

## **Botswana: Fonio Market**

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## **Abstracts**

This report presents a comprehensive overview of the fonio market in Botswana and a forecast for its development in the next five years. It provides a detailed analysis of the market, its dynamics, structure, characteristics, main players, growth and demand drivers, etc. This is the most detailed and comprehensive report about the fonio market in Botswana currently available!

The purpose of the report is to describe the state of the fonio market in Botswana, to present actual and retrospective information about the volumes, dynamics, structure and characteristics of production, imports, exports and consumption and to build a forecast for the market in the medium term. In addition, the report presents an elaborate analysis of the main market participants, the price fluctuations, growth and demand drivers of the market and all other factors, influencing its development.

This research report has been prepared using the unique WMStrategy?s methodology, including a blend of qualitative and quantitative data. The information comes from official sources and insights from market experts (representatives of the main market participants), gathered by semi-structured interviews.

The report on the fonio market in Botswana includes:

Analysis and forecast for the economy of Africa;

Analysis and forecast for the agricultural industry in Africa;

Analysis and forecast for development of the market volume (market size), value and dynamics;

Market breakdown (by origin, by product types/end use segments, etc.);

Botswana: Fonio Market



Volume, dynamics and analysis of domestic production (past, current and future);

Analysis of price levels (wholesale, retail, distributors, etc.) and their dynamics (past, current and future);

Volume, dynamics and analysis of imports (past, current and future);

Volume, dynamics and analysis of exports (past, current and future);

Volume, dynamics and analysis of consumption (past, current and future);

Characteristics of the main market participants (manufacturers, distributors, wholesalers, retailers, importers, exporters, Governmental structures, etc.) and the competitive landscape;

Profiles of the main companies, producing fonio in Botswana;

Harvest area and yield;

Value chain analysis and structure of price formation;

Analysis of the factors, influencing the market development (market growth drivers, restraints, recent state programs, etc.);

Analysis and forecast of the trends and levels of supply and demand on the market:

Forecast for the market development in the medium term (including three possible scenarios for development).

## This report will allow you to:

Quickly and cost?effectively gain competitive intelligence about the market;

Track market data, including size, value, segmentation, forecasts, dynamics and structure? past, present and future;



See the exact usage of fonio in Botswana by main end use segments/product groups in the last five years and a forecast for its development in the medium term;

Find out the most promising products/markets (by end use);

Strategically assess the competitive position of each of the main domestic producers;

Track and identify key market trends, opportunities and threats and key drivers behind recent market changes;

Strategically assess market growth potential, demand drivers and restraints on the market;

Evaluate the key macroeconomic indicators to get insight into the general trends within the economy;

See how the market performed in the past (over the last 5 years) and how it will perform in the future (in the next 5 years);

Get acquainted with the leading companies on the market (manufacturers, distributors, wholesalers, retailers, importers, exporters, Government structures, etc.);

Evaluate how diversified the market is in terms of competitive intensity, fragmentation and environment and understand competitive threats;

Empower your marketing, branding, strategy and market development, consumption and supply functions with useful market insights;

Build your investment strategy by assessing market attractiveness or company attractiveness;

Build your own market entry or market expansion strategy or evaluate your current strategy;

Add weight to pitches and presentations by using official and accurate data and



calculations.

This is the most comprehensive report covering the fonio market in Botswana currently available! We also offer similar reports, covering every other global country, region and the world as an overall and offer special terms for bundle purchases. So, if you are interested in the fonio market in Botswana, this research report will provide you with invaluable analysis of the market, its recent and future development. In addition, the report will save you time and money while presenting you all the necessary information, empowering you to make informed decisions and move your business forward!



## **Contents**

#### 1. INTRODUCTION

- 1.1. Report description
- 1.2. Research methodology

#### 2. EXECUTIVE SUMMARY

#### 3. CHARACTERISTICS OF FONIO

#### 4. STATE OF THE ECONOMY OF AFRICA

- 4.1. Characteristics of the economy of Africa in the last 5 years
- 4.2. Forecast for the development of the economy of Africa for the next 3 years

#### 5. STATE OF THE AGRICULTURAL INDUSTRY IN AFRICA

- 5.1. Characteristics of the agricultural industry in Africa in the last 5 years
- 5.2. Forecast for the development of the agricultural industry in Africa for the next 3 years

#### 6. OVERVIEW AND ANALYSIS OF THE FONIO MARKET IN BOTSWANA

- 6.1. Volume, value and dynamics of the fonio market in Botswana in the last 5 years
- 6.2. Structure of the fonio market in Botswana in the last 5 years: production, imports, exports, consumption
- 6.3. Structure of the fonio market in Botswana by origin
- 6.4. Structure of the fonio market in Botswana by end use segments/main product groups and forecast for its development in the medium term
- 6.5. Key recent trends on the fonio market in Botswana
- 6.6. Competitive landscape of the market
- 6.7. Five Forces analysis
- 6.8. Most promising products/markets (by end use)
- 6.9. Key drivers and restraints for the market development in the medium term

