

# Tobacco in Russia

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# **Abstracts**

The impact of the outbreak of the Coronavirus (COVID-19) pandemic and the government's measures to halt the spread of the virus in the country showed similarities and differences according to the category in 2020. The introduction of social distancing measures and the closure of some shops that did not sell food products, namely tobacco specialists, were more than covered by the positive effect of border closures on domestic retail sales. This was especially visible in the main tobacco category,...

Euromonitor International's Tobacco in Russia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2016-2020, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be the new legislative, distribution or pricing issues. Forecasts to 2025 illustrate how the market is set to change.

**Product coverage:** Cigarettes, Cigars, Cigarillos and Smoking Tobacco, Smokeless Tobacco, E-Vapour Products and Heated Tobacco.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

### Why buy this report?

Get a detailed picture of the Tobacco market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



# Contents

- TOBACCO IN RUSSIA
- EXECUTIVE SUMMARY
- COVID-19 impact on tobacco
- COVID-19 country impact
- Company response
- Retailing shift
- What next for tobacco?
- OPERATING ENVIRONMENT
- Legislation
- Legislative overview
- Summary 1 Legislation Summary at a Glance
- Minimum legal smoking age
- Smoking prevalence
- Tar levels
- Health warnings
- Plain packaging
- Advertising and sponsorship
- Point-of-sale display bans
- Smoking in public places
- Low ignition propensity (LIP) cigarette regulation
- Flavoured tobacco product ban
- Vapour products
- PRODUCTION/IMPORTS/EXPORTS
- MARKET INDICATORS
- Table 1 Number of Adult Smokers by Gender 2015-2020
- MARKET DATA
- Table 2 Sales of Tobacco by Category: Volume 2015-2020
- Table 3 Sales of Tobacco by Category: Value 2015-2020
- Table 4 Sales of Tobacco by Category: % Volume Growth 2015-2020
- Table 5 Sales of Tobacco by Category: % Value Growth 2015-2020
- Table 6 Forecast Sales of Tobacco by Category: Volume 2020-2025
- Table 7 Forecast Sales of Tobacco by Category: Value 2020-2025
- Table 8 Forecast Sales of Tobacco by Category: % Volume Growth 2020-2025
- Table 9 Forecast Sales of Tobacco by Category: % Value Growth 2020-2025
- GLOBAL MACROECONOMIC ENVIRONMENT
- GLOBAL INDUSTRY ENVIRONMENT
- DISCLAIMER



SOURCES Summary 2 Research Sources CIGARETTES IN RUSSIA **KEY DATA FINDINGS 2020 IMPACT** Slower but still strong pace of decline as consumers shift to perceived reduced-risk options Government measures and the pandemic slow the illicit trade Players increase production and new product development despite early pandemic setback **RECOVERY AND OPPORTUNITIES** Illicit trade, falling smoking prevalence and shift to alternatives to see steeper volume sales decline in 2021 Players set to focus on key demand trends for slim and flavour cigarettes Higher prices and the reopening of borders likely to see rebound in illicit trade in 2021 TAXATION AND PRICING Taxation rates Summary 3 Taxation and Duty Levies 2015-2020 Average cigarette pack price breakdown Summary 4 Average Cigarette Pack Price Breakdown: Brand Examples CATEGORY DATA Table 10 Sales of Cigarettes: Volume 2015-2020 Table 11 Sales of Cigarettes by Category: Value 2015-2020 Table 12 Sales of Cigarettes: % Volume Growth 2015-2020 Table 13 Sales of Cigarettes by Category: % Value Growth 2015-2020 Table 14 Sales of Cigarettes by Blend: % Volume 2015-2020 Table 15 Sales of Cigarettes by Standard/Menthol/Capsule: % Volume 2015-2020 Table 16 Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2015-2020 Table 17 Sales of Cigarettes by Pack Size: % Volume 2015-2020 Table 18 Sales of Cigarettes by Price Band: % Volume 2015-2020 Table 19 NBO Company Shares of Cigarettes: % Volume 2016-2020 Table 20 LBN Brand Shares of Cigarettes: % Volume 2017-2020 Table 21 Sales of Cigarettes by Distribution Format: % Volume 2015-2020 Table 22 Illicit Trade Estimate of Cigarettes: Volume 2015-2020 Table 23 Forecast Sales of Cigarettes: Volume 2020-2025 Table 24 Forecast Sales of Cigarettes by Category: Value 2020-2025 Table 25 Forecast Sales of Cigarettes: % Volume Growth 2020-2025 Table 26 Forecast Sales of Cigarettes by Category: % Value Growth 2020-2025



Table 27 Forecast Sales of Cigarettes by Blend: % Volume 2020-2025Table 28 Forecast Sales of Cigarettes by Standard/Menthol/Capsule: % Volume2020-2025

Table 29 Forecast Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2020-2025

Table 30 Forecast Sales of Cigarettes by Pack Size: % Volume 2020-2025Table 31 Forecast Sales of Cigarettes by Price Band: % Volume 2020-2025CIGARS, CIGARILLOS AND SMOKING TOBACCO IN RUSSIA

