

# Global Civet Musk Market 2026 by Manufacturers, Regions, Type and Application, Forecast to 2032

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## Abstracts

According to our (Global Info Research) latest study, the global Civet Musk market size was valued at US\$ 185 million in 2025 and is forecast to a readjusted size of US\$ 455 million by 2032 with a CAGR of 13.7% during review period.

Civet Musk refers to the yellowish to dark brown paste-like secretion from the perineal gland of male animals of the family Viverridae (primarily African civet *Civettictis civetta*, Large Indian civet *Viverra zibetha*, and Small Indian civet *Viverricula indica*). Its primary active component is civetone ( $C_{27}H_{46}O$ , 2.5-3.4% content), along with cyclopentadecanone, indole, skatole & others. Undiluted, it has a strong, pungent, fecal odor; when diluted, it reveals a warm, sweet, animalic scent. It is a classic fixative in perfumery, ranking among the "four great animalic perfumery materials" alongside musk, castoreum & ambergris. In traditional Chinese medicine, it promotes qi circulation, removes blood stasis & alleviates pain, serving as a substitute for natural musk. African civets produce 3-4 grams per week, the highest yield, making them the primary global source; Large & Small Indian civets have lower yields.

Civet musk is one of the most legendary natural animalic materials in global perfumery and traditional medicine. Its core value lies not in market size (roughly USD 200 million globally), but in its "irreplaceable" scarcity within top-tier luxury supply chains. Price and value are not set by supply-demand balance, but by cultural heritage and formula tradition. Ethiopian highland absolute, with superior complexity and fixative power, is treated as a "secret weapon" by the top four fragrance giants (Givaudan, Firmenich, IFF, Symrise). Asian farmed civet musk, of much lower quality, trades at a tenth of that price or less and goes mainly into traditional Chinese medicine. Margin distribution reflects the industry's power structure: upstream farmers (Ethiopian smallholders, Vietnamese and Chinese micro-enterprises) are extremely fragmented,

produce tiny volumes, have little bargaining power, and capture the smallest share of value. Midstream processors and traders (a handful of Ethiopian exporters) possess extraction know-how and export channels, earning higher added value. Downstream, the four giants leverage formulation dominance and brand premium to extract extreme profits from finished perfumes containing minute amounts of civet absolute. Downstream primary applications: fine fragrances consume the bulk of natural civet musk, but at extremely low concentrations (0.01-0.1%), and only top luxury houses (Chanel, Guerlain) insist on natural material for heritage authenticity. Traditional Chinese medicine (civet musk powder, linxian tablets) provides stable but low-value demand. The rest (high-end cosmetics, incense) is niche. Incremental demand is very limited - synthetic civetone has fully replaced natural material in mid-low segments, and animal welfare pressure (live extraction) is pushing major brands to phase out natural sources. Upstream-downstream structure is a classic funnel: thousands of micro-farmers (Ethiopia supplies ~90% of global output) produce tiny batches, a few traders aggregate and export, and four multinationals dominate downstream. This structure is extremely fragile - any disruption in Ethiopian political stability or trade policy directly threatens global supply. Landscape: there is no large-scale civet farming enterprise anywhere in the world. China and Vietnam have small-scale captive operations, but their combined output is less than 5% of global supply and of lower grade, used mainly for domestic TCM, not international fine fragrance. Uncertainties centre on three fronts: (1) rising animal welfare regulations and consumer ethical sensitivity, which suppress long-term demand for natural civet; (2) potential CITES trade restrictions on civet species; (3) synthetic biology - if engineered civetone can match the quality of Ethiopian absolute, the last stronghold will be undermined. Conclusion: Natural civet musk is a deliberately preserved traditional niche in the midst of modern chemical substitution. Its survival does not depend on economic rationality, but on luxury brands' devotion to heritage formulas and consumers' willingness to pay for truly natural ingredients. The structural features are: upstream cannot scale, midstream relies on fragile channels, downstream oligopoly is gradually moving away from natural sources. In the long run, the market will continue to shrink to a tiny, ultra-high-end rigid demand, but it will not disappear entirely because its cultural-symbolic value exceeds its functional utility.

This report is a detailed and comprehensive analysis for global Civet Musk market. Both quantitative and qualitative analyses are presented by manufacturers, by region & country, by Type and by Application. As the market is constantly changing, this report explores the competition, supply and demand trends, as well as key factors that contribute to its changing demands across many markets. Company profiles and product examples of selected competitors, along with market share estimates of some

of the selected leaders for the year 2025, are provided.