# 7. OVERVIEW AND ANALYSIS OF THE DOMESTIC PRODUCTION OF FONIO IN BOTSWANA



- 7.1. Volume, value and dynamics of the domestic production of fonio in Botswana in the last 5 years and forecast for the medium term
- 7.2. Characteristics of the main producers of fonio in Botswana

#### 8. CHARACTERISTICS AND ANALYSIS OF THE PRICES OF FONIO IN BOTSWANA

- 8.1. Value chain analysis
- 8.2. Structure of price formation
- 8.3. Characteristics of the producer prices of fonio in Botswana in the last 5 years
- 8.4. Characteristics of other prices of fonio

#### 9. FOREIGN TRADE OPERATIONS OF FONIO IN BOTSWANA

9.1. Foreign trade operations of fonio in Botswana in the last 5 years

# 10. OVERVIEW AND ANALYSIS OF THE IMPORTS OF FONIO TO THE BOTSWANAN MARKET

- 10.1. Volume, value and dynamics of the imports of fonio to Botswana in the last 5 years
- 10.2. Main countries, importing fonio to Botswana
- 10.3. Average prices of the fonio, imported to Botswana

#### 11. OVERVIEW AND ANALYSIS OF THE BOTSWANAN EXPORTS OF FONIO

- 11.1. Volume, value and dynamics of the Botswanan exports of fonio in the last 5 years
- 11.2. Recipient countries of the Botswanan exports of fonio
- 11.3. Average prices of the Botswanan exports of fonio

### 12. CHARACTERISTICS OF THE CONSUMPTION OF FONIO IN BOTSWANA

- 12.1. Volume, value and dynamics of the consumption of fonio in Botswana in the last 5 years
- 12.2. Structure of the consumption of fonio in Botswana in the last 5 years (by origin, etc.)
- 12.3. Volume, value and dynamics of the per capita consumption of fonio in Botswana in the last 5 years
- 12.4. Balance between domestic supply and domestic demand on the fonio market in Botswana in the last 5 years and forecast for its development in the medium term



# 13. FORECAST FOR DEVELOPMENT OF THE FONIO MARKET IN BOTSWANA FOR THE NEXT 5 YEARS

- 13.1. Factors, influencing the development of the fonio market in Botswana in the medium term
- 13.2. Forecast for market development in the medium term under three possible scenarios

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## **List Of Tables**

#### LIST OF TABLES

Key indicators on the fonio market in Botswana in the last 5 years

Forecast for the economy of Africa for the next 3 years

Key indicators of the agricultural industry in Africa in the last 5 years

Forecast for the agricultural industry in Africa for the next 3 years

Forecast for the agricultural industry in Africa for the next 3 years

Volume and dynamics of the fonio market in Botswana in the last 5 years

Value and dynamics of the fonio market in Botswana in the last 5 years

Structure of the fonio market in Botswana in the last 5 years, in volume terms

Structure of the fonio market in Botswana by origin in the last 5 years, in volume terms

Structure of the fonio market in Botswana by origin in the last 5 years, in value terms

Structure of the fonio market in Botswana by origin in the last 5 years, in value terms

Structure of the fonio market in Botswana by end use segments/main product groups in the last 5 years, in volume terms

Forecast for the structure of the fonio market in Botswana by end use segments/main product groups in the medium term, in volume terms

Structure of the fonio market in Botswana by end use segments/main product groups in the last 5 years, in value terms

Five Forces analysis

Most promising products/markets (by end use)

Volume and dynamics of the domestic production of fonio in Botswana in the last 5 years

Value and dynamics of the domestic production of fonio in Botswana in the last 5 years Forecast for the production of fonio in Botswana in the medium term

Value chain analysis of the fonio market in Botswana

Cost breakdown of the price formation of fonio in Botswana, in %

Volume and dynamics of the average producer prices of fonio in Botswana in the last 5 years

Volume and dynamics of other prices of fonio in Botswana (wholesale, distributor, retail, etc.) in the last 5 years

Trade balance of fonio foreign trade in Botswana in the last 5 years, in volume terms

Trade balance of fonio foreign trade in Botswana in the last 5 years, in value terms

