

# **Traditional Grocery Retailers in Kenya**

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## **Abstracts**

Traditional grocery retailers responded negatively to the COVID-19 pandemic in 2020. Restrictions on movement during the early stages of the pandemic had a negative effect on the retail current value sales of some traditional grocery retailers, particularly those located in urban centres or close to transportation hubs, such as bus stops. However, others, particularly those located in high-density neighbourhoods, were more resilient, as curfews and other restrictions made it more difficult for c...

Euromonitor International's Traditional Grocery Retailers in Kenya report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Traditional Grocery Retailers market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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TRADITIONAL GROCERY RETAILERS IN KENYA **KEY DATA FINDINGS** 2021 DEVELOPMENTS Traditional grocery retailers returns to growth in 2021 after being negatively impacted by the COVID-19 pandemic Traditional grocery retailers currently remains popular but faces competition from the rise of convenience stores Zucchini Green Grocers partners with Uber Eats in 2021 PROSPECTS AND OPPORTUNITIES Traditional grocery retailers continues integrating e-commerce in a bid to boost sales in 2022 and beyond Introduction of cashless payment methods set to favour the traditional channel Ongoing competition from modern grocery retailers, however, the traditional channel will continue to lead CHANNEL DATA Table 1 Traditional Grocery Retailers: Value Sales, Outlets and Selling Space 2016-2021 Table 2 Traditional Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021 Table 3 Traditional Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026 Table 4 Traditional Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026 **RETAILING IN KENYA** EXECUTIVE SUMMARY Retailing in 2021: The big picture The competitive landscape of modern grocery retailers continues to heat up in 2021 due to the COVID-19 pandemic Digitalisation continues to transform retailing in 2021 The government focuses on local manufacturing in response to the COVID-19 pandemic What next for retailing? **OPERATING ENVIRONMENT** Informal retailing **Opening hours** Summary 1 Standard Opening Hours by Channel Type 2021 Physical retail landscape



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