

Zaron International Ltd in Beauty and Personal Care (Nigeria)

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Abstracts

The company entered colour cosmetics in 2013, and achieved fast growth in sales and share. It will aim to continue to grow strongly through increasing its network of outlets and franchises and widen distribution through other retail channels other than specialist retailing (such as direct selling). It will also focus on brand visibility and product development that ensures high quality but affordable brands that suit women of colour. To this end, it is developing a teen range of beauty products.

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Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

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Pinpoint growth sectors and identify factors driving change;



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