

# Tissue and Hygiene in Germany

https://marketpublishers.com/r/TBE7B80A4A8EN.html

Date: March 2024

Pages: 52

Price: US\$ 2,650.00 (Single User License)

ID: TBE7B80A4A8EN

# **Abstracts**

In 2023, tissue and hygiene in Germany experienced a persistent increase in value following significant growth the previous year. This continued growth was mainly driven by the sustained rising costs of raw materials and production. Despite a lower inflation rate compared to 2022, consumer prices in Germany continued to increase in 2023. The cost of energy showed signs of easing and food prices continued to slow, although they remained above overall inflation. Consumer confidence remained conser...

Euromonitor International's Tissue and Hygiene in Germany report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market – be they new product developments, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Away-from-Home Tissue and Hygiene, Retail Tissue and Hygiene, Rx/Reimbursement adult incontinence, Total Tissue and Hygiene.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Tissue and Hygiene market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



# **Contents**

Tissue and Hygiene in Germany Euromonitor International March 2024

#### LIST OF CONTENTS AND TABLES

TISSUE AND HYGIENE IN GERMANY EXECUTIVE SUMMARY Tissue and hygiene in 2023: The big picture

#### **2023 KEY TRENDS**

Competitive landscape Retailing developments

What next for tissue and hygiene?

MARKET INDICATORS

Table 1 Birth Rates 2018-2023

Table 2 Infant Population 2018-2023

Table 3 Female Population by Age 2018-2023

Table 4 Total Population by Age 2018-2023

Table 5 Households 2018-2023

Table 6 Forecast Infant Population 2023-2028

Table 7 Forecast Female Population by Age 2023-2028

Table 8 Forecast Total Population by Age 2023-2028

Table 9 Forecast Households 2023-2028

MARKET DATA

Table 10 Retail Sales of Tissue and Hygiene by Category: Value 2018-2023

Table 11 Retail Sales of Tissue and Hygiene by Category: % Value Growth 2018-2023

Table 12 NBO Company Shares of Retail Tissue and Hygiene: % Value 2019-2023

Table 13 LBN Brand Shares of Retail Tissue and Hygiene: % Value 2020-2023

Table 14 Penetration of Private Label in Retail Tissue and Hygiene by Category: %

Value 2018-2023

Table 15 Distribution of Retail Tissue and Hygiene by Format: % Value 2018-2023

Table 16 Distribution of Retail Tissue and Hygiene by Format and Category: % Value 2023

Table 17 Forecast Retail Sales of Tissue and Hygiene by Category: Value 2023-2028

Table 18 Forecast Retail Sales of Tissue and Hygiene by Category: % Value Growth



2023-2028
DISCLAIMER
SOURCES
Summary 1 Research Sources
MENSTRUAL CARE IN GERMANY
KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Demand for pantyliners continues to grow in Germany due to versatile use The interest in niche and organic products is rising E-commerce gains further traction within menstrual care distribution

PROSPECTS AND OPPORTUNITIES

Digitalisation offers new ways for players to communicate with consumers Sustainability to continue driving innovation in menstrual care and packaging Evolving menstrual care consumer challenges players to innovate and adapt CATEGORY DATA

Table 42 Retail Sales of Menstrual Care by Category: Value 2018-2023

Table 43 Retail Sales of Menstrual Care by Category: % Value Growth 2018-2023

Table 44 Retail Sales of Tampons by Application Format: % Value 2018-2023

Table 45 NBO Company Shares of Retail Menstrual Care: % Value 2019-2023

Table 46 LBN Brand Shares of Retail Menstrual Care: % Value 2020-2023

Table 47 Forecast Retail Sales of Menstrual Care by Category: Value 2023-2028

Table 48 Forecast Retail Sales of Menstrual Care by Category: % Value Growth 2023-2028

NAPPIES/DIAPERS/PANTS IN GERMANY KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Ongoing demand for nappies/diapers/pants despite declining birth rate Pampers remains leading brand of nappies/diapers/pants in Germany Private label expands offer amid economic instability

PROSPECTS AND OPPORTUNITIES

Innovation expected to revolutionise nappies/diapers/pants

Players must address need to reduce waste caused by nappy/diaper production and disposal

E-commerce is expected to grow further with the addition of AI technology CATEGORY DATA



Table 49 Retail Sales of Nappies/Diapers/Pants by Category: Value 2018-2023 Table 50 Retail Sales of Nappies/Diapers/Pants by Category: % Value Growth 2018-2023

Table 51 NBO Company Shares of Retail Nappies/Diapers/Pants: % Value 2019-2023 Table 52 LBN Brand Shares of Retail Nappies/Diapers/Pants: % Value 2020-2023 Table 53 Forecast Retail Sales of Nappies/Diapers/Pants by Category: Value

Table 53 Forecast Retail Sales of Napples/Diapers/Pants by Category: Va 2023-2028

Table 54 Forecast Retail Sales of Nappies/Diapers/Pants by Category: % Value Growth 2023-2028

