

Tchibo Schweiz AG in Retailing (Switzerland)

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Abstracts

Tchibo is expected to continue exploiting its strategy of selling not only coffee but also a weekly-changing range of non-food articles at low prices, a concept that has proven popular in Switzerland. The company has established itself in the Germans-peaking part of Switzerland and, more recently, in the country's French-speaking areas, although it is also planning to expand into other parts of the country. While growth through opening new outlets is likely slow down during the forecast period,...

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