

# Soft Drinks in Myanmar

https://marketpublishers.com/r/S47BEE44B6E4EN.html Date: January 2024 Pages: 71 Price: US\$ 2,100.00 (Single User License) ID: S47BEE44B6E4EN

## **Abstracts**

In 2023, soft drinks players adjusted their business and marketing strategies. This included launching smaller pack sizes, implementing marketing promotions and launching new budget brands. This was done in a bid to remain competitive amidst the ongoing macroenvironmental challenges caused by economic decline and low consumer spending power. The growing health trend also had a negative impact on carbonates, with consumers switching to reduced sugar variants or moving to other categories.

Euromonitor International's Soft Drinks in Myanmar report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market – be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Asian Speciality Drinks, Bottled Water, Carbonates, Concentrates, Energy Drinks, Juice, RTD Coffee, RTD Tea, Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Soft Drinks market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## Contents

Soft Drinks in Myanmar Euromonitor International January 2024

### LIST OF CONTENTS AND TABLES

SOFT DRINKS IN MYANMAR

EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

Country background

Socioeconomic trends

Logistics/infrastructure

What next for soft drinks?

CHART 1 Soft Drinks: Convenience Store

CHART 2 Soft Drinks: Supermarket

CHART 3 Soft Drinks: Traditional Retailer (1)

CHART 4 Soft Drinks: Traditional Retailer (2)

MARKET DATA

Table 1 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 2 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 3 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023Table 4 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth2018-2023

Table 5 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2023 Table 6 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2023

Table 7 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2023Table 8 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2023Table 9 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023Table 10 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth2018-2023

Table 11 Off-trade Sales of Soft Drinks by Category: Value 2018-2023

Table 12 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023 Table 13 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023 Table 14 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023



Table 15 NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023 Table 16 LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023 Table 17 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023 Table 18 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023 Table 19 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023 Table 20 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023 Table 21 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028 Table 22 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028 Table 23 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028 Table 24 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028 Table 25 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028 Table 26 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028 Table 27 Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028 Table 28 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028 DISCLAIMER CARBONATES

#### 2023 DEVELOPMENTS

Prospects and Opportunities

**Category Data** 

Table 29 Off-trade vs On-trade Sales of Carbonates: Volume 2018-2023 Table 30 Off-trade vs On-trade Sales of Carbonates: Value 2018-2023 Table 31 Off-trade vs On-trade Sales of Carbonates: % Volume Growth 2018-2023 Table 32 Off-trade vs On-trade Sales of Carbonates: % Value Growth 2018-2023 Table 33 Off-trade Sales of Carbonates by Category: Volume 2018-2023 Table 34 Off-trade Sales of Carbonates by Category: Value 2018-2023 Table 35 Off-trade Sales of Carbonates by Category: % Volume Growth 2018-2023 Table 36 Off-trade Sales of Carbonates by Category: % Value Growth 2018-2023



Table 37 NBO Company Shares of Off-trade Carbonates: % Volume 2019-2023 Table 38 LBN Brand Shares of Off-trade Carbonates: % Volume 2020-2023 Table 39 NBO Company Shares of Off-trade Carbonates: % Value 2019-2023 Table 40 LBN Brand Shares of Off-trade Carbonates: % Value 2020-2023 Table 41 Forecast Off-trade Sales of Carbonates by Category: Volume 2023-2028 Table 42 Forecast Off-trade Sales of Carbonates by Category: Value 2023-2028 Table 43 Forecast Off-trade Sales of Carbonates by Category: % Volume Growth 2023-2028

Table 44 Forecast Off-trade Sales of Carbonates by Category: % Value Growth2023-2028

