

Soft Drinks in Uruguay

https://marketpublishers.com/r/S275153D53EEN.html

Date: January 2024

Pages: 70

Price: US\$ 2,100.00 (Single User License)

ID: S275153D53EEN

Abstracts

Uruguay experienced a notable economic upturn of in the previous year but eventually faced a recession due to irregular and insufficient rainfall that evolved into a severe drought by the end of 2022. This prolonged crisis persisted until June 2023, profoundly impacting the country's GDP, agriculture, and drinking water reserves. More than half of Uruguay's 3.5 million citizens faced tap water shortages, severely hindering agricultural productivity and directly affecting the national economy. Co...

Euromonitor International's Soft Drinks in Uruguay report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market – be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Asian Speciality Drinks, Bottled Water, Carbonates, Concentrates, Energy Drinks, Juice, RTD Coffee, RTD Tea, Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Soft Drinks market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Soft Drinks in Uruguay Euromonitor International January 2024

LIST OF CONTENTS AND TABLES

SOFT DRINKS IN URUGUAY EXECUTIVE SUMMARY Soft drinks in 2023: The big picture

2023 KEY TRENDS

Competitive landscape Retailing developments Foodservice vs retail split What next for soft drinks? MARKET DATA

Table 1 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 2 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 3 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023 Table 4 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 5 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022 Table 6 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022

2022
Table 7 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022

Table 8 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022 Table 9 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023 Table 10 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023

Table 11 Off-trade Sales of Soft Drinks by Category: Value 2018-2023

Table 12 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 13 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023

Table 14 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023

Table 15 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023



Table 16 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023

Table 17 NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023

Table 18 LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023

Table 19 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023

Table 20 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023

Table 21 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023

Table 22 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: %

Volume 2023

Table 23 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel:

Volume 2023-2028

Table 24 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028

Table 25 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

Table 26 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028

Table 27 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028

Table 28 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028

Table 29 Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028

Table 30 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028

Table 31 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028 Table 32 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth

DISCLAIMER

SOURCES

2023-2028

Summary 1 Research Sources

CARBONATES IN URUGUAY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Slowdown in carbonates growth due to water crisis

Tapping into health and wellness trends

Challenges faced by carbonates B-brands amidst competition



PROSPECTS AND OPPORTUNITIES

Impact of tap water crisis and changing consumption patterns

Recovery in cola foodservice sales

Growth of B-brands and private label amid economic realities

CATEGORY DATA

Table 33 Off-trade vs On-trade Sales of Carbonates: Volume 2018-2023

Table 34 Off-trade vs On-trade Sales of Carbonates: Value 2018-2023

Table 35 Off-trade vs On-trade Sales of Carbonates: % Volume Growth 2018-2023

Table 36 Off-trade vs On-trade Sales of Carbonates: % Value Growth 2018-2023

Table 37 Off-trade Sales of Carbonates by Category: Volume 2018-2023

Table 38 Off-trade Sales of Carbonates by Category: Value 2018-2023

Table 39 Off-trade Sales of Carbonates by Category: % Volume Growth 2018-2023

Table 40 Off-trade Sales of Carbonates by Category: % Value Growth 2018-2023

Table 41 Sales of Carbonates by Total Fountain On-trade: Volume 2018-2023

Table 42 Sales of Carbonates by Total Fountain On-trade: % Volume Growth 2018-2023

Table 43 NBO Company Shares of Off-trade Carbonates: % Volume 2019-2023

Table 44 LBN Brand Shares of Off-trade Carbonates: % Volume 2020-2023

Table 45 NBO Company Shares of Off-trade Carbonates: % Value 2019-2023

Table 46 LBN Brand Shares of Off-trade Carbonates: % Value 2020-2023

Table 47 Forecast Off-trade Sales of Carbonates by Category: Volume 2023-2028

Table 48 Forecast Off-trade Sales of Carbonates by Category: Value 2023-2028

Table 49 Forecast Off-trade Sales of Carbonates by Category: % Volume Growth 2023-2028

Table 50 Forecast Off-trade Sales of Carbonates by Category: % Value Growth 2023-2028

Table 51 Forecast Sales of Carbonates by Total Fountain On-trade: Volume 2023-2028

Table 52 Forecast Sales of Carbonates by Total Fountain On-trade: % Volume Growth 2023-2028

