

# Variety Stores in Australia

https://marketpublishers.com/r/VA694081B78EN.html Date: February 2022 Pages: 46 Price: US\$ 990.00 (Single User License) ID: VA694081B78EN

## **Abstracts**

The pandemic continued to adversely impact Australians and their spending habits towards the end of the review period. Prior to the outbreak of COVID-19, variety stores had been under growing pressure, largely due to the general trend towards e-commerce and strong competition from mass merchandisers. However, the pandemic's emergence in 2020 resulted in variety stores experiencing a sharp upturn in fortunes, especially for the larger chained and established retailers such as The Reject Shop.

Euromonitor International's Variety Stores in Australia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Variety Stores market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## Contents

VARIETY STORES IN AUSTRALIA **KEY DATA FINDINGS** 2021 DEVELOPMENTS Chained variety stores continue to benefit from the pandemic Independent variety stores suffer from lack of footfall PROSPECTS AND OPPORTUNITIES Creating a unique selling point will be key to the future of variety stores Are variety stores selling online actually an opportunity? CHANNEL DATA Table 1 Variety Stores: Value Sales, Outlets and Selling Space 2016-2021 Table 2 Variety Stores: Value Sales, Outlets and Selling Space: % Growth 2016-2021 Table 3 Variety Stores GBO Company Shares: % Value 2017-2021 Table 4 Variety Stores GBN Brand Shares: % Value 2018-2021 Table 5 Variety Stores LBN Brand Shares: Outlets 2018-2021 Table 6 Variety Stores LBN Brand Shares: Selling Space 2018-2021 Table 7 Variety Stores Forecasts: Value Sales, Outlets and Selling Space 2021-2026 Table 8 Variety Stores Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026 **RETAILING IN AUSTRALIA** EXECUTIVE SUMMARY Retailing in 2021: The big picture Grocery sales remain high due to further lockdowns in 2021 E-commerce shows its true potential in 2021 What next for retailing? **OPERATING ENVIRONMENT** Informal retailing **Opening hours** Summary 1 Standard Opening Hours by Channel Type 2021 Physical retail landscape Cash and carry Seasonality **Payments** Delivery and collection Emerging business models MARKET DATA Table 9 Sales in Retailing by Store-based vs Non-Store: Value 2016-2021

Table 10 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2016-2021



Table 11 Sales in Store-based Retailing by Channel: Value 2016-2021 Table 12 Sales in Store-based Retailing by Channel: % Value Growth 2016-2021 Table 13 Store-based Retailing Outlets by Channel: Units 2016-2021 Table 14 Store-based Retailing Outlets by Channel: % Unit Growth 2016-2021 Table 15 Sales in Non-Store Retailing by Channel: Value 2016-2021 Table 16 Sales in Non-Store Retailing by Channel: % Value Growth 2016-2021 Table 17 Grocery Retailers: Value Sales, Outlets and Selling Space 2016-2021 Table 18 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021 Table 19 Sales in Grocery Retailers by Channel: Value 2016-2021 Table 20 Sales in Grocery Retailers by Channel: % Value Growth 2016-2021 Table 21 Grocery Retailers Outlets by Channel: Units 2016-2021 Table 22 Grocery Retailers Outlets by Channel: % Unit Growth 2016-2021 Table 23 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2016-2021 Table 24 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2016-2021 Table 25 Sales in Non-Grocery Specialists by Channel: Value 2016-2021 Table 26 Sales in Non-Grocery Specialists by Channel: % Value Growth 2016-2021 Table 27 Non-Grocery Specialists Outlets by Channel: Units 2016-2021 Table 28 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2016-2021 Table 29 Mixed Retailers: Value Sales, Outlets and Selling Space 2016-2021 Table 30 Mixed Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021 Table 31 Sales in Mixed Retailers by Channel: Value 2016-2021 Table 32 Sales in Mixed Retailers by Channel: % Value Growth 2016-2021 Table 33 Mixed Retailers Outlets by Channel: Units 2016-2021 Table 34 Mixed Retailers Outlets by Channel: % Unit Growth 2016-2021 Table 35 Retailing GBO Company Shares: % Value 2017-2021 Table 36 Retailing GBN Brand Shares: % Value 2018-2021 Table 37 Store-based Retailing GBO Company Shares: % Value 2017-2021 Table 38 Store-based Retailing GBN Brand Shares: % Value 2018-2021 Table 39 Store-based Retailing LBN Brand Shares: Outlets 2018-2021 Table 40 Non-Store Retailing GBO Company Shares: % Value 2017-2021 Table 41 Non-Store Retailing GBN Brand Shares: % Value 2018-2021 Table 42 Grocery Retailers GBO Company Shares: % Value 2017-2021 Table 43 Grocery Retailers GBN Brand Shares: % Value 2018-2021 Table 44 Grocery Retailers LBN Brand Shares: Outlets 2018-2021 Table 45 Grocery Retailers LBN Brand Shares: Selling Space 2018-2021 Table 46 Non-Grocery Specialists GBO Company Shares: % Value 2017-2021



Table 47 Non-Grocery Specialists GBN Brand Shares: % Value 2018-2021 Table 48 Non-Grocery Specialists LBN Brand Shares: Outlets 2018-2021 Table 49 Non-Grocery Specialists LBN Brand Shares: Selling Space 2018-2021 Table 50 Mixed Retailers GBO Company Shares: % Value 2017-2021 Table 51 Mixed Retailers GBN Brand Shares: % Value 2018-2021 Table 52 Mixed Retailers LBN Brand Shares: Outlets 2018-2021 Table 53 Mixed Retailers LBN Brand Shares: Selling Space 2018-2021 Table 54 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2021-2026 Table 55 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2021-2026 Table 56 Forecast Sales in Store-based Retailing by Channel: Value 2021-2026 Table 57 Forecast Sales in Store-based Retailing by Channel: % Value Growth 2021-2026 Table 58 Forecast Store-based Retailing Outlets by Channel: Units 2021-2026 Table 59 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2021-2026 Table 60 Forecast Sales in Non-Store Retailing by Channel: Value 2021-2026 Table 61 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2021-2026 Table 62 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026 Table 63 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026 Table 64 Forecast Sales in Grocery Retailers by Channel: Value 2021-2026 Table 65 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2021-2026 Table 66 Forecast Grocery Retailers Outlets by Channel: Units 2021-2026 Table 67 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2021-2026 Table 68 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2021-2026 Table 69 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026 Table 70 Forecast Sales in Non-Grocery Specialists by Channel: Value 2021-2026 Table 71 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2021-2026 Table 72 Forecast Non-Grocery Specialists Outlets by Channel: Units 2021-2026 Table 73 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2021-2026

Table 74 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026 Table 75 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026



Table 76 Forecast Sales in Mixed Retailers by Channel: Value 2021-2026 Table 77 Forecast Sales in Mixed Retailers by Channel: % Value Growth 2021-2026 Table 78 Forecast Mixed Retailers Outlets by Channel: Units 2021-2026 Table 79 Forecast Mixed Retailers Outlets by Channel: % Unit Growth 2021-2026 DISCLAIMER SOURCES Summary 2 Research Sources



#### I would like to order

Product name: Variety Stores in Australia

Product link: https://marketpublishers.com/r/VA694081B78EN.html

Price: US\$ 990.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

### Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/VA694081B78EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970