

# Valeant Pharmaceuticals Inc in Consumer Health (Canada)

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Date: September 2016

Pages: 2

Price: US\$ 150.00 (Single User License)

ID: V9216515984EN

### **Abstracts**

Beginning in 2010, Valeant set about pursuing an ambitious growth plan that eschewed the traditional dynamics of the pharmaceutical industry. Instead of investing heavily in high-risk, high-reward new drug research and development, the company focused on acquiring underutilised brands and companies, ramping up the sales force and increasing prices to drive substantial revenue growth.

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