

# Assessment of China's Market for Gas-insulated Switchgear

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## Abstracts

BEIJING- January 16, 2010 –The study finds that market demand, currently estimated at a third of the world's total, will grow by an average of 12% per year over the next five years on the massive modernization package that the Chinese government is rolling out for the nation's grid. At this growth rate, the Chinese market is expected to become the world's largest after 2010.

How much of this market is available to all suppliers is harder to quantify. European and Japanese GIS manufacturers, some of which received a nearly one billion dollar antitrust fine from the EC in 2006, enjoy close relationships with state-owned T&D entities like the State Grid Corp. "Much of the existing grid has been built on technology transfer from European and Japanese power giants," said Edward Barlow, GCiS senior analyst and author of the study.

"With the next phase of modernization underway, the customers at the Grid and in the government will turn to these companies for the tenders," Barlow added. "Typically in a Chinese quasi-monopsony, market share is often predetermined."

## About the GCiS China GIS Study

This GCiS market study draws on a three month, in-depth primary survey of over 100 of the market's supply side, channel players and end-users. It is essential reading for any professional needing accurate and detailed strategic information on this market. Major areas covered include: market size and shares, five-year projections, market structure, new vs. replacement sales, pricing trends, distribution, consumption, an assessment of key suppliers and more.

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