

Victoria-Group OAO in Retailing (Russia)

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Abstracts

The priority strategic direction of Victoria-Group OAO is strengthening its market position regionally and further expansion of the retail chain in Russia. The company also aims to enter new format of hypermarkets and to segment the market by being multi-channel retail net with strong presence in the niche of stores near the house and supermarkets as the most promising niche over the forecast period. The company also plans to increase loyalty to its brands with more Victoria and Victoria...

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