

# Assessment of China's Market for Special Glass

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## Abstracts

BEIJING- January 29th, 2012 – Low-E Glass, despite the general deceleration in residential and commercial construction, has experienced growth above 20% according to a report published by GCiS China Strategic Research. Primary reasons for the robust growth include the growing proportion of new projects which will use hollow glass, a processed form of low-e glass, as well as a current low-utilization rate.

Although downstream market pushes towards more green construction methods, upstream suppliers are still burdened by overcapacity, leading many in the industry to believe prices will continue to fall or remain the same. Despite such pressure on margins, suppliers have a positive assessment of the future considering the current low utilization rate of Low-E Glass in China's buildings, and the government support for green building technologies.

The report also takes analyzes different sectors of the Low-E market, namely, the soft and hard coating sectors. Due to the adoption of hollow glass -- which primarily uses soft coating technologies-- the soft coating market is expected to expand faster.

### About the GCIS China Special Glass Study

This GCiS market study draws on a three month, in-depth primary survey of 72 of the market's players, also including interviews with industry experts. The report includes two product segments: Low-E Glass and PV Glass. It is essential reading for any professional needing accurate and detailed strategic information of this market. Major areas covered include: market size and shares, five-year projections, market structure, pricing trends, distribution, consumption, an assessment of key suppliers and more.

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## **APPENDIX I: SUPPLIER PROFILES**

AGC

AVIC SanXin

Changzhou Almaden

CSG Group

Goldglass Group

Hebei Yingxin Glass

Henan Ancai Hi -Tech

Henan Succeed Photovoltaic Materials Corporation

Henan Yuhua Photovoltaic New Material

Jiangsu Xiuqiang Glasswork

Jin Jing Group

Nanjing Saint-Gobain

Pilkington Solar (Taicang)

Sinew Material

Suzhou Shengliang & Liangsheng Special Glass  
SYP Glass  
Taiwan Glass  
Weihai Blue Star Glass  
Xinyi Glass  
Zhejiang East Asia Architectural  
Zhongshan Grandglass Industrial

## **APPENDIX II: DISTRIBUTOR PROFILES**

Beijing Huaxiang Boyuan Glass  
Beijing Longerhui Trading  
Guangzhou Huafeng Safety Glass  
Nanjing Yaohua Glass  
Qinhuangdao Aohong Glass  
Qinhuangdao Everwill Industry & Trading  
Qinhuangdao Yaodi Glass  
Qinhuangdao Yaojing Glass  
Shahe City Xinlongxin Trading  
Shandong Taishan Huayue Glass  
Shanghai Haowei Glass  
Suzhou Hengchang Longye Glass  
Tengzhou Fenghua Glass  
Weifang Anfeng New Building Materials  
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Canadian Solar  
CNPV  
ENN Solar Energy  
Hanergy Holding Group  
Renesola  
Shandong Sunvim Solar Technology  
Suntech Power Holdings  
Tianjin Jinneng Solar  
Topray Solar  
Trina Solar  
Yingli Green Energy  
Zhejiang Astronergy  
Zhejiang Sunflower Light Energy

## LIST OF CONTACTS

Suppliers

Low-E Glass Distributors

PV Glass OEMs

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