

# CNH Industrial N.V. (UK): Market Research Report

<https://marketpublishers.com/r/C962B9D2EC2EN.html>

Date: January 2015

Pages: 182

Price: US\$ 3,500.00 (Single User License)

ID: C962B9D2EC2EN

## Abstracts

This report presents quick facts about CNH Industrial N.V., which is principally involved in the Manufacture and Distribution of Agricultural Equipment, Construction Equipment, Commercial Vehicles, Powertrain, and Financial Services. Illustrated with 174 tables, the report showcases the company's recent news stories and events, sales performance, key markets and market position as against its competitors operating in the industry.

## Contents

### 1. COMPANY SNIPPETS

### 2. MAJOR PRODUCTS AND SERVICES

### 3. SALES DATA

**Table 1.** CNH Industrial N. V.'s Sales by Geographic Region Worldwide (2013-2014) in Percentage for Europe, the Middle East and Africa, North American Free Trade Agreement (NAFTA), Latin America and the Caribbean (LATAM) and Asia-Pacific

**Table 2.** CNH Industrial N. V.'s Sales by Business Segment Worldwide (2013-2014) in US\$ Millions for Agricultural Equipment, Construction Equipment, Commercial Vehicles, Powertrain, Financial Services and Eliminations

### 4. COMPETITION BY DIVISION

### 5. MARKET OVERVIEW

Automobiles

**Table 3.** Automobiles Market by Segment in India (2014) - Percentage Breakdown by Volume Sales for Commercial Vehicles, Passenger Vehicles, Three Wheelers, Tractors, and Two Wheelers

Construction Equipment

**Table 4.** Construction Equipment Market Worldwide (2014) in Units

**Table 5.** Construction Equipment Market by Region Worldwide (2014) - Percentage Share Breakdown by Value Sales for Asia (Excluding China), China, Europe, Latin America, North America and Rest of World

**Table 6.** Construction Equipment Market by Region Worldwide (2014) - Percentage

Share Breakdown by Volume Sales for Americas, Asia-Pacific, and EMEA (Europe, the Middle East and Africa)

**Table 7.** Construction and Mining Equipment Sales by Region Worldwide (2014) - Percentage Market Share Breakdown by Value for China, Europe, India, Japan, North America and the Rest of the World

**Table 8.** Construction Equipment Market by Type Worldwide (2014) - Percentage Share Breakdown by Volume Sales for Compact Equipment, Full-Size Equipment, and Other Equipment

**Table 9.** Construction Equipment Demand by Category Worldwide (2014) - Percentage Market Share Breakdown by Volume Sales for Backhoe Loaders, Crawler Excavators, Mini Excavators, Skid-Steer Loaders, Wheeled Loaders > 80Hp, and Others

**Table 10.** Construction Equipment Sales by Category Worldwide (2014) - Percentage Market Share Breakdown by Value for Bull Dozers, Dump Trucks, Excavators, Loaders and Motor Grades

**Table 11.** Construction Equipment Market by Country in Asia-Pacific (2014) - Percentage Share Breakdown by Volume Sales for China, India, Japan, and Rest of Asia

**Table 12.** Construction Equipment Market by Region in Americas (2014) - Percentage Share Breakdown by Volume Sales for North America, and South America

**Table 13.** Construction Equipment Demand by Category in China (2014) - Percentage Market Share Breakdown by Volume Sales for Crawler Dozers, Crawler Excavators, Mini Excavators, Wheeled Loaders 80Hp, and Others

**Table 14.** Construction Equipment Market by Product in China (2014) - Percentage Share Breakdown by Value Sales for Concrete, Cranes, Dozers, Excavator, Forklifts, Road Roller and Wheel Loader

**Table 15.** Construction Equipment (Small) Sales by Category in Europe (2014) - Percentage Market Share Breakdown by Value for Excavators, Mini excavators, Wheel loaders, Other loaders and Others

