

# Tissue and Hygiene in Lithuania

https://marketpublishers.com/r/TF17C8ECF8AEN.html

Date: March 2024

Pages: 47

Price: US\$ 2,650.00 (Single User License)

ID: TF17C8ECF8AEN

## **Abstracts**

In the year 2023, tissue and hygiene products sales in Lithuania experienced a gradual return to normalcy as the effects of the pandemic began to subside. However, despite this transition, the product area faced persistent challenges stemming from economic pressures and evolving consumer preferences. While efforts were made to restore sales to pre-pandemic levels, the emergence of higher interest rates exerted financial strain on consumers, prompting a notable shift towards more affordable produ...

Euromonitor International's Tissue and Hygiene in Lithuania report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market – be they new product developments, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Away-from-Home Tissue and Hygiene, Retail Tissue and Hygiene, Rx/Reimbursement adult incontinence, Total Tissue and Hygiene.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Tissue and Hygiene market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## **Contents**

Tissue and Hygiene in Lithuania Euromonitor International March 2024

#### LIST OF CONTENTS AND TABLES

TISSUE AND HYGIENE IN LITHUANIA EXECUTIVE SUMMARY
Tissue and hygiene in 2023: The big picture

#### **2023 KEY TRENDS**

Competitive landscape Retailing developments

What next for tissue and hygiene?

MARKET INDICATORS

Table 1 Birth Rates 2018-2023

Table 2 Infant Population 2018-2023

Table 3 Female Population by Age 2018-2023

Table 4 Total Population by Age 2018-2023

Table 5 Households 2018-2023

Table 6 Forecast Infant Population 2023-2028

Table 7 Forecast Female Population by Age 2023-2028

Table 8 Forecast Total Population by Age 2023-2028

Table 9 Forecast Households 2023-2028

MARKET DATA

Table 10 Retail Sales of Tissue and Hygiene by Category: Value 2018-2023

Table 11 Retail Sales of Tissue and Hygiene by Category: % Value Growth 2018-2023

Table 12 NBO Company Shares of Retail Tissue and Hygiene: % Value 2019-2023

Table 13 LBN Brand Shares of Retail Tissue and Hygiene: % Value 2020-2023

Table 14 Penetration of Private Label in Retail Tissue and Hygiene by Category: %

Value 2018-2023

Table 15 Distribution of Retail Tissue and Hygiene by Format: % Value 2018-2023

Table 16 Distribution of Retail Tissue and Hygiene by Format and Category: % Value 2023

Table 17 Forecast Retail Sales of Tissue and Hygiene by Category: Value 2023-2028

Table 18 Forecast Retail Sales of Tissue and Hygiene by Category: % Value Growth



2023-2028
DISCLAIMER
SOURCES
Summary 1 Research Sources
MENSTRUAL CARE IN LITHUANIA
KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Stable performance amidst static consumer base Preference for convenience-driven products

Limited innovation opportunities

PROSPECTS AND OPPORTUNITIES

Shift towards value growth amidst stagnant consumer base

Rising demand for tampons and pantyliners

Slim towels maintain dominance

CATEGORY DATA

Table 19 Retail Sales of Menstrual Care by Category: Value 2018-2023

Table 20 Retail Sales of Menstrual Care by Category: % Value Growth 2018-2023

Table 21 NBO Company Shares of Retail Menstrual Care: % Value 2019-2023

Table 22 LBN Brand Shares of Retail Menstrual Care: % Value 2020-2023

Table 23 Forecast Retail Sales of Menstrual Care by Category: Value 2023-2028

Table 24 Forecast Retail Sales of Menstrual Care by Category: % Value Growth

2023-2028

NAPPIES/DIAPERS/PANTS IN LITHUANIA

**KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Demographic decline impacts category

Rise of disposable pants driven by convenience

Emergence of private label and local brands

PROSPECTS AND OPPORTUNITIES

Decline in birth rate does not bode well for nappies/diapers/pants

Expansion of disposable pants

Retailer strategies and private label dynamics

**CATEGORY DATA** 

Table 25 Retail Sales of Nappies/Diapers/Pants by Category: Value 2018-2023

Table 26 Retail Sales of Nappies/Diapers/Pants by Category: % Value Growth



2018-2023

Table 27 NBO Company Shares of Retail Nappies/Diapers/Pants: % Value 2019-2023

Table 28 LBN Brand Shares of Retail Nappies/Diapers/Pants: % Value 2020-2023

Table 29 Forecast Retail Sales of Nappies/Diapers/Pants by Category: Value

2023-2028

Table 30 Forecast Retail Sales of Nappies/Diapers/Pants by Category: % Value Growth

