

Supermarkets in the United Arab Emirates

https://marketpublishers.com/r/SD7DEF35343EN.html Date: February 2024 Pages: 34 Price: US\$ 990.00 (Single User License) ID: SD7DEF35343EN

Abstracts

Numerous supermarket chains in the United Arab Emirates continued their expansion efforts in 2023, with notable contributions from LuLu Supermarket, Grandiose Supermarket, and Spar. LuLu Supermarket aims to strategically expand into smaller store formats alongside its hypermarkets, carefully selecting locations for optimal market presence. In 2023, Grandiose Supermarket achieved its goal of opening 30 outlets by year-end and is poised for further expansion in 2024, with a focus on smaller commun...

Euromonitor International's Supermarkets in United Arab Emirates report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Supermarkets market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

SUPERMARKETS IN THE UNITED ARAB EMIRATES KEY DATA FINDINGS

2023 DEVELOPMENTS

Continual expansion and store refurbishments by leading players

Supermarkets focus on gourmet expansion and in-store coffee sections

Following acquisition by GMG, Geant offers rapid expansion potential

PROSPECTS AND OPPORTUNITIES

Discounters to offer direct competition to supermarkets

Increasing delivery charges by third party delivery platforms to be offset by rewards

Technological challenges will become more profound as retail embraces wider integration

CHANNEL DATA

 Table 1 Supermarkets: Value Sales, Outlets and Selling Space 2018-2023

Table 2 Supermarkets: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 3 Supermarkets GBO Company Shares: % Value 2019-2023

Table 4 Supermarkets GBN Brand Shares: % Value 2020-2023

Table 5 Supermarkets LBN Brand Shares: Outlets 2020-2023

Table 6 Supermarkets Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 7 Supermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

RETAIL IN THE UNITED ARAB EMIRATES

EXECUTIVE SUMMARY

Retail in 2023: The big picture

Retailers explore innovative ways to integrate technology to improve shopping journey Sustainability takes centre stage in board discussions with COP28

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Dubai Shopping Festival

Dubai Summer Surprise

Back to School

Super Sales

White Friday

MARKET DATA



Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023 Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 10 Sales in Retail Offline by Channel: Value 2018-2023

Table 11 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 12 Retail Offline Outlets by Channel: Units 2018-2023

 Table 13 Retail Offline Outlets by Channel: % Unit Growth 2018-2023

Table 14 Sales in Retail E-Commerce by Product: Value 2018-2023

 Table 15 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023

Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 17 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

 Table 18 Sales in Grocery Retailers by Channel: Value 2018-2023

 Table 19 Sales in Grocery Retailers by Channel: % Value Growth 2018-2023

Table 20 Grocery Retailers Outlets by Channel: Units 2018-2023

 Table 21 Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 22 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023 Table 23 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth

2018-2023

Table 24 Sales in Non-Grocery Retailers by Channel: Value 2018-2023

Table 25 Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023

Table 26 Non-Grocery Retailers Outlets by Channel: Units 2018-2023

Table 27 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 28 Retail GBO Company Shares: % Value 2019-2023

Table 29 Retail GBN Brand Shares: % Value 2020-2023

Table 30 Retail Offline GBO Company Shares: % Value 2019-2023

Table 31 Retail Offline GBN Brand Shares: % Value 2020-2023

Table 32 Retail Offline LBN Brand Shares: Outlets 2020-2023

Table 33 Retail E-Commerce GBO Company Shares: % Value 2019-2023

Table 34 Retail E-Commerce GBN Brand Shares: % Value 2020-2023

Table 35 Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 36 Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 37 Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 38 Non-Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 39 Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 40 Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 41 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028

Table 42 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value



Growth 2023-2028

Table 43 Forecast Sales in Retail Offline by Channel: Value 2023-2028 Table 44 Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028 Table 45 Forecast Retail Offline Outlets by Channel: Units 2023-2028 Table 46 Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028 Table 47 Forecast Sales in Retail E-Commerce by Product: Value 2023-2028 Table 48 Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028 Table 49 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 50 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028 Table 51 Forecast Sales in Grocery Retailers by Channel: Value 2023-2028 Table 52 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028 Table 53 Forecast Grocery Retailers Outlets by Channel: Units 2023-2028 Table 54 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028 Table 55 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 56 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028 Table 57 Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028 Table 58 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028 Table 59 Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028 Table 60 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028 DISCLAIMER SOURCES Summary 2 Research Sources



I would like to order

Product name: Supermarkets in the United Arab Emirates Product link: <u>https://marketpublishers.com/r/SD7DEF35343EN.html</u> Price: US\$ 990.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our

If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/SD7DEF35343EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970