**Table 16.** Construction Equipment Sales by Country in Europe (2014) - Percentage

Market Share Breakdown by Value for Central European Countries, France, Germany, Italy, Spain, United Kingdom, and Others (Includes Austria, Belgium, Denmark, Finland, Ireland, Netherlands, Norway, Portugal, Sweden, and Switzerland)

**Table 17.** Construction Equipment Demand by Category in Europe (2014) - Percentage Market Share Breakdown by Volume Sales for Crawler Excavators, Mini Excavators, Rough Terrain Lift Trucks, Wheeled Loaders 80Hp, and Others

**Table 18.** Construction Equipment Market by Region in Europe, Middle East and Africa (EMEA) (2014) - Percentage Share Breakdown by Volume Sales

**Table 19.** Construction Equipment Demand by Category in India (2014) - Percentage Market Share Breakdown by Volume Sales for Asphalt Finishers, Backhoe Loaders, Crawler Excavators, Skid-Steer Loaders, Wheeled Loaders > 80Hp, and Others

**Table 20.** Construction Equipment Market by Type in India (2014) - Percentage Share Breakdown by Value for Backhoe Loaders, Compaction, Crawler Excavators, Material Handling etc, Wheel Loaders, and Other Earthmoving

**Table 21.** Construction Equipment Market in Indonesia (2014) in Units

**Table 22.** Construction Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 23.** Construction Equipment Market by Type in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Earthmoving Equipment, and Tunnelling Equipment

**Table 24.** Construction Equipment Production by Type in Indonesia (2014) - Percentage Share Breakdown by Volume for Earthmoving Equipment, and Tunnelling Equipment

**Table 25.** Construction Equipment Market by Category in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Building Construction, Building Material, Earthmoving and Tunneling, Mining, and Road Construction

**Table 26.** Construction Equipment Market by Category in Indonesia (2014) - Percentage Share Breakdown by Volume for Bulldozers, Dump Truck, and Hydraulic Excavators

**Table 27.** Construction Equipment Demand by Category in Japan (2014) - Percentage

Market Share Breakdown by Volume Sales for Crawler Dozers, Crawler Excavators, Mini Excavators, Wheeled Loaders 80Hp, and Others

**Table 28.** Construction Equipment Sales by Category in Japan (2014) - Percentage Market Share Breakdown by Value for Bulldozers, Cranes, Excavators, Mini Excavators, Wheel Loaders and Others

**Table 29.** Construction Equipment Demand by Category in North America (2014) - Percentage Market Share Breakdown by Volume Sales for Backhoe Loaders, Crawler Excavators, Mini Excavators, Skid-Steer Loaders, Wheeled Loaders > 80Hp, and Others

**Table 30.** Building Material Equipment in Indonesia (2014) in US\$ Thousand

**Table 31.** Global Aerial Work Platform Market by Country (2012-2017) - in US\$ Million for US and Others

**Table 32.** Mobile and Site Based Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 33.** Surface Equipment Market by Type Worldwide (2014) - Percentage Share Breakdown by Value Sales for Dozers, Draglines, Electric Shovels, Hydraulic Excavators, Loaders, Trucks, and others

**Table 34.** Tunneling Equipment Market in Indonesia (2014) in US\$ Thousand

Compaction Equipment

**Table 35.** Compaction Equipment Market by Type in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Compactors, Pile Drivers and Pile Extractors, and Tampers

**Table 36.** Compaction Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 37.** Compaction Equipment Production by Type in Indonesia (2014) - Percentage Share Breakdown by Volume for Compactors, Pile Drivers and Pile Extractors, and Tampers

**Table 38.** Concrete and Cement Material Equipment Market in Indonesia (2014) in US\$ Thousand

Earthmoving Equipment

**Table 39.** Earthmoving Equipment Market by Category in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Bulldozers, Dump Trucks, Excavators (Construction Use), Graders and Levellers, and Loaders (Over ground Use)

**Table 40.** Earthmoving Equipment Market by Category in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Bulldozers, Dumper Trucks, Excavators (Construction Use), Loaders (Overground Use), and Others

