

# Strategies for Expanding into Emerging Markets with E-Commerce

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## Abstracts

E-commerce growth in emerging markets is set to outpace growth in developed markets as wider digitisation and access to technology facilitates structural shifts, addressing traditional challenges. Locally-driven innovation and new consumer profiles are resulting in these markets leapfrogging e-commerce development. As companies look to establish and expand in emerging markets, having a localised strategy that encompasses technology leadership, consumer centricity and talent development is key.

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## Contents

Introduction Emerging markets as new e-commerce frontiers Key developments driving e-commerce in emerging markets Strategies for winning and how leading players are unlocking growth Key challenges to navigate emerging markets Key takeaways



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