JUICE IN URUGUAY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Rising demand for 100% juices amid health concerns and tap water crisis

Health-conscious choices impact purchases

Diversification and product innovations by Montevideo Refrescos SA

PROSPECTS AND OPPORTUNITIES

Expanding juice consumption driven by health consciousness



Introduction of green herbal mixed fruits

Growth potential in juice drinks with affordable multi-serve packaging

CATEGORY DATA

Table 53 Off-trade Sales of Juice by Category: Volume 2018-2023

Table 54 Off-trade Sales of Juice by Category: Value 2018-2023

Table 55 Off-trade Sales of Juice by Category: % Volume Growth 2018-2023

Table 56 Off-trade Sales of Juice by Category: % Value Growth 2018-2023

Table 57 NBO Company Shares of Off-trade Juice: % Volume 2019-2023

Table 58 LBN Brand Shares of Off-trade Juice: % Volume 2020-2023

Table 59 NBO Company Shares of Off-trade Juice: % Value 2019-2023

Table 60 LBN Brand Shares of Off-trade Juice: % Value 2020-2023

Table 61 Forecast Off-trade Sales of Juice by Category: Volume 2023-2028

Table 62 Forecast Off-trade Sales of Juice by Category: Value 2023-2028

Table 63 Forecast Off-trade Sales of Juice by Category: % Volume Growth 2023-2028

Table 64 Forecast Off-trade Sales of Juice by Category: % Value Growth 2023-2028

BOTTLED WATER IN URUGUAY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Increased bottled water consumption amid tap water issues

Impact on market dynamics and home delivery

Diversification and competitive strategies

PROSPECTS AND OPPORTUNITIES

Growth prospects driven by health awareness and economic factors

Preference for value-priced options and home delivery

Potential impact of tap water filters on bottled water sales

CATEGORY DATA

Table 65 Off-trade Sales of Bottled Water by Category: Volume 2018-2023

Table 66 Off-trade Sales of Bottled Water by Category: Value 2018-2023

Table 67 Off-trade Sales of Bottled Water by Category: % Volume Growth 2018-2023

Table 68 Off-trade Sales of Bottled Water by Category: % Value Growth 2018-2023

Table 69 NBO Company Shares of Off-trade Bottled Water: % Volume 2019-2023

Table 70 LBN Brand Shares of Off-trade Bottled Water: % Volume 2020-2023

Table 71 NBO Company Shares of Off-trade Bottled Water: % Value 2019-2023

Table 72 LBN Brand Shares of Off-trade Bottled Water: % Value 2020-2023

Table 73 Forecast Off-trade Sales of Bottled Water by Category: Volume 2023-2028

Table 74 Forecast Off-trade Sales of Bottled Water by Category: Value 2023-2028

Table 75 Forecast Off-trade Sales of Bottled Water by Category: % Volume Growth



2023-2028

Table 76 Forecast Off-trade Sales of Bottled Water by Category: % Value Growth 2023-2028
SPORTS DRINKS IN URUGUAY
KEY DATA FINDINGS

2023 DEVELOPMENTS

Growth fuelled by health trends and tap water crisis

Dominance of Gatorade and emerging competition

Increased impulse purchases and single-serve formats

PROSPECTS AND OPPORTUNITIES

Continued growth momentum in sports drinks
Rise of reduced sugar variants driven by health concerns
Challenges of premium pricing for broader market reach
CATEGORY DATA

Table 77 Off-trade Sales of Sports Drinks: Volume 2018-2023 Table 78 Off-trade Sales of Sports Drinks: Value 2018-2023

Table 79 Off-trade Sales of Sports Drinks: % Volume Growth 2018-2023

Table 80 Off-trade Sales of Sports Drinks: % Value Growth 2018-2023

Table 81 NBO Company Shares of Off-trade Sports Drinks: % Volume 2019-2023

Table 82 LBN Brand Shares of Off-trade Sports Drinks: % Volume 2020-2023

Table 83 NBO Company Shares of Off-trade Sports Drinks: % Value 2019-2023

Table 84 LBN Brand Shares of Off-trade Sports Drinks: % Value 2020-2023

Table 85 Forecast Off-trade Sales of Sports Drinks: Volume 2023-2028

Table 86 Forecast Off-trade Sales of Sports Drinks: Value 2023-2028

Table 87 Forecast Off-trade Sales of Sports Drinks: % Volume Growth 2023-2028

Table 88 Forecast Off-trade Sales of Sports Drinks: % Value Growth 2023-2028

ENERGY DRINKS IN URUGUAY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Expanding energy drink market, focused on youth
Monster's steady growth and positioning
Shift towards low-calorie variants driven by health trends
PROSPECTS AND OPPORTUNITIES
Expanding market reach and diverse offerings
Sustained marketing investments to drive growth



