

Soft Drinks in Italy

https://marketpublishers.com/r/S4C38AA6718EN.html

Date: December 2023

Pages: 92

Price: US\$ 2,100.00 (Single User License)

ID: S4C38AA6718EN

Abstracts

Inflationary pressures leading to price rises are placing downwards pressure on off-trade volume sales of soft drinks in Italy. Additionally, the poor weather in 2023, especially compared to the heatwaves in 2022, has further suppressed potential sales due to lower out-and-about footfall and associated impulse purchases of refreshing beverages. In fact, the only exception to these off-trade volume slumps is seen with energy drinks which, on the contrary, is seeing a robust sales boost. The succe...

Euromonitor International's Soft Drinks in Italy report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market – be they legislative, distribution, packaging or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Asian Speciality Drinks, Bottled Water, Carbonates, Concentrates, Energy Drinks, Juice, RTD Coffee, RTD Tea, Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Soft Drinks market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Soft Drinks in Italy
Euromonitor International
May 2024

LIST OF CONTENTS AND TABLES

SOFT DRINKS IN ITALY
EXECUTIVE SUMMARY
Soft drinks in 2023: The big picture

2023 KEY TRENDS

Competitive landscape Retailing developments Foodservice vs retail split What next for soft drinks? MARKET DATA

Table 1 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 2 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 3 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023 Table 4 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 5 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2023 Table 6 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2023

2023
Table 7 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2023
Table 8 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2023

Table 9 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023 Table 10 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023

Table 11 Off-trade Sales of Soft Drinks by Category: Value 2018-2023

Table 12 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 13 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023

Table 14 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023

Table 15 NBO Company Shares of Total Soft Drinks (RTD): % Volume 2019-2023



Table 16 LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2020-2023

Table 17 NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2019-2023

Table 18 LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2020-2023

Table 19 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023

Table 20 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023

Table 21 NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023

Table 22 LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023

Table 23 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023

Table 24 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023

Table 25 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023

Table 26 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: %

Volume 2023

Table 27 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel:

Volume 2023-2028

Table 28 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028

Table 29 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

Table 30 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028

Table 31 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028

Table 32 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028

Table 33 Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028

Table 34 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028

Table 35 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028

Table 36 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

APPENDIX

Fountain sales in Italy

DISCLAIMER

SOURCES

Summary 1 Research Sources

CARBONATES IN ITALY

KEY DATA FINDINGS



2023 DEVELOPMENTS

Volume sales of carbonates fall into a slump in 2023, due to inflationary factors, poor weather, and unhealthy image

Reduced sugar carbonates significantly outscore regular variants

Coca-Cola maintains its lead, while more affordable variants attract price-sensitive consumers

PROSPECTS AND OPPORTUNITIES

Carbonates will face ongoing challenges over the forecast period

Reduced sugar variants and "healthier" options will attract the most attention

Opportunities for premium and indulgent carbonates, such as those which fit mixology trends

CATEGORY DATA

Table 37 Off-trade vs On-trade Sales of Carbonates: Volume 2018-2023

Table 38 Off-trade vs On-trade Sales of Carbonates: Value 2018-2023

Table 39 Off-trade vs On-trade Sales of Carbonates: % Volume Growth 2018-2023

Table 40 Off-trade vs On-trade Sales of Carbonates: % Value Growth 2018-2023

Table 41 Off-trade Sales of Carbonates by Category: Volume 2018-2023

Table 42 Off-trade Sales of Carbonates by Category: Value 2018-2023

Table 43 Off-trade Sales of Carbonates by Category: % Volume Growth 2018-2023

Table 44 Off-trade Sales of Carbonates by Category: % Value Growth 2018-2023

Table 45 Total Sales of Carbonates by Fountain On-trade: Volume 2018-2023

Table 46 Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2018-2023

Table 47 NBO Company Shares of Off-trade Carbonates: % Volume 2019-2023

Table 48 LBN Brand Shares of Off-trade Carbonates: % Volume 2020-2023

Table 49 NBO Company Shares of Off-trade Carbonates: % Value 2019-2023

Table 50 LBN Brand Shares of Off-trade Carbonates: % Value 2020-2023

Table 51 Forecast Off-trade Sales of Carbonates by Category: Volume 2023-2028

Table 52 Forecast Off-trade Sales of Carbonates by Category: Value 2023-2028

Table 53 Forecast Off-trade Sales of Carbonates by Category: % Volume Growth 2023-2028

