

Tupperware Nordic A/S in Retailing (Denmark)

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Abstracts

Tupperware Nordic will act to maintain its leading position in Denmark among direct selling players. The company will continue to focus on distributing brands in housewares and home furnishings. Tupperware will continue distributing its brands through the one-on-one (using its trained consultants) selling method as well as through party plans, which are also popular in Denmark. The company will also promote its product range over the internet although sales through the digital channel will not b...

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