RETAIL ADULT INCONTINENCE IN GERMANY KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Confidence in retail adult incontinence supports further growth
Essity dominates retail adult incontinence amid emerging private label options
Retail adult incontinence brands continue to fight stigma surrounding the condition
PROSPECTS AND OPPORTUNITIES

Sustainability is a growing concern within retail adult incontinence Offer of retail adult incontinence is evolving to become smarter E-commerce delivers significant advantages

**CATEGORY DATA** 

Table 55 Sales of Retail Adult Incontinence by Category: Value 2018-2023
Table 56 Sales of Retail Adult Incontinence by Category: % Value Growth 2018-2023
Table 57 NBO Company Shares of Retail Adult Incontinence: % Value 2019-2023
Table 58 LBN Brand Shares of Retail Adult Incontinence: % Value 2020-2023
Table 59 Forecast Sales of Retail Adult Incontinence by Category: Value 2023-2028
Table 60 Forecast Sales of Retail Adult Incontinence by Category: % Value Growth 2023-2028

RX/REIMBURSEMENT ADULT INCONTINENCE IN GERMANY KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Bureaucratic process of reimbursement drives consumers to retail
Price of production drives up value sales in 2023
PROSPECTS AND OPPORTUNITIES
Change in market dynamics to empower adult incontinence consumers

Pressures to make reimbursement products more attainable in cost-of-living crisis



#### CATEGORY DATA

Table 19 Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP 2018-2023 Table 20 Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP Growth 2018-2023

Table 21 Forecast Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP 2023-2028

Table 22 Forecast Sales of Rx/Reimbursement Adult Incontinence: Total Value MSP Growth 2023-2028
WIPES IN GERMANY
KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Private label gains popularity in times of high cost-consciousness
Discounters gain share as consumers look to save on their shopping bills
Demand for baby wipes continues to grow despite higher prices and falling birth rate
PROSPECTS AND OPPORTUNITIES

Consumers expect wipes to offer convenience and efficiency

Multifunctionality expected to grow in the personal hygiene space

Biodegradable and flushable wipes in response to environmental concerns

CATEGORY DATA

Table 23 Retail Sales of Wipes by Category: Value 2018-2023

Table 24 Retail Sales of Wipes by Category: % Value Growth 2018-2023

Table 25 NBO Company Shares of Retail Wipes: % Value 2019-2023

Table 26 LBN Brand Shares of Retail Wipes: % Value 2020-2023

Table 27 Forecast Retail Sales of Wipes by Category: Value 2023-2028

Table 28 Forecast Retail Sales of Wipes by Category: % Value Growth 2023-2028

RETAIL TISSUE IN GERMANY

**KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Private label continues to drive retail tissue sales in 2023

Post-pandemic hygiene habits in Germany persist, benefiting retail tissue

Green tissue continues to gain space on retailers' shelves

PROSPECTS AND OPPORTUNITIES

Premiumisation and personalisation to gain momentum within retail tissue Smart tissue products to be expected as solutions to a more sustainable lifestyle E-commerce to offer further advantages to growing digital consumer base



#### **CATEGORY DATA**

Table 29 Retail Sales of Tissue by Category: Value 2018-2023

Table 30 Retail Sales of Tissue by Category: % Value Growth 2018-2023

Table 31 NBO Company Shares of Retail Tissue: % Value 2019-2023

Table 32 LBN Brand Shares of Retail Tissue: % Value 2020-2023

Table 33 Forecast Retail Sales of Tissue by Category: Value 2023-2028

Table 34 Forecast Retail Sales of Tissue by Category: % Value Growth 2023-2028

AWAY-FROM-HOME TISSUE AND HYGIENE IN GERMANY

**KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Further strong growth for away-from-home tissue and hygiene in 2023
AFH toilet paper remains most popular product for away-from-home tissue in Germany
Growing concerns over sustainability poses potential threat to away-from-home tissue
PROSPECTS AND OPPORTUNITIES

Away-from-home tissue set to be further driven by lifestyle habits

Ageing population to continue driving demand for away-from-home hygiene

Need for sustainable solutions will bring opportunities and challenges

CATEGORY DATA

Table 35 Sales of Away-From-Home Tissue and Hygiene by Category: Value 2018-2023

Table 36 Sales of Away-From-Home Tissue and Hygiene by Category: % Value Growth 2018-2023

Table 37 Sales of Away-From-Home Paper Towels by Type: % Value 2018-2023 Table 38 Distribution of Away-From-Home Tissue and Hygiene by Format: % Value 2018-2023

Table 39 Distribution of Away-From-Home Tissue and Hygiene by Format and Category: % Value 2023

Table 40 Forecast Sales of Away-From-Home Tissue and Hygiene by Category: Value 2023-2028

Table 41 Forecast Sales of Away-From-Home Tissue and Hygiene by Category: % Value Growth 2023-2028



### I would like to order

Product name: Tissue and Hygiene in Germany

Product link: https://marketpublishers.com/r/TBE7B80A4A8EN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/TBE7B80A4A8EN.html">https://marketpublishers.com/r/TBE7B80A4A8EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970