2023-2028

RETAIL ADULT INCONTINENCE IN LITHUANIA

**KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Impact of prescription pricing changes

Rise of light and moderate options

Dominance of Tena by Essity AB

PROSPECTS AND OPPORTUNITIES

Ageing population to drive long-term growth

Dominance of major brands

Education as a key driver

**CATEGORY DATA** 

Table 31 Sales of Retail Adult Incontinence by Category: Value 2018-2023

Table 32 Sales of Retail Adult Incontinence by Category: % Value Growth 2018-2023

Table 33 NBO Company Shares of Retail Adult Incontinence: % Value 2019-2023

Table 34 LBN Brand Shares of Retail Adult Incontinence: % Value 2020-2023

Table 35 Forecast Sales of Retail Adult Incontinence by Category: Value 2023-2028

Table 36 Forecast Sales of Retail Adult Incontinence by Category: % Value Growth

2023-2028

RX/REIMBURSEMENT ADULT INCONTINENCE IN LITHUANIA

**KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Higher Rx quotas continue to benefit the category

Shift in consumer perception and product focus

Continued dominance of leading brands

PROSPECTS AND OPPORTUNITIES

Number of patients seeking Rx aid expected to rise

Absorbing underwear presents growth potential

Favourable economic conditions



#### CATEGORY DATA

Table 37 Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP 2018-2023 Table 38 Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP Growth 2018-2023

Table 39 Forecast Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP 2023-2028

Table 40 Forecast Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP Growth 2023-2028
WIPES IN LITHUANIA

#### **2023 DEVELOPMENTS**

**KEY DATA FINDINGS** 

Challenging year for wipes sales

Decline in baby wipe sales

Leadership of Procter & Gamble and rise of private label

PROSPECTS AND OPPORTUNITIES

Challenges in baby wipes

Moist toilet wipes offer glimmer of hope

Growing fragmentation in facial wipes

**CATEGORY DATA** 

Table 41 Retail Sales of Wipes by Category: Value 2018-2023

Table 42 Retail Sales of Wipes by Category: % Value Growth 2018-2023

Table 43 NBO Company Shares of Retail Wipes: % Value 2019-2023

Table 44 LBN Brand Shares of Retail Wipes: % Value 2020-2023

Table 45 Forecast Retail Sales of Wipes by Category: Value 2023-2028

Table 46 Forecast Retail Sales of Wipes by Category: % Value Growth 2023-2028

RETAIL TISSUE IN LITHUANIA

**KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Market transitioning post-pandemic

Rise of private label

Return of seasonal colds and flus drive strong performance in facial tissues

PROSPECTS AND OPPORTUNITIES

Stable outlook for retail tissue

Resurgence of paper towels

Seasonal demand for tissues



#### **CATEGORY DATA**

Table 47 Retail Sales of Tissue by Category: Value 2018-2023

Table 48 Retail Sales of Tissue by Category: % Value Growth 2018-2023

Table 49 NBO Company Shares of Retail Tissue: % Value 2019-2023

Table 50 LBN Brand Shares of Retail Tissue: % Value 2020-2023

Table 51 Forecast Retail Sales of Tissue by Category: Value 2023-2028

Table 52 Forecast Retail Sales of Tissue by Category: % Value Growth 2023-2028

AWAY-FROM-HOME TISSUE AND HYGIENE IN LITHUANIA

**KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Stability in away-from-home adult incontinence

Away-from-home tissue slows down

Shift towards value and convenience

PROSPECTS AND OPPORTUNITIES

Economic considerations dictate outlook

Uncertainty looms over horeca sector

Focus on home rehabilitation

CATEGORY DATA

Table 53 Sales of Away-From-Home Tissue and Hygiene by Category: Value 2018-2023

Table 54 Sales of Away-From-Home Tissue and Hygiene by Category: % Value Growth 2018-2023

Table 55 Distribution of Away-From-Home Tissue and Hygiene by Format: % Value 2018-2023

Table 56 Distribution of Away-From-Home Tissue and Hygiene by Format and Category: % Value 2023

Table 57 Sales of Forecast Away-From-Home Tissue and Hygiene by Category: Value 2023-2028

Table 58 Sales of Forecast Away-From-Home Tissue and Hygiene by Category: % Value Growth 2023-2028



#### I would like to order

Product name: Tissue and Hygiene in Lithuania

Product link: https://marketpublishers.com/r/TF17C8ECF8AEN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/TF17C8ECF8AEN.html">https://marketpublishers.com/r/TF17C8ECF8AEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970