

Suning Appliance Co Ltd in Retailing (China)

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Abstracts

Suning aims to pursue a business model of "Wal-Mart plus Amazon" in China, through developing both its store-based and on-line channels over the forecast period. The company relies on successful hybrid formats for its store-based outlet expansion. After several years of strong development, the company operates under five different outlet formats: expo super-flagship stores, elite stores, community stores, specialist stores and county stores. It will continue to expand the distribution network...

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