer qualification. Chinese and Indian producers compete mainly through lower manufacturing costs, customized specifications, and flexible lead times. As most fatty amine facilities can switch among coco, tallow, oleyl, and other fatty amine grades, effective market supply

is determined not only by nominal capacity but also by relative product profitability, feedstock availability, and order allocation.

From the demand perspective, surfactants and related derivatives remain the largest consumption area, while mineral flotation, asphalt additives, fertilizer anti-caking agents, textile antistatic treatment, metalworking fluids, and industrial corrosion protection provide a diversified industrial demand base. Future growth will mainly be supported by mineral resource development, road construction and maintenance, industrial equipment servicing, and increasing consumption of specialty surfactants. Growth patterns will differ by application and region, with mining- and infrastructure-driven markets generally showing stronger volume growth, while mature markets rely more heavily on formulation improvement, product upgrading, and the replacement of standard grades with higher-performance products.

Feedstock costs and supply security will continue to be major determinants of market pricing and producer profitability. Prices of coconut oil, coconut fatty acids, and other lauric oils are affected by weather conditions, production volumes, export policies, and substitution among vegetable oils, with fluctuations generally transmitted to fatty nitriles and finished cocoamine products. Producers with long-term feedstock sourcing arrangements, upstream oleochemical integration, and diversified manufacturing networks are better positioned to manage cost volatility, while smaller manufacturers dependent on externally purchased fatty acids or nitriles face greater earnings variability. Rising requirements for process safety, wastewater and emission treatment, hazardous chemical transportation, and environmental compliance are also expected to increase the industry cost base and accelerate the exit of inefficient capacity.

From the product and competitive perspective, the market is gradually shifting from price-based competition in standard technical grades toward differentiation in distilled purity, color, primary amine content, carbon-chain consistency, and sustainable feedstock certification. Downstream customers increasingly emphasize batch consistency, technical support, raw material traceability, and global supply reliability, supporting the competitive position of established producers with comprehensive product stewardship systems. Regional suppliers can remain competitive through customized grades, specialized application development, and faster customer response, but will need to improve distillation, process automation, and environmental management capabilities. Over the longer term, substitution from other natural fatty amines and synthetic surfactants will remain a constraint, and industry growth will increasingly depend on higher-value applications and continued product portfolio upgrading.

This report studies the global Cocoamine production, demand, key manufacturers, and key regions.

This report is a detailed and comprehensive analysis of the world market for Cocoamine and provides market size (US\$ million) and Year-over-Year (YoY) Growth, considering 2025 as the base year. This report explores demand trends and competition, as well as details the characteristics of Cocoamine that contribute to its increasing demand across many markets.

Highlights and key features of the study

Global Cocoamine total production and demand, 2021-2032, (Tons)

Global Cocoamine total production value, 2021-2032, (USD Million)

Global Cocoamine production by region & country, production, value, CAGR, 2021-2032, (USD Million) & (Tons), (based on production site)

Global Cocoamine consumption by region & country, CAGR, 2021-2032 & (Tons)

U.S. VS China: Cocoamine domestic production, consumption, key domestic manufacturers and share

Global Cocoamine production by manufacturer, production, price, value and market share 2021-2026, (USD Million) & (Tons)

Global Cocoamine production by Type, production, value, CAGR, 2021-2032, (USD Million) & (Tons)

Global Cocoamine production by Application, production, value, CAGR, 2021-2032, (USD Million) & (Tons)

This report profiles key players in the global Cocoamine market based on the following parameters - company overview, production, value, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Global Amines, Nouryon, Kao, Indo Amines, Shandong Paini New Material, Shandong Xinguang Chemical, Zibo Tenghui Oil Chemical, Shandong Kerui Chemicals, Shandong Jiapeng New Material, Cresun Chem, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

Stakeholders would have ease in decision-making through various strategy matrices used in analyzing the World Cocoamine market

Detailed Segmentation:

Each section contains quantitative market data including market by value (US\$ Millions), volume (production, consumption) & (Tons) and average price (US\$/kg) by manufacturer, by Type, and by Application. Data is given for the years 2021-2032 by year with 2025 as the base year, 2026 as the estimate year, and 2027-2032 as the forecast year.

Global Cocoamine Market, By Region:

United States

China

Europe

Japan

South Korea

ASEAN

India

Rest of World

Global Cocoamine Market, Segmentation by Type:

Technical Grade

Distilled Grade

Other

Global Cocoamine Market, Segmentation by Primary Amine Content:

90% Grade

95% Grade

98% Grade

Other

Global Cocoamine Market, Segmentation by Function:

Surfactant Intermediate

Flotation Collector

Others

Global Cocoamine Market, Segmentation by Application:

Surfactants and Chemicals

Mining and Mineral Processing

Road Construction

Other

Companies Profiled:

Global Amines

Nouryon

Kao

Indo Amines

Shandong Paini New Material

Shandong Xinguang Chemical

Zibo Tenghui Oil Chemical

Shandong Kerui Chemicals

Shandong Jiapeng New Material

Cresun Chem

Key Questions Answered:

1. How big is the global Cocoamine market?
2. What is the demand of the global Cocoamine market?
3. What is the year over year growth of the global Cocoamine market?
4. What is the production and production value of the global Cocoamine market?
5. Who are the key producers in the global Cocoamine market?
6. What are the growth factors driving the market demand?

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