

Assessment of China's Market for Neutral Silicone Sealants

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Abstracts

BEIJING, March 20th, 2013 – GCiS China Strategic Research has published a report on the China market for neutral silicone sealants. The study finds that the market will continue to grow at around 10% in the next few years, driven by China's continued rapid pace of glass curtain wall construction and an increasing customer demand for high quality products.

The majority of neutral silicone sealant is used in the construction industry, with glass curtain walls accounting for the largest portion. Other major uses such as insulated glass manufacture and consumer applications also depend on this industry, while revenues from sealants used in industrial applications such as electronic components are growing but still only make up a small minority of the total.

The report features in-depth analysis of both structural and non-structural sealants in single component and two component configurations, and finds that the market is gradually shifting towards single component products.

The study also reports on suppliers' output as compared to capacity and reveals that companies in this industry have significant excess capacity, with utilization rates below 50% in some product segments. This contributes to a strong downward pressure on prices, especially at the low end of the market where competition is particularly intense.

About the GCiS China Neutral Silicone Sealant Study

This GCiS market study draws on a three month in-depth primary survey of 80 of the market's suppliers, channel players and key customers. It is essential reading for any professional needing accurate and detailed strategic information of this market. Major

areas covered include: market size and shares, five-year projections, market structure, pricing trends, distribution, consumption, an assessment of key suppliers and more.

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Beijing Zhongtian Xingyun Technology

Chengdu Guibao Science & Technology

Dow Corning

Fenfa

Foshan Detuya Silicone Chemicals

Foshan Naihui Yabang Silicone

Foshan Nanhai Jiamei

Foshan Nanhai Kamyip Silicone Sealant

Foshan Oriental Plastic

Foshan Xiangrong Fine Chemical

Foshan Yuantong Adhesive

Glorystar

Guangdong Girafe Fine Chemical

Guangdong Jiangmen Kuaishida Adhesive Industry

Guangdong Xinzhan New Chemical Material

Guangzhou Antas Chemical

Guangzhou Baiyun Chemical Industry

Hangzhou Zhijiang Silicone Chemicals

Henan Rich Silicon Technology

Hengxin Sealant

Hongying Industrial

JH Silicone

Jiangmen Daguangming Adhesive

Jiangyan Zhongyi Chemical

Jinan HAYA Sealant
Liaoning Lushi Chemical Group
Liniz
Momentive
Olivia
Rich
Shandong Baolongda Adhesive Industry
Shandong Yongan Sealant Industry
Shanghai Huagui Special Chemicals
Shenzhen Bailichun Sealants Industrial
ShinEtsu
Sichuan Xinda Viscose Technology
Sika
Wacker
Weifang Jinguiyuan
Weifang Sanze Silicone
Wenling Repow Chemical Building Materials
Wuhan University Photons Technology
Wuhu Chengxuan Silicone Technology (formerly Zhejiang Huacheng Silicone Materials)
Yulong
Zhengzhou Zhongyuan Applied Technology Research And Development

APPENDIX II: CHANNEL PROFILES

I. DISTRIBUTORS

Beijing Baicheng Hongxin Trading
Nobeline (Rizhao) Silicone Adhesive Industries
Shanghai King Chemical
Shanghai Shuanghe
Teamsan

II. CURTAIN WALL ENGINEERING FIRMS

Shenyang Yuanda Aluminium Industry Engineering
JANGHO
YASHA
CSCEC Fujisash Curtain Wall & Decoration
Gold Mantis

III. OEMs

CSG Group

Luoyang Northern Glass Technology

Taiwan Glass Group

Xinyi Glass Holdings Limited

Yaohua Pilkington Glass Group

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