**Table 41.** Earthmoving Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 42.** Earthmoving Equipment Production by Category in Indonesia (2014) - Percentage Share Breakdown by Volume for Bulldozers, Excavators (Construction Use), Loaders (Over ground Use) and Others

Building Construction Equipment

**Table 43.** Building Construction Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 44.** Building Construction Equipment Market by Category in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Cranes and Lifting Equipment, and Mobile/Site Based Equipment

**Table 45.** Building Construction Equipment Production by Category in Indonesia (2014) - Percentage Share Breakdown by Volume for Cranes and Lifting Equipment, and Mobile/Site Based Equipment

Road Construction Equipment

**Table 46.** Road Construction Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 47.** Road Construction Equipment Market by Type in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Compaction Equipment, and Rolling and Paving Equipment

**Table 48.** Road Construction Equipment Production by Type in Indonesia (2014) - Percentage Share Breakdown by Volume for Compaction Equipment, and Rolling and Paving Equipment

Commercial Vehicles

**Table 49.** Commercial Vehicle Market by Region Worldwide (2014) - Percentage Share Breakdown by Volume for Africa, Asia, Central & South America, China, Europe, Japan, United States and Others

**Table 50.** Commercial Vehicles Market in China (2014) in Thousands

**Table 51.** Commercial Vehicles Market in India (2014) in Units

**Table 52.** Commercial Vehicles Market in Indonesia (2014) in Units

**Table 53.** Commercial Vehicles Market by Segment in India (2014) - Percentage Share Breakdown by Volume Sales for Light, Medium and Heavy

**Table 54.** Commercial Vehicles Production by Type in India (2014) - Percentage Market Share Breakdown by Volume for Medium Commercial Vehicles & Heavy Commercial Vehicles, Light Commercial Vehicles

**Table 55.** Commercial Vehicles Market in Japan (2014) in 000 Units

**Table 56.** Commercial Vehicles Market in Korea (2014) in Units

**Table 57.** Commercial Vehicles Market in Thailand (2014) in Units

Light Commercial Vehicles

**Table 58.** Global Light Commercial Vehicles Market (2014) in Thousands

**Table 59.** Light Commercial Vehicles Market by Product Category Worldwide (2014) - Percentage Share Breakdown by Value Sales for Mini Trucks, Passenger Carriers, Pick Ups, and Others

**Table 60.** Vehicles (Passengers & Light Commercial Vehicles) Market in Brazil (2014) in Thousands

**Table 61.** Light Commercial Vehicles Market in Europe (2014) in Thousands

**Table 62.** Light Commercial Vehicles Market by Country in Europe (2014) - Percentage Share Breakdown by Value Sales for France, Germany, Italy, Spain, UK and Others

**Table 63.** Light Commercial Vehicles Market by Type in India (2014) - Percentage Share Breakdown by Value Sales for Light Commercial Vehicle (LCV) Goods Carriers, Light Commercial Vehicle (LCV) Passenger Carriers

Compact Equipment

**Table 64.** Compact Equipment Market by Category Worldwide (2014) - Percentage Share Breakdown by Volume Sales for All-Terrain Forklifts, Compact Excavators, Compact Wheel loaders, Skid-Steer Loaders, and Telescopic Loaders

Cranes

**Table 65.** Cranes Market by Company (Manitowoc, Terex and Others) and Region Worldwide (2014) - Percentage Share Breakdown for Asia - Pacific, Europe, Latin America, North America, and Rest Of World (ROW)

**Table 66.** Cranes and Lifting Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 67.** Cranes (0-150Tons) Market by Company in the US (2014) - Percentage Share Breakdown for Kobe Steel, Ltd., Liebherr Group, Link-Belt Construction Equipment Company, The, Manitowoc Co., Inc., Tadano Ltd., Terex Corporation, and Others

**Table 68.** Cranes (0-80Tons) Market by Company in the US (2014) - Percentage Share Breakdown for Link-Belt Construction Equipment Company, The, Manitowoc Company,



