

# Warehouse Clubs in Colombia

<https://marketpublishers.com/r/W208E81B44EEN.html>

Date: February 2022

Pages: 48

Price: US\$ 990.00 (Single User License)

ID: W208E81B44EEN

## Abstracts

Chained warehouse clubs represents a relatively novel model in the Colombian market, with only one significant player: PriceSmart. The business model, which involves paid membership of the club, saw good initial growth, suggesting that Colombian consumers are very curious about new launches. The PriceSmart brand is known to offer a budget and mid-priced portfolio of imported but not well-known brands, which seem to appeal to consumers. These include fresh products, packaged food, home and person...

Euromonitor International's Warehouse Clubs in Colombia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

### Why buy this report?

Get a detailed picture of the Warehouse Clubs market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

## Contents

### WAREHOUSE CLUBS IN COLOMBIA

#### KEY DATA FINDINGS

#### 2021 DEVELOPMENTS

Chained warehouse clubs remains a novel model

PriceSmart partners with Rappi

Working to build loyalty

#### PROSPECTS AND OPPORTUNITIES

Potential to target budget-conscious consumers

Opportunities for expansion

Discounters' channel poses challenge

#### CHANNEL DATA

Table 1 Warehouse Clubs: Value Sales, Outlets and Selling Space 2016-2021

Table 2 Warehouse Clubs: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 3 Warehouse Clubs GBO Company Shares: % Value 2017-2021

Table 4 Warehouse Clubs GBN Brand Shares: % Value 2018-2021

Table 5 Warehouse Clubs LBN Brand Shares: Outlets 2018-2021

Table 6 Warehouse Clubs LBN Brand Shares: Selling Space 2018-2021

Table 7 Warehouse Clubs Forecasts: Value Sales, Outlets and Selling Space 2021-2026

Table 8 Warehouse Clubs Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026

### RETAILING IN COLOMBIA

#### EXECUTIVE SUMMARY

Retailing in 2021: The big picture

2021 key trends

Focus on technology and experience

What next for retailing?

#### OPERATING ENVIRONMENT

Informal retailing

Opening hours

Summary 1 Standard Opening Hours by Channel Type 2021

Physical retail landscape

Cash and carry

Table 9 Cash and Carry Sales: Value 2016-2021

Seasonality

Days Without VAT

Shopping Season Name

Payments

Delivery and collection

Click and Collect, a service that more and more retailers implement

The development of e-commerce poses challenges

Development of dark stores

Emerging business models

#### MARKET DATA

Table 10 Sales in Retailing by Store-based vs Non-Store: Value 2016-2021

Table 11 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2016-2021

Table 12 Sales in Store-based Retailing by Channel: Value 2016-2021

Table 13 Sales in Store-based Retailing by Channel: % Value Growth 2016-2021

Table 14 Store-based Retailing Outlets by Channel: Units 2016-2021

Table 15 Store-based Retailing Outlets by Channel: % Unit Growth 2016-2021

Table 16 Sales in Non-Store Retailing by Channel: Value 2016-2021

Table 17 Sales in Non-Store Retailing by Channel: % Value Growth 2016-2021

Table 18 Grocery Retailers: Value Sales, Outlets and Selling Space 2016-2021

Table 19 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 20 Sales in Grocery Retailers by Channel: Value 2016-2021

Table 21 Sales in Grocery Retailers by Channel: % Value Growth 2016-2021

Table 22 Grocery Retailers Outlets by Channel: Units 2016-2021

Table 23 Grocery Retailers Outlets by Channel: % Unit Growth 2016-2021

Table 24 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2016-2021

Table 25 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 26 Sales in Non-Grocery Specialists by Channel: Value 2016-2021

Table 27 Sales in Non-Grocery Specialists by Channel: % Value Growth 2016-2021

Table 28 Non-Grocery Specialists Outlets by Channel: Units 2016-2021

Table 29 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2016-2021

Table 30 Mixed Retailers: Value Sales, Outlets and Selling Space 2016-2021

Table 31 Mixed Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 32 Sales in Mixed Retailers by Channel: Value 2016-2021