Volume and dynamics of the imports of fonio to Botswana in the last 5 years

Value and dynamics of the imports of fonio to Botswana in the last 5 years

Main countries, importing fonio to Botswana in the last 5 years, in volume terms

Botswana: Fonio Market



Main countries, importing fonio to Botswana in the last 5 years, in value terms
Average prices of the fonio, imported to Botswana in the last 5 years
Volume and dynamics of the Botswanan exports of fonio in the last 5 years
Value and dynamics of the Botswanan exports of fonio in the last 5 years
Recipient countries of the Botswanan exports of fonio in the last 5 years, in volume terms

Recipient countries of the Botswanan exports of fonio in the last 5 years, in value terms Average prices of the Botswanan exports of fonio in the last 5 years

Volume and dynamics of the consumption of fonio in Botswana in the last 5 years

Value and dynamics of the consumption of fonio in Botswana in the last 5 years

Structure of the consumption of fonio in Botswana in the last 5 years, in volume terms

Structure of the consumption of fonio in Botswana in the last 5 years, in value terms

Volume and dynamics of the per capita consumption of fonio in Botswana in the last 5 years

Value and dynamics of the per capita consumption of fonio in Botswana in the last 5 years

Balance between domestic supply and domestic demand on the fonio market in Botswana in the last 5 years and forecast for the next 5 years, in volume terms Balance between domestic supply and domestic demand on the fonio market in Botswana in the last 5 years and forecast for the next 5 years, in value terms Forecast for the total supply of fonio in Botswana for the next 5 years (under the framework of the base scenario), in volume and value terms Forecast for the total supply of fonio in Botswana for the next 5 years (under the framework of the pessimistic scenario), in volume and value terms Forecast for the total supply of fonio in Botswana for the next 5 years (under the framework of the optimistic scenario), in volume and value terms



## **List Of Figures**

#### LIST OF FIGURES

Volume and dynamics of the fonio market in Botswana in the last 5 years

Value and dynamics of the fonio market in Botswana in the last 5 years, in volume terms

Structure of the fonio market in Botswana in the last 5 years, in value terms

Structure of the fonio market in Botswana by origin in volume terms in the last 5 years

Structure of the fonio market in Botswana by origin in value terms in the last 5 years

Structure of the fonio market in Botswana by origin in value terms in the last 5 years

Structure of the fonio market in Botswana by end use segments/main product groups in the last 5 years, in volume terms

Forecast for the structure of the fonio market in Botswana by end use segments/main product groups in the medium term, in volume terms

Structure of the fonio market in Botswana by end use segments/main product groups in the last 5 years, in value terms

Volume and dynamics of the domestic production of fonio in Botswana in the last 5 years

Value and dynamics of the domestic production of fonio in Botswana in the last 5 years Forecast for the production of fonio in Botswana in the medium term

Value chain analysis of the fonio market in Botswana

Structure of the fonio price formation in Botswana, in %

Deviation of the average producer prices of fonio in Botswana in the last 5 years. Trade balance of fonio foreign trade in Botswana in the last 5 years, in volume terms. Trade balance of fonio foreign trade in Botswana in the last 5 years, in value terms. Volume and dynamics of the imports of fonio to Botswana in the last 5 years. Value and dynamics of the imports of fonio to Botswana in the last 5 years. Main countries, importing fonio to Botswana in the last 5 years, in volume terms. Main countries, importing fonio to Botswana in the last 5 years, in value terms. Volume and dynamics of the average prices of the fonio, imported to Botswana in the last 5 years.

Volume and dynamics of the Botswanan exports of fonio in the last 5 years

Value and dynamics of the Botswanan exports of fonio in the last 5 years

Recipient countries of the Botswanan exports of fonio in the last 5 years, in volume terms

Recipient countries of the Botswanan exports of fonio in the last 5 years, in value terms Volume and dynamics of the average prices of the Botswanan exports of fonio in the last 5 years

Volume and dynamics of the consumption of fonio in Botswana in the last 5 years



Value and dynamics of the consumption of fonio in Botswana in the last 5 years
Structure of the consumption of fonio in Botswana in the last 5 years, in volume terms
Structure of the consumption of fonio in Botswana in the last 5 years, in value terms
Volume and dynamics of the per capita consumption of fonio in Botswana in the last 5
years

Value and dynamics of the per capita consumption of fonio in Botswana in the last 5 years

Balance between domestic supply and domestic demand on the fonio market in Botswana in the last 5 years and forecast for the next 5 years, in volume terms Balance between domestic supply and domestic demand on the fonio market in Botswana in the last 5 years and forecast for the next 5 years, in value terms Forecast for the total supply of fonio in Botswana for the next 5 years (under the framework of the base scenario), in volume and value terms Forecast for the total supply of fonio in Botswana for the next 5 years (under the framework of the pessimistic scenario), in volume and value terms Forecast for the total supply of fonio in Botswana for the next 5 years (under the framework of the optimistic scenario), in volume and value terms



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