**KEY DATA FINDINGS** 

2020 IMPACT

Foreign travel restrictions force turn to domestic retail for cigars and cigarillos

Closure of foodservice sees shift to retail sales and at-home consumption of smoking tobacco

Novelties help players raise awareness and gain retail volume shares in 2020 RECOVERY AND OPPORTUNITIES

Return to foodservice and foreign travel predicted to hinder domestic retail demand for cigars

Legal equation of hookah with tobacco products stimulates shift to retail sales and athome consumption

Weak culture of consumption and illicit trade or economy cigarettes constrict room for fine cut tobacco

CATEGORY DATA

Table 32 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2015-2020

Table 33 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2015-2020

Table 34 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2015-2020

Table 35 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2015-2020

Table 36 Sales of Cigars by Size: % Volume 2015-2020

Table 37 Sales of Cigarillos by Price Platform 2015-2020

Table 38 NBO Company Shares of Cigars and Cigarillos: % Volume 2016-2020

Table 39 LBN Brand Shares of Cigars and Cigarillos: % Volume 2017-2020

Table 40 NBO Company Shares of Cigars: % Volume 2016-2020

Table 41 LBN Brand Shares of Cigars: % Volume 2017-2020

Table 42 NBO Company Shares of Cigarillos: % Volume 2016-2020

Table 43 LBN Brand Shares of Cigarillos: % Volume 2017-2020

Table 44 NBO Company Shares of Smoking Tobacco: % Volume 2016-2020



Table 45 LBN Brand Shares of Smoking Tobacco: % Volume 2017-2020 Table 46 NBO Company Shares of Pipe Tobacco: % Volume 2016-2020 Table 47 LBN Brand Shares of Pipe Tobacco: % Volume 2017-2020 Table 48 NBO Company Shares of Fine Cut Tobacco: % Volume 2016-2020 Table 49 LBN Brand Shares of Fine Cut Tobacco: % Volume 2017-2020 Table 50 Distribution of Cigars and Cigarillos by Format: % Volume 2015-2020 Table 51 Distribution of Smoking Tobacco by Format: % Volume 2015-2020 Table 52 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2020-2025 Table 53 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2020-2025

Table 54 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2020-2025

Table 55 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2020-2025

SMOKELESS TOBACCO, E-VAPOUR PRODUCTS AND HEATED TOBACCO IN RUSSIA

**KEY DATA FINDINGS** 

2020 IMPACT

Non cig-a-like closed system records fastest value growth as consumers switch from cigarettes and other e-vapour products

Development of perceived reduced-risk, convenient and modern alternatives hits cig-alikes and open vaping systems

The competition intensifies in heated tobacco as more players invest in innovation and distribution

**RECOVERY AND OPPORTUNITIES** 

Tighter legislation set to slow the development and growth of closed vaping systems Heated tobacco set to benefit from decline in cigarette smoking and tougher legislation on e-liquids

Open vaping systems predicted to lose further ground to easy-to-use next-generation alternatives in the forecast period

CATEGORY INDICATORS

Table 56 Number of Adult Vapers 2015-2020

CATEGORY DATA

Table 57 Sales of Tobacco Heating Devices: Volume 2015-2020

Table 58 Sales of Tobacco Heating Devices: % Volume Growth 2015-2020

Table 59 Sales of Heated Tobacco: Volume 2015-2020

Table 60 Sales of Heated Tobacco: % Volume Growth 2015-2020

Table 61 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by



#### Category: Value 2015-2020

Table 62 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2015-2020 Table 63 Sales of E-Liquids by Nicotene Strength: % Value 2018-2020 Table 64 NBO Company Shares of E-Vapour Products: % Value 2016-2020 Table 65 LBN Brand Shares of E-Vapour Products: % Value 2017-2020 Table 66 NBO Company Shares of Tobacco Heating Devices: % Volume 2016-2020 Table 67 LBN Brand Shares of Tobacco Heating Devices: % Volume 2017-2020 Table 68 NBO Company Shares of Heated Tobacco: % Volume 2016-2020 Table 69 LBN Brand Shares of Heated Tobacco: % Volume 2017-2020 Table 70 Distribution of E-Vapour Products by Format: % Value 2015-2020 Table 71 Distribution of Tobacco Heating Devices by Format: % Volume 2015-2020 Table 72 Distribution of Heated Tobacco by Format: % Volume 2015-2020 Table 73 Forecast Sales of Tobacco Heating Devices: Volume 2020-2025 Table 74 Forecast Sales of Tobacco Heating Devices: % Volume Growth 2020-2025 Table 75 Forecast Sales of Heated Tobacco: Volume 2020-2025 Table 76 Forecast Sales of Heated Tobacco: % Volume Growth 2020-2025 Table 77 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2020-2025 Table 78 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2020-2025 TOBACCO FREE ORAL NICOTINE IN RUSSIA 2021 DEVELOPMENTS Emergence of tobacco free oral nicotine snuffed out by ban in 2020



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