

Snacks in Mexico

<https://marketpublishers.com/r/S68919A3F111EN.html>

Date: June 2024

Pages: 79

Price: US\$ 2,100.00 (Single User License)

ID: S68919A3F111EN

Abstracts

In 2024, still relatively high inflation is playing a key role in snacks in Mexico. As input costs rise and crops are adversely affected by climate change, for example in the case of cocoa, companies are developing strategies to maintain their volume sales. Some of the key strategies being employed by snacks players are pack size optimisation and launches centred around new flavours and healthier alternatives. The consumption of snacks in 2024 is supported by it being a presidential election year...

Euromonitor International's Snacks in Mexico report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2019-2023, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in directly informs our forecasts to 2028, clearly indicating how the market is expected to change.

Product coverage: Confectionery, Ice Cream, Savoury Snacks, Sweet Biscuits, Snack Bars and Fruit Snacks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Snacks market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Contents

Snacks in Mexico
Euromonitor International
June 2024

LIST OF CONTENTS AND TABLES

SNACKS IN MEXICO

EXECUTIVE SUMMARY

Snacks in 2024: The big picture

Key trends in 2024

Competitive landscape

Channel developments

What next for snacks?

MARKET DATA

Table 1 Sales of Snacks by Category: Volume 2019-2024

Table 2 Sales of Snacks by Category: Value 2019-2024

Table 3 Sales of Snacks by Category: % Volume Growth 2019-2024

Table 4 Sales of Snacks by Category: % Value Growth 2019-2024

Table 5 NBO Company Shares of Snacks: % Value 2020-2024

Table 6 LBN Brand Shares of Snacks: % Value 2021-2024

Table 7 Penetration of Private Label by Category: % Value 2019-2024

Table 8 Distribution of Snacks by Format: % Value 2019-2024

Table 9 Forecast Sales of Snacks by Category: Volume 2024-2029

Table 10 Forecast Sales of Snacks by Category: Value 2024-2029

Table 11 Forecast Sales of Snacks by Category: % Volume Growth 2024-2029

Table 12 Forecast Sales of Snacks by Category: % Value Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 Research Sources

CHOCOLATE CONFECTIONERY IN MEXICO

KEY DATA FINDINGS

2024 DEVELOPMENTS

Rising costs push manufacturers to reduce pack sizes

Category is still positioned for high indulgence

Players diversify brand reach while retailers improve their offer to compete with

premium brands

PROSPECTS AND OPPORTUNITIES

Premium brands to explore new channels in search of volume sales

Brand owners to exploit the potential of seasonality and gifting

More choice of health and wellness-orientated options

CATEGORY DATA

Summary 2 Other Chocolate Confectionery by Product Type: 2024

Table 13 Sales of Chocolate Confectionery by Category: Volume 2019-2024

Table 14 Sales of Chocolate Confectionery by Category: Value 2019-2024

Table 15 Sales of Chocolate Confectionery by Category: % Volume Growth 2019-2024

Table 16 Sales of Chocolate Confectionery by Category: % Value Growth 2019-2024

Table 17 Sales of Chocolate Tablets by Type: % Value 2019-2024

Table 18 NBO Company Shares of Chocolate Confectionery: % Value 2020-2024

Table 19 LBN Brand Shares of Chocolate Confectionery: % Value 2021-2024

Table 20 Distribution of Chocolate Confectionery by Format: % Value 2019-2024

Table 21 Forecast Sales of Chocolate Confectionery by Category: Volume 2024-2029

Table 22 Forecast Sales of Chocolate Confectionery by Category: Value 2024-2029

Table 23 Forecast Sales of Chocolate Confectionery by Category: % Volume Growth 2024-2029

Table 24 Forecast Sales of Chocolate Confectionery by Category: % Value Growth 2024-2029