Inc., Sany Heavy Industry Co, Ltd., Tadano Ltd., Terex Corporation and Others

**Table 69.** Cranes (150+Tons) Market by Company in the US (2014) - Percentage Share Breakdown for Kobe Steel, Ltd., Liebherr Group, Link-Belt Construction Equipment Company, The, Manitowoc Co., Inc., Sany Heavy Industry Co., Ltd., Tadano Ltd., Terex Corporation and Others

Engines

**Table 70.** Global Shipments of 3-10 MW Gas Engines by Region (2014) - Percentage Market Share Breakdown by Volume Sales for Africa, Central Asia, Eastern Europe, Russia, CIS, Far East, Latin America, Middle East, North America, Southeast Asia and Western Europe

Mini Excavators

**Table 71.** Mini Excavators Market in Europe (2014) in Units

Trucks

**Table 72.** Global Trucks Market (2014) in Thousands

Industrial Trucks

**Table 73.** Industrial Trucks (New) Market by Type Worldwide (2014) - Percentage Share Breakdown by Volume Sales for E-Trucks, IC-Trucks and Warehouse Trucks

**Table 74.** Industrial Trucks Market by End-Use Segment in Europe (2014) - Percentage Share Breakdown by Value Sales for Automotive Industry, Chemical Industry, Food Industry, Mechanical and Electrical Industry, Metals Manufacturing, Services, Trading with Food and Beverages, Transport and Logistics, and Others

Tractors

**Table 75.** Tractors Market by Region Worldwide (2014) - Percentage Share Breakdown by Volume Sales for Asia, Europe, North America, South America, and Others

**Table 76.** Tractors Market in India (2014) in Units

**Table 77.** Tractors Market by Capacity in India (2014) - Percentage Share Breakdown by Volume Sales for Up to 30 HP, 31-40 HP, 41-50 HP, and Above 51 HP

**Table 78.** Tractors Market by Capacity Range in India (2014) - Percentage Share Breakdown by Value Sales for 31-40HP, 41-50HP, Upto 30HP, and Above 51HP

**Table 79.** Tractors Market by Region in India (2014) - Percentage Share Breakdown by Value Sales for East, North, South, and West

**Table 80.** Tractors Market by State in India (2014) - Percentage Share Breakdown by Volume Sales for Andhra Pradesh, Bihar, Gujarat, Haryana, Karnataka, Madhya Pradesh, Maharashtra, Punjab, Rajasthan, Uttar Pradesh, and Others

Wheeled Loaders

**Table 81.** Wheeled Loaders Market in Europe (2014) in Units

Mining Equipment

**Table 82.** Mining Equipment Market by Category in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Excavators, Mining Trucks, and Others

**Table 83.** Mining Equipment Market in Indonesia (2014) in US\$ Thousand

**Table 84.** Mining Equipment Production by Category in Indonesia (2014) - Percentage Share Breakdown by Volume for Excavators, Loaders (Underground Use), and Others

**Table 85.** Mining Equipment Sales by Region Worldwide (2014) - Percentage Market Share Breakdown by Value for Africa and Middle East, Asia, Australia, China, Europe and CIS, North America and South America

## **6. COMPETITIVE LANDSCAPE**

## Combines

**Table 86.** Market Shares of Leading Combines Companies by Value Sales in Brazil (2014) - Percentage Breakdown for AGCO Corporation, CNH Industrial N. V., Deere & Company

**Table 87.** Market Shares of Leading Combines Companies by Value Sales in Germany (2014) - Percentage Breakdown for AGCO Corporation, CLAAS KGaA mbH, CNH Industrial N. V. and Deere & Company

**Table 88.** Market Shares of Leading Combines Companies by Value Sales in the US (2014) - Percentage Breakdown for AGCO Corporation, CNH Industrial N. V., Deere & Company and Others

## Construction Equipment

**Table 89.** Market Shares of Leading Construction and Mining Equipment Companies by Value Sales Worldwide (2014) - Percentage Breakdown for Caterpillar Inc., Hitachi Construction Machinery Co. Ltd., Komatsu Ltd., Sandvik AB, SANY Group Co., Ltd., Terex Corporation, Volvo Group and Others