Table 33 Sales in Mixed Retailers by Channel: % Value Growth 2016-2021

Table 34 Mixed Retailers Outlets by Channel: Units 2016-2021

Table 35 Mixed Retailers Outlets by Channel: % Unit Growth 2016-2021

Table 36 Retailing GBO Company Shares: % Value 2017-2021

Table 37 Retailing GBN Brand Shares: % Value 2018-2021

- Table 38 Store-based Retailing GBO Company Shares: % Value 2017-2021
- Table 39 Store-based Retailing GBN Brand Shares: % Value 2018-2021
- Table 40 Store-based Retailing LBN Brand Shares: Outlets 2018-2021
- Table 41 Non-Store Retailing GBO Company Shares: % Value 2017-2021
- Table 42 Non-Store Retailing GBN Brand Shares: % Value 2018-2021
- Table 43 Grocery Retailers GBO Company Shares: % Value 2017-2021
- Table 44 Grocery Retailers GBN Brand Shares: % Value 2018-2021
- Table 45 Grocery Retailers LBN Brand Shares: Outlets 2018-2021
- Table 46 Grocery Retailers LBN Brand Shares: Selling Space 2018-2021
- Table 47 Non-Grocery Specialists GBO Company Shares: % Value 2017-2021
- Table 48 Non-Grocery Specialists GBN Brand Shares: % Value 2018-2021
- Table 49 Non-Grocery Specialists LBN Brand Shares: Outlets 2018-2021
- Table 50 Non-Grocery Specialists LBN Brand Shares: Selling Space 2018-2021
- Table 51 Mixed Retailers GBO Company Shares: % Value 2017-2021
- Table 52 Mixed Retailers GBN Brand Shares: % Value 2018-2021
- Table 53 Mixed Retailers LBN Brand Shares: Outlets 2018-2021
- Table 54 Mixed Retailers LBN Brand Shares: Selling Space 2018-2021
- Table 55 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2021-2026
- Table 56 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2021-2026
- Table 57 Forecast Sales in Store-based Retailing by Channel: Value 2021-2026
- Table 58 Forecast Sales in Store-based Retailing by Channel: % Value Growth 2021-2026
- Table 59 Forecast Store-based Retailing Outlets by Channel: Units 2021-2026
- Table 60 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2021-2026
- Table 61 Forecast Sales in Non-Store Retailing by Channel: Value 2021-2026
- Table 62 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2021-2026
- Table 63 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026
- Table 64 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026
- Table 65 Forecast Sales in Grocery Retailers by Channel: Value 2021-2026
- Table 66 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2021-2026
- Table 67 Forecast Grocery Retailers Outlets by Channel: Units 2021-2026
- Table 68 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2021-2026
- Table 69 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2021-2026
- Table 70 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space:

% Growth 2021-2026

Table 71 Forecast Sales in Non-Grocery Specialists by Channel: Value 2021-2026

Table 72 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2021-2026

Table 73 Forecast Non-Grocery Specialists Outlets by Channel: Units 2021-2026

Table 74 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2021-2026

Table 75 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026

Table 76 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026

Table 77 Forecast Sales in Mixed Retailers by Channel: Value 2021-2026

Table 78 Forecast Sales in Mixed Retailers by Channel: % Value Growth 2021-2026

Table 79 Forecast Mixed Retailers Outlets by Channel: Units 2021-2026

Table 80 Forecast Mixed Retailers Outlets by Channel: % Unit Growth 2021-2026

DISCLAIMER

SOURCES

Summary 2 Research Sources

## I would like to order

Product name: Warehouse Clubs in Colombia

Product link: <https://marketpublishers.com/r/W208E81B44EEN.html>

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/W208E81B44EEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970