Table 54 Forecast Off-trade Sales of Carbonates by Category: % Value Growth 2023-2028

Table 55 Forecast Total Sales of Carbonates by Fountain On-trade: Volume 2023-2028 Table 56 Forecast Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2023-2028

JUICE IN ITALY



KEY DATA FINDINGS

2023 DEVELOPMENTS

Juice remains in a downwards slump, due to maturity of category and low levels of innovation

Not from concentrate 100% juice sees success thanks to "healthier" image and higher levels of innovation

Innovation needed for brands to stand out from the crowd

PROSPECTS AND OPPORTUNITIES

Juice will continue to face challenges over the forecast period

Premiumisation opportunities in not from concentrate 100% juice

Innovation to focus on functionality and no-sugar options

CATEGORY DATA

Table 57 Off-trade Sales of Juice by Category: Volume 2018-2023

Table 58 Off-trade Sales of Juice by Category: Value 2018-2023

Table 59 Off-trade Sales of Juice by Category: % Volume Growth 2018-2023

Table 60 Off-trade Sales of Juice by Category: % Value Growth 2018-2023

Table 61 NBO Company Shares of Off-trade Juice: % Volume 2019-2023

Table 62 LBN Brand Shares of Off-trade Juice: % Volume 2020-2023

Table 63 NBO Company Shares of Off-trade Juice: % Value 2019-2023

Table 64 LBN Brand Shares of Off-trade Juice: % Value 2020-2023

Table 65 Forecast Off-trade Sales of Juice by Category: Volume 2023-2028

Table 66 Forecast Off-trade Sales of Juice by Category: Value 2023-2028

Table 67 Forecast Off-trade Sales of Juice by Category: % Volume Growth 2023-2028

Table 68 Forecast Off-trade Sales of Juice by Category: % Value Growth 2023-2028

BOTTLED WATER IN ITALY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Bottled water slumps into negative figures due to maturity of the category and inflationary pressures

Functional and flavoured water attract the most attention

PROSPECTS AND OPPORTUNITIES

Flat performance expected for mature category of bottled water

Ongoing revival of foodservice will also influence off-trade sales

Category continues to head towards consolidation, with sustainability a further trend to observe



CATEGORY DATA

Table 69 Off-trade Sales of Bottled Water by Category: Volume 2018-2023

Table 70 Off-trade Sales of Bottled Water by Category: Value 2018-2023

Table 71 Off-trade Sales of Bottled Water by Category: % Volume Growth 2018-2023

Table 72 Off-trade Sales of Bottled Water by Category: % Value Growth 2018-2023

Table 73 NBO Company Shares of Off-trade Bottled Water: % Volume 2019-2023

Table 74 LBN Brand Shares of Off-trade Bottled Water: % Volume 2020-2023

Table 75 NBO Company Shares of Off-trade Bottled Water: % Value 2019-2023

Table 76 LBN Brand Shares of Off-trade Bottled Water: % Value 2020-2023

Table 77 Forecast Off-trade Sales of Bottled Water by Category: Volume 2023-2028

Table 78 Forecast Off-trade Sales of Bottled Water by Category: Value 2023-2028

Table 79 Forecast Off-trade Sales of Bottled Water by Category: % Volume Growth 2023-2028

Table 80 Forecast Off-trade Sales of Bottled Water by Category: % Value Growth 2023-2028

