

Wal-Mart de México SA de CV in Retailing (Mexico)

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Abstracts

Wal-Mart de México is by far the leading and most influential chained grocery retailer in Mexico. Its strategy of offering low prices to attract consumers has been replicated by all other chained grocery retailers. Wal-Mart has implemented a number of policies to promote a good quality-price ratio. These policies include assertive negotiations with major suppliers to secure low-cost supplies, operational efficiencies, business synergies within the different divisions of the company, and its own...

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