#### Key Features:

Global Civet Musk market size and forecasts, in consumption value (\$ Million), sales quantity (kg), and average selling prices (US\$/g), 2021-2032

Global Civet Musk market size and forecasts by region and country, in consumption value (\$ Million), sales quantity (kg), and average selling prices (US\$/g), 2021-2032

Global Civet Musk market size and forecasts, by Type and by Application, in consumption value (\$ Million), sales quantity (kg), and average selling prices (US\$/g), 2021-2032

Global Civet Musk market shares of main players, shipments in revenue (\$ Million), sales quantity (kg), and ASP (US\$/g), 2021-2026

#### The Primary Objectives in This Report Are:

- To determine the size of the total market opportunity of global and key countries

- To assess the growth potential for Civet Musk

- To forecast future growth in each product and end-use market

- To assess competitive factors affecting the marketplace

This report profiles key players in the global Civet Musk market based on the following parameters - company overview, sales quantity, revenue, price, gross margin, product portfolio, geographical presence, and key developments. Key companies covered as a part of this study include Givaudan, dsm-firmenich, International Flavors & Fragrances, Symrise, Taiji Group Zhejiang Dongfang Pharmaceutical, Zellgen, Feysel Kemal Suraka General Trading, EAEHFEZ EXPORT WILD ANIMAL PRODUCT, Baoshan Maorong Breeding, Baoshan Fuyin Coffee Manor, etc.

This report also provides key insights about market drivers, restraints, opportunities, new product launches or approvals.

## Market Segmentation

Civet Musk market is split by Type and by Application. For the period 2021-2032, the growth among segments provides accurate calculations and forecasts for consumption value by Type, and by Application in terms of volume and value. This analysis can help you expand your business by targeting qualified niche markets.

### Market segment by Type

Raw Civet Paste

Civet Concrete

Civet Absolute

Civet Tincture

Civetone (Synthetic)

### Market segment by Function

Odor Fixative

Animalic Accent

Musk Substitute

Blend Enhancer

Base Note Anchor

### Market segment by Application

Fine Fragrance

Traditional Chinese Medicine

High-end Cosmetics & Personal Care

Aromatherapy & Incense

Others

#### Major players covered

Givaudan

dsm-firmenich

International Flavors & Fragrances

Symrise

Taiji Group Zhejiang Dongfang Pharmaceutical

Zellgen

Feysel Kemal Suraka General Trading

EAEHFEZ EXPORT WILD ANIMAL PRODUCT

Baoshan Maorong Breeding

Baoshan Fuyin Coffee Manor

Thanh Hoa Civet Farm (Mr. Dao Phan Tuan)

Tuyen Quang Civet Farm (Mr. Nguyen Van Thinh)

Kangdisi Chemical (Hubei)

Hubei Guang'ao Biotechnology

Hubei Cheng Hai Chemical

## Wuhan Yuancheng Group

Market segment by region, regional analysis covers

North America (United States, Canada, and Mexico)

Europe (Germany, France, United Kingdom, Russia, Italy, and Rest of Europe)

Asia-Pacific (China, Japan, Korea, India, Southeast Asia, and Australia)

South America (Brazil, Argentina, Colombia, and Rest of South America)

Middle East & Africa (Saudi Arabia, UAE, Egypt, South Africa, and Rest of Middle East & Africa)

The content of the study subjects, includes a total of 15 chapters:

Chapter 1, to describe Civet Musk product scope, market overview, market estimation caveats and base year.

Chapter 2, to profile the top manufacturers of Civet Musk, with price, sales quantity, revenue, and global market share of Civet Musk from 2021 to 2026.

Chapter 3, the Civet Musk competitive situation, sales quantity, revenue, and global market share of top manufacturers are analyzed emphatically by landscape contrast.

Chapter 4, the Civet Musk breakdown data are shown at the regional level, to show the sales quantity, consumption value, and growth by regions, from 2021 to 2032.

Chapter 5 and 6, to segment the sales by Type and by Application, with sales market share and growth rate by Type, by Application, from 2021 to 2032.

Chapter 7, 8, 9, 10 and 11, to break the sales data at the country level, with sales quantity, consumption value, and market share for key countries in the world, from 2021 to 2026. and Civet Musk market forecast, by regions, by Type,

and by Application, with sales and revenue, from 2027 to 2032.

Chapter 12, market dynamics, drivers, restraints, trends, and Porters Five Forces analysis.

Chapter 13, the key raw materials and key suppliers, and industry chain of Civet Musk.

Chapter 14 and 15, to describe Civet Musk sales channel, distributors, customers, research findings and conclusion.

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