SPORTS DRINKS IN ITALY KEY DATA FINDINGS

2023 DEVELOPMENTS

Sports drinks faces a range of challenges, leading to a downwards slump

Powerade benefits in value terms from relatively stable prices

Competition from other soft drinks remains strong

PROSPECTS AND OPPORTUNITIES

Sluggish performance for sports drinks expected to continue, due to ongoing challenging factors

Overall channel developments could enhance opportunities for sports drinks

Competitive status quo expected to remain balanced between the main three players CATEGORY DATA

Table 81 Off-trade Sales of Sports Drinks: Volume 2018-2023

Table 82 Off-trade Sales of Sports Drinks: Value 2018-2023

Table 83 Off-trade Sales of Sports Drinks: % Volume Growth 2018-2023

Table 84 Off-trade Sales of Sports Drinks: % Value Growth 2018-2023

Table 85 NBO Company Shares of Off-trade Sports Drinks: % Volume 2019-2023

Table 86 LBN Brand Shares of Off-trade Sports Drinks: % Volume 2020-2023

Table 87 NBO Company Shares of Off-trade Sports Drinks: % Value 2019-2023

Table 88 LBN Brand Shares of Off-trade Sports Drinks: % Value 2020-2023

Table 89 Forecast Off-trade Sales of Sports Drinks: Volume 2023-2028

Table 90 Forecast Off-trade Sales of Sports Drinks: Value 2023-2028



Table 91 Forecast Off-trade Sales of Sports Drinks: % Volume Growth 2023-2028
Table 92 Forecast Off-trade Sales of Sports Drinks: % Value Growth 2023-2028
ENERGY DRINKS IN ITALY
KEY DATA FINDINGS

2023 DEVELOPMENTS

Energy drinks is the bigger winner in 2023, thanks to overall popularity and stable prices from category leader Red Bull

Both regular and reduced sugar variants see robust growth, due to flavour being an important factor in energy drinks

Scope remains for smaller players to win shares in energy drinks, despite the Red Bull and Monster Energy consolidation

PROSPECTS AND OPPORTUNITIES

Energy drinks to maintain solid growth thanks to ongoing supportive trends

Ongoing developments in reduced sugar variants expected

New entries expected in energy drinks over the coming years

CATEGORY DATA

Table 93 Off-trade Sales of Energy Drinks: Volume 2018-2023

Table 94 Off-trade Sales of Energy Drinks: Value 2018-2023

Table 95 Off-trade Sales of Energy Drinks: % Volume Growth 2018-2023

Table 96 Off-trade Sales of Energy Drinks: % Value Growth 2018-2023

Table 97 NBO Company Shares of Off-trade Energy Drinks: % Volume 2019-2023

Table 98 LBN Brand Shares of Off-trade Energy Drinks: % Volume 2020-2023

Table 99 NBO Company Shares of Off-trade Energy Drinks: % Value 2019-2023

Table 100 LBN Brand Shares of Off-trade Energy Drinks: % Value 2020-2023

Table 101 Forecast Off-trade Sales of Energy Drinks: Volume 2023-2028

Table 102 Forecast Off-trade Sales of Energy Drinks: Value 2023-2028

Table 103 Forecast Off-trade Sales of Energy Drinks: % Volume Growth 2023-2028

Table 104 Forecast Off-trade Sales of Energy Drinks: % Value Growth 2023-2028

CONCENTRATES IN ITALY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Liquid concentrates, whilst traditional, suffer from an old-fashioned image Powder concentrates continue to fall out of favour and see ongoing competition from RTD tea and cold infusions

Fabbri maintains its lead and broadens its Mixybar Plus line



PROSPECTS AND OPPORTUNITIES

Liquid concentrates will continue to suffer from increasingly old-fashioned image and competition from other soft drinks categories

Powder concentrates continues to face challenges, leading to a flat ongoing performance