Embracing healthier alternatives and diverse ingredients CATEGORY DATA

Table 89 Off-trade Sales of Energy Drinks: Volume 2018-2023

Table 90 Off-trade Sales of Energy Drinks: Value 2018-2023

Table 91 Off-trade Sales of Energy Drinks: % Volume Growth 2018-2023

Table 92 Off-trade Sales of Energy Drinks: % Value Growth 2018-2023

Table 93 NBO Company Shares of Off-trade Energy Drinks: % Volume 2019-2023

Table 94 LBN Brand Shares of Off-trade Energy Drinks: % Volume 2020-2023

Table 95 NBO Company Shares of Off-trade Energy Drinks: % Value 2019-2023

Table 96 LBN Brand Shares of Off-trade Energy Drinks: % Value 2020-2023

Table 97 Forecast Off-trade Sales of Energy Drinks: Volume 2023-2028

Table 98 Forecast Off-trade Sales of Energy Drinks: Value 2023-2028

Table 99 Forecast Off-trade Sales of Energy Drinks: % Volume Growth 2023-2028

Table 100 Forecast Off-trade Sales of Energy Drinks: % Value Growth 2023-2028

CONCENTRATES IN URUGUAY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Concentrates' recovery amidst tap water crisis

Niche growth in liquid concentrates

Competitive dynamics and changes in market share

PROSPECTS AND OPPORTUNITIES

Potential rebound contingent on government actions

Addressing health concerns through natural ingredients

Embracing innovation for natural options

CATEGORY DATA

Concentrates Conversions

Summary 2 Concentrates Conversion Factors for Ready-to-Drink (RTD) Format

Table 101 Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023

Table 102 Off-trade Sales of Concentrates by Category: Value 2018-2023

Table 103 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 104 Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023

Table 105 NBO Company Shares of Off-trade Concentrates (RTD): % Volume 2019-2023

Table 106 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023

Table 107 NBO Company Shares of Off-trade Concentrates: % Value 2019-2023

Table 108 LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023



Table 109 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2019-2023

Table 110 LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 111 NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 112 LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 113 Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 114 Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028 Table 115 Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 116 Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

RTD TEA IN URUGUAY KEY DATA FINDINGS

2023 DEVELOPMENTS

Moderate growth amidst underdeveloped consumption landscape
Niche positioning and limited awareness impede growth

Dominance of imported brands with differentiated strategies

PROSPECTS AND OPPORTUNITIES

Premium brand positioning to drive sales growth

Health and wellness trend paves the way for expansion

Functional properties and innovative offerings to spur interest

CATEGORY DATA

Table 117 Off-trade Sales of RTD Tea by Category: Volume 2018-2023

Table 118 Off-trade Sales of RTD Tea by Category: Value 2018-2023

Table 119 Off-trade Sales of RTD Tea by Category: % Volume Growth 2018-2023

Table 120 Off-trade Sales of RTD Tea by Category: % Value Growth 2018-2023

Table 121 NBO Company Shares of Off-trade RTD Tea: % Volume 2019-2023

Table 122 LBN Brand Shares of Off-trade RTD Tea: % Volume 2020-2023

Table 123 NBO Company Shares of Off-trade RTD Tea: % Value 2019-2023

Table 124 LBN Brand Shares of Off-trade RTD Tea: % Value 2020-2023

Table 125 Forecast Off-trade Sales of RTD Tea by Category: Volume 2023-2028

Table 126 Forecast Off-trade Sales of RTD Tea by Category: Value 2023-2028

Table 127 Forecast Off-trade Sales of RTD Tea by Category: % Volume Growth



2023-2028

Table 128 Forecast Off-trade Sales of RTD Tea by Category: % Value Growth 2023-2028
RTD COFFEE IN URUGUAY

2023 DEVELOPMENTS



I would like to order

Product name: Soft Drinks in Uruguay

Product link: https://marketpublishers.com/r/S275153D53EEN.html

Price: US\$ 2,100.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/S275153D53EEN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970