GUM IN MEXICO

KEY DATA FINDINGS

2024 DEVELOPMENTS

Weak innovation and presence of substitutes undermine gum

Chewing gum loses appeal amid changing consumer habits

Aiming to recover a young audience

PROSPECTS AND OPPORTUNITIES

Innovation towards functional benefits

Sustainable and health factors to shape gum offer

Cobranding as a strategy to attract new customers

CATEGORY DATA

Table 25 Sales of Gum by Category: Volume 2019-2024

Table 26 Sales of Gum by Category: Value 2019-2024

Table 27 Sales of Gum by Category: % Volume Growth 2019-2024

Table 28 Sales of Gum by Category: % Value Growth 2019-2024

Table 29 Sales of Gum by Flavour: Rankings 2019-2024

Table 30 NBO Company Shares of Gum: % Value 2020-2024

Table 31 LBN Brand Shares of Gum: % Value 2021-2024

Table 32 Distribution of Gum by Format: % Value 2019-2024

Table 33 Forecast Sales of Gum by Category: Volume 2024-2029

Table 34 Forecast Sales of Gum by Category: Value 2024-2029

Table 35 Forecast Sales of Gum by Category: % Volume Growth 2024-2029

Table 36 Forecast Sales of Gum by Category: % Value Growth 2024-2029

SUGAR CONFECTIONERY IN MEXICO

KEY DATA FINDINGS

2024 DEVELOPMENTS

Manufacturers reformulate as consumers pay more attention to their sugar intake

Spicy flavours on the rise

Traditional grocery channel remains key for sugar confectionery

PROSPECTS AND OPPORTUNITIES

Technology improvements to boost productivity and creativity to catch the consumer's eye

Private label retailers to strengthen their product offer

Alternatives to disrupt sugar confectionery

CATEGORY DATA

Summary 3 Other Sugar Confectionery by Product Type: 2024

Table 37 Sales of Sugar Confectionery by Category: Volume 2019-2024

Table 38 Sales of Sugar Confectionery by Category: Value 2019-2024

Table 39 Sales of Sugar Confectionery by Category: % Volume Growth 2019-2024

Table 40 Sales of Sugar Confectionery by Category: % Value Growth 2019-2024

Table 41 Sales of Pastilles, Gummies, Jellies and Chews by Type: % Value 2019-2024

Table 42 NBO Company Shares of Sugar Confectionery: % Value 2020-2024

Table 43 LBN Brand Shares of Sugar Confectionery: % Value 2021-2024

Table 44 Distribution of Sugar Confectionery by Format: % Value 2019-2024

Table 45 Forecast Sales of Sugar Confectionery by Category: Volume 2024-2029

Table 46 Forecast Sales of Sugar Confectionery by Category: Value 2024-2029

Table 47 Forecast Sales of Sugar Confectionery by Category: % Volume Growth 2024-2029

Table 48 Forecast Sales of Sugar Confectionery by Category: % Value Growth 2024-2029

SWEET BISCUITS, SNACK BARS AND FRUIT SNACKS IN MEXICO

KEY DATA FINDINGS

2024 DEVELOPMENTS

New Mexican consumer promises added-value demand

Private label continues to emerge in sweet biscuits

Convenience pushes sweet biscuits while cereal bars gain traction amid the healthy lifestyle trend

PROSPECTS AND OPPORTUNITIES

Local start-ups add dynamism to wafers

Expanding the retail reach of protein/energy bars and offer of healthier snacks for children

Healthy lifestyle trend to push fruit snacks

CATEGORY DATA

Table 49 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2019-2024

Table 50 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2019-2024

Table 51 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2019-2024

Table 52 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2019-2024

Table 53 NBO Company Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2020-2024

Table 54 LBN Brand Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2021-2024

Table 55 NBO Company Shares of Sweet Biscuits: % Value 2020-2024

Table 56 LBN Brand Shares of Sweet Biscuits: % Value 2021-2024

Table 57 NBO Company Shares of Snack Bars: % Value 2020-2024

Table 58 LBN Brand Shares of Snack Bars: % Value 2021-2024

Table 59 NBO Company Shares of Fruit Snacks: % Value 2020-2024

Table 60 LBN Brand Shares of Fruit Snacks: % Value 2021-2024

Table 61 Distribution of Sweet Biscuits, Snack Bars and Fruit Snacks by Format: % Value 2019-2024

Table 62 Distribution of Sweet Biscuits by Format: % Value 2