SodaStream to increase penetration through on-trade channels CATEGORY DATA

Concentrates Conversions

Summary 2 Concentrates Conversion Factors for Ready-to-Drink (RTD) Format Table 105 Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023 Table 106 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 107 Off-trade Sales of Concentrates by Category: Value 2018-2023

Table 108 Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023

Table 109 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023

Table 110 NBO Company Shares of Off-trade Concentrates: % Value 2019-2023

Table 111 LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023

Table 112 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2019-2023

Table 113 LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 114 NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 115 LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 116 Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 117 Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 118 Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028 Table 119 Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

RTD TEA IN ITALY KEY DATA FINDINGS

2023 DEVELOPMENTS

RTD tea sales decline amid increasing competition from energy drinks Estath? and San Benedetto maintain their leading shares



Low levels of innovation seen in RTD tea 2023, with a couple of developments of note PROSPECTS AND OPPORTUNITIES

RTD tea set for small and steady sales over the forecast period, amid opposing trends Niche and premium brands to win shares as the economy improves Innovation expected in sparkling RTD tea and Kombucha

CATEGORY DATA

Table 120 Off-trade Sales of RTD Tea by Category: Volume 2018-2023

Table 121 Off-trade Sales of RTD Tea by Category: Value 2018-2023

Table 122 Off-trade Sales of RTD Tea by Category: % Volume Growth 2018-2023

Table 123 Off-trade Sales of RTD Tea by Category: % Value Growth 2018-2023

Table 124 Leading Flavours for Off-trade RTD Tea: % Volume 2018-2023

Table 125 NBO Company Shares of Off-trade RTD Tea: % Volume 2019-2023

Table 126 LBN Brand Shares of Off-trade RTD Tea: % Volume 2020-2023

Table 127 NBO Company Shares of Off-trade RTD Tea: % Value 2019-2023

Table 128 LBN Brand Shares of Off-trade RTD Tea: % Value 2020-2023

Table 129 Forecast Off-trade Sales of RTD Tea by Category: Volume 2023-2028

Table 130 Forecast Off-trade Sales of RTD Tea by Category: Value 2023-2028

Table 131 Forecast Off-trade Sales of RTD Tea by Category: % Volume Growth 2023-2028

Table 132 Forecast Off-trade Sales of RTD Tea by Category: % Value Growth 2023-2028

RTD COFFEE IN ITALY

KEY DATA FINDINGS

2023 DEVELOPMENTS

RTD coffee suffers from inflationary pressures and niche demand Limited retail availability and cross category competition affect RTD coffee Innovation required in order to boost the image of RTD coffee PROSPECTS AND OPPORTUNITIES

Recovery expected for RTD coffee volume sales, in line with economic recovery, but category will remain niche

Further innovation needed in order to attract consumer attention On-trade and retail channel developments set. to benefit RTD coffee CATEGORY DATA

Table 133 Off-trade Sales of RTD Coffee: Volume 2018-2023

Table 134 Off-trade Sales of RTD Coffee: Value 2018-2023

Table 135 Off-trade Sales of RTD Coffee: % Volume Growth 2018-2023 Table 136 Off-trade Sales of RTD Coffee: % Value Growth 2018-2023



Table 137 NBO Company Shares of Off-trade RTD Coffee: % Volume 2019-2023

Table 138 LBN Brand Shares of Off-trade RTD Coffee: % Volume 2020-2023

Table 139 NBO Company Shares of Off-trade RTD Coffee: % Value 2019-2023

Table 140 LBN Brand Shares of Off-trade RTD Coffee: % Value 2020-2023

Table 141 Forecast Off-trade Sales of RTD Coffee: Volume 2023-2028

Table 142 Forecast Off-trade Sales of RTD Coffee: Value 2023-2028

Table 143 Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2023-2028

Table 144 Forecast Off-trade Sales of RTD Coffee: % Value Growth 2023-2028



I would like to order

Product name: Soft Drinks in Italy

Product link: https://marketpublishers.com/r/S4C38AA6718EN.html

Price: US\$ 2,100.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/S4C38AA6718EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970