#### JUICE

Table 45 Off-trade Sales of Juice by Category: Volume 2018-2023 Table 46 Off-trade Sales of Juice by Category: Value 2018-2023 Table 47 Off-trade Sales of Juice by Category: % Volume Growth 2018-2023 Table 48 Off-trade Sales of Juice by Category: % Value Growth 2018-2023 Table 49 NBO Company Shares of Off-trade Juice: % Volume 2019-2023 Table 50 LBN Brand Shares of Off-trade Juice: % Volume 2020-2023 Table 51 NBO Company Shares of Off-trade Juice: % Value 2019-2023 Table 52 LBN Brand Shares of Off-trade Juice: % Value 2020-2023 Table 53 Forecast Off-trade Sales of Juice by Category: Volume 2023-2028 Table 54 Forecast Off-trade Sales of Juice by Category: Value 2023-2028 Table 55 Forecast Off-trade Sales of Juice by Category: % Volume Growth 2023-2028 Table 56 Forecast Off-trade Sales of Juice by Category: % Volume Growth 2023-2028 Table 56 Forecast Off-trade Sales of Juice by Category: % Value Growth 2023-2028 BOTTLED WATER

Table 57 Off-trade Sales of Bottled Water by Category: Volume 2018-2023 Table 58 Off-trade Sales of Bottled Water by Category: Value 2018-2023 Table 59 Off-trade Sales of Bottled Water by Category: % Volume Growth 2018-2023 Table 60 Off-trade Sales of Bottled Water by Category: % Value Growth 2018-2023 Table 61 NBO Company Shares of Off-trade Bottled Water: % Volume 2019-2023 Table 62 LBN Brand Shares of Off-trade Bottled Water: % Volume 2020-2023 Table 63 NBO Company Shares of Off-trade Bottled Water: % Value 2019-2023 Table 63 NBO Company Shares of Off-trade Bottled Water: % Value 2019-2023 Table 64 LBN Brand Shares of Off-trade Bottled Water: % Value 2020-2023 Table 65 Forecast Off-trade Sales of Bottled Water by Category: Volume 2023-2028 Table 66 Forecast Off-trade Sales of Bottled Water by Category: Value 2023-2028 Table 67 Forecast Off-trade Sales of Bottled Water by Category: Value 2023-2028 Table 67 Forecast Off-trade Sales of Bottled Water by Category: Volume Growth 2023-2028

Table 68 Forecast Off-trade Sales of Bottled Water by Category: % Value Growth 2023-2028 SPORTS DRINKS



Table 69 Off-trade Sales of Sports Drinks: Volume 2018-2023 Table 70 Off-trade Sales of Sports Drinks: Value 2018-2023 Table 71 Off-trade Sales of Sports Drinks: % Volume Growth 2018-2023 Table 72 Off-trade Sales of Sports Drinks: % Value Growth 2018-2023 Table 73 NBO Company Shares of Off-trade Sports Drinks: % Volume 2019-2023 Table 74 LBN Brand Shares of Off-trade Sports Drinks: % Volume 2020-2023 Table 75 NBO Company Shares of Off-trade Sports Drinks: % Value 2019-2023 Table 76 LBN Brand Shares of Off-trade Sports Drinks: % Value 2020-2023 Table 77 Forecast Off-trade Sales of Sports Drinks: Volume 2023-2028 Table 78 Forecast Off-trade Sales of Sports Drinks: Value 2023-2028 Table 79 Forecast Off-trade Sales of Sports Drinks: % Volume Growth 2023-2028 Table 80 Forecast Off-trade Sales of Sports Drinks: % Value Growth 2023-2028 ENERGY DRINKS Table 81 Off-trade Sales of Energy Drinks: Volume 2018-2023 Table 82 Off-trade Sales of Energy Drinks: Value 2018-2023 Table 83 Off-trade Sales of Energy Drinks: % Volume Growth 2018-2023 Table 84 Off-trade Sales of Energy Drinks: % Value Growth 2018-2023 Table 85 NBO Company Shares of Off-trade Energy Drinks: % Volume 2019-2023 Table 86 LBN Brand Shares of Off-trade Energy Drinks: % Volume 2020-2023 Table 87 NBO Company Shares of Off-trade Energy Drinks: % Value 2019-2023 Table 88 LBN Brand Shares of Off-trade Energy Drinks: % Value 2020-2023 Table 89 Forecast Off-trade Sales of Energy Drinks: Volume 2023-2028 Table 90 Forecast Off-trade Sales of Energy Drinks: Value 2023-2028 Table 91 Forecast Off-trade Sales of Energy Drinks: % Volume Growth 2023-2028 Table 92 Forecast Off-trade Sales of Energy Drinks: % Value Growth 2023-2028 CONCENTRATES Table 93 Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023 Table 94 Off-trade Sales of Concentrates by Category: Value 2018-2023 Table 95 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 96 Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023Table 97 NBO Company Shares of Off-trade Concentrates (RTD): % Volume2019-2023