**Table 90.** Market Shares of Leading Construction Equipment Manufacturers Worldwide (2014) - Percentage Breakdown by Value Sales for AB Volvo, Caterpillar, Inc., CNH Global N. V., Deere & Company, Doosan Infracore Co., Ltd., Hitachi Construction Machinery Co., Ltd., Komatsu Ltd., Liebherr Group and Others

**Table 91.** Market Shares of Leading Construction Equipment Companies by Value Sales in Europe (2014) - Percentage Breakdown for Caterpillar Inc., CNH Global NV, Hitachi Construction Machinery Co. Ltd., Komatsu Ltd., Terex Corporation and Volvo Group

**Table 92.** Market Shares of Leading Construction Equipment Manufacturers in India (2014) - Percentage Breakdown by Volume for CNH Global NV, Escorts Group, Hyundai Construction Equipment India Pvt, Ltd., J. C. Bamford Excavators, Ltd., Larsen & Toubro, Ltd., Tata Hitachi Construction Machinery Company, Terex Corporation, Volvo Group, The, and Others

**Table 93.** Market Shares of Leading Construction Equipment Manufacturers in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Aktiebolaget Volvo, Caterpillar, Inc., Hitachi, Ltd., Kobelco Construction Machinery Company, Ltd., Komatsu, Ltd., and Others

**Table 94.** Market Shares of Leading Construction Equipment Companies by Value Sales in Japan (2014) - Percentage Breakdown for Caterpillar Inc., Hitachi Construction Machinery Co. Ltd., KOBELCO Construction Machinery Co. Ltd, Komatsu Ltd. and Others

**Table 95.** Market Shares of Leading Earth Moving Construction Equipment Companies by Value Sales in the US (2014) - Percentage Breakdown for Caterpillar Inc., Deere & Company, Hitachi Construction Machinery Co. Ltd., Komatsu Ltd., Volvo Group and Others

**Table 96.** Brazilian Aerial Work Platform Market by Company (2014) - Percentage Share Breakdown by Value Sales for Terex Latin America and Others

#### Equipment Rental

**Table 97.** Market Shares of Leading Equipment Rental Companies in the US (2014) - Percentage Breakdown by Value for AB Volvo, Aggreko Plc, Ahern Rentals, Inc., ALL Erection Crane and Rental Corporation, American Equipment Co., Inc., Cleveland Brothers Equipment Co., Finning International, Inc., H&E Equipment Services, Inc., Hertz Equipment Rental Corporation, HOLT Texas Ltd., Home Depot U. S.A., Inc., Maxim Crane Works, L. P., Neff Rental LLC, NES Rentals Holdings, Inc., Ring Power Corporation, Safway Services, LLC, Sunbelt Rentals, Inc., Sunstate Equipment Co., TNT Crane & Rigging, Inc., United Rentals, Inc., and Others

#### Excavators

**Table 98.** Market Shares of Leading Excavator Companies by Volume Sales in China (2014) - Percentage Breakdown for Caterpillar Inc., Doosan Infracore Co., Ltd., Hitachi Construction Machinery Co. Ltd., Hyundai Jiansu Construction Machinery Co., Ltd, KOBELCO Construction Machinery Co., Ltd, Komatsu Ltd., LiuGong Machinery Corp., SANY Group Co., Ltd., Volvo Group, Yuchai International Limited and Others

**Table 99.** Market Shares of Leading Excavator Manufacturers in China (2014) - Percentage Breakdown by Value Sales for Caterpillar, Inc., Doosan Group, Hyundai Heavy Industries Co., Ltd., Komatsu Ltd., Sany Heavy Industry Co., Ltd. and Others

**Table 100.** Market Shares of Leading Excavator Manufacturers in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Aktiebolaget Volvo, Caterpillar, Inc., Hitachi, Ltd., Kobelco Construction Machinery Company, Ltd., Komatsu, Ltd., and Others

**Table 101.** Market Shares of Leading Larger Excavator (41-100 Ton) Manufacturers Worldwide (2014) - Percentage Breakdown by Value Sales for AB Volvo, Caterpillar, Inc., CNH Global N. V., Deere & Company, Komatsu Ltd., Other Asian OEM and Others

**Table 102.** Market Shares of Leading Light Excavator (0-15 Ton) Manufacturers Worldwide (2014) - Percentage Breakdown by Value Sales for AB Volvo, Caterpillar, Inc., CNH Global N. V., Deere & Company, Komatsu Ltd., Kubota Corporation, Other Asian OEM and Others

**Table 103.** Market Shares of Leading Mini Excavator Manufacturers in Europe (2014) - Percentage Share Breakdown by Volume Sales for Bobcat Company, Caterpillar, Inc., Hitachi, Ltd., J. C. Bamford Excavators, Ltd., Komatsu, Ltd., Takeuchi Mfg. Co, Ltd., Yanmar Co, Ltd., and Others

#### Material Handling Equipment

**Table 104.** Market Shares of Leading Material Handling Equipment Manufacturers Worldwide (2014) - Percentage Share Breakdown by Value Sales for Crown Equipment Corporation, Hyster-Yale Materials Handling, Inc., Jungheinrich AG, Kalmar Ltd., Kion Group AG, Komatsu Ltd., Manitou Group, Mitsubishi Heavy Industries Machinery Technology Corporation, Toyota Motor Corporation, UniCarriers Corporation and Others

#### Mining Equipment

**Table 105.** Market Shares of Leading Mining Equipment Companies by Value Sales in China (2014) - Percentage Breakdown for Caterpillar Inc., Hitachi Construction Machinery Co. Ltd., Joy Global Inc., Komatsu Ltd., Sandvik AB and Others

**Table 106.** Market Shares of Leading Mining Equipment Manufacturers in Indonesia (2014) - Percentage Share Breakdown by Value Sales for Caterpillar, Inc., Hitachi, Ltd., Kobelco Construction Machinery Company, Ltd., Komatsu, Ltd., and Others

**Table 107.** Market Shares of Leading Mining Equipment\* Companies by Value Sales Worldwide (2014) - Percentage Breakdown for Caterpillar Inc., Hitachi Construction Machinery Co. Ltd., Joy Global Inc., Komatsu Ltd., Sandvik AB and Others

**Table 108.** Market Shares of Leading Surface Mining Equipment Manufacturers Worldwide (2014) - Percentage Breakdown by Value Sales for Caterpillar, Inc., Hitachi Construction Machinery Co., Ltd., Joy Global, Inc., Komatsu Ltd., Liebherr Group, OJSC BELAZ and Others

**Table 109.** Market Shares of Surface Mining Equipment Companies by Value Sales Worldwide (2014) - Percentage Breakdown for Caterpillar Inc., Hitachi Construction Machinery Co. Ltd., Komatsu Ltd. and Others

Steer Loaders

**Table 110.** Market Shares of Leading Steer Loader Manufacturers Worldwide (2014) - Percentage Breakdown by Value Sales for Caterpillar, Inc., CNH Global N. V., Deere & Company, Kubota Corporation, Other Asian OEM and Others

Cranes

**Table 111.** Market Shares of Leading Crane (80 HP) Manufacturers in Europe (2014) - Percentage Share Breakdown by Volume Sales for Aktiebolaget Volvo, Caterpillar, Inc., Doosan Group, Hitachi, Ltd., J. C. Bamford Excavators, Ltd., Komatsu, Ltd., Liebherr Group, The, and Others

## **7. RECENT INDUSTRY DEVELOPMENTS**

## I would like to order

Product name: CNH Industrial N.V. (UK): Market Research Report

Product link: <https://marketpublishers.com/r/C962B9D2EC2EN.html>

Price: US\$ 3,500.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/C962B9D2EC2EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970