Table 98 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023 Table 99 NBO Company Shares of Off-trade Concentrates: % Volume 2019-2023 Table 100 0 LBN Brand Shares of Off-trade Concentrates: % Volume 2020-2023 Table 101 1 NBO Company Shares of Off-trade Concentrates: % Value 2019-2023 Table 102 2 LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023 Table 103 3 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume



2019-2023

Table 104 4 LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 105 5 NBO Company Shares of Off-trade Liquid Concentrates: % Volume 2019-2023

Table 106 6 LBN Brand Shares of Off-trade Liquid Concentrates: % Volume 2020-2023

Table 107 7 NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 108 8 LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 109 9 NBO Company Shares of Off-trade Powder Concentrates: % Volume 2019-2023

Table 110 0 LBN Brand Shares of Off-trade Powder Concentrates: % Volume 2020-2023

Table 111 1 Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 112 2 Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028 Table 113 3 Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 114 4 Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

RTD TEA

Table 115 5 Off-trade Sales of RTD Tea by Category: Volume 2018-2023 Table 116 6 Off-trade Sales of RTD Tea by Category: Value 2018-2023 Table 117 7 Off-trade Sales of RTD Tea by Category: % Volume Growth 2018-2023 Table 118 8 Off-trade Sales of RTD Tea by Category: % Value Growth 2018-2023 Table 119 9 NBO Company Shares of Off-trade RTD Tea: % Volume 2019-2023 Table 120 0 LBN Brand Shares of Off-trade RTD Tea: % Volume 2020-2023 Table 121 1 NBO Company Shares of Off-trade RTD Tea: % Value 2019-2023 Table 122 2 LBN Brand Shares of Off-trade RTD Tea: % Value 2020-2023 Table 123 3 Forecast Off-trade Sales of RTD Tea by Category: Volume 2023-2028 Table 124 4 Forecast Off-trade Sales of RTD Tea by Category: Value 2023-2028 Table 125 5 Forecast Off-trade Sales of RTD Tea by Category: % Volume Growth 2023-2028 Table 126 6 Forecast Off-trade Sales of RTD Tea by Category: % Value Growth

2023-2028

RTD COFFEE

Table 127 7 Off-trade Sales of RTD Coffee: Volume 2018-2023

Table 128 8 Off-trade Sales of RTD Coffee: Value 2018-2023



Table 129 9 Off-trade Sales of RTD Coffee: % Volume Growth 2018-2023 Table 130 0 Off-trade Sales of RTD Coffee: % Value Growth 2018-2023 Table 131 1 NBO Company Shares of Off-trade RTD Coffee: % Volume 2019-2023 Table 132 2 LBN Brand Shares of Off-trade RTD Coffee: % Volume 2020-2023 Table 133 3 NBO Company Shares of Off-trade RTD Coffee: % Value 2019-2023 Table 134 4 LBN Brand Shares of Off-trade RTD Coffee: % Value 2020-2023 Table 135 5 Forecast Off-trade Sales of RTD Coffee: % Value 2020-2023 Table 136 6 Forecast Off-trade Sales of RTD Coffee: Value 2023-2028 Table 137 7 Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2023-2028 Table 138 8 Forecast Off-trade Sales of RTD Coffee: % Value Growth 2023-2028 ASIAN SPECIALITY DRINKS



### I would like to order

Product name: Soft Drinks in Myanmar

Product link: <u>https://marketpublishers.com/r/S47BEE44B6E4EN.html</u>

Price: US\$ 2,100.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/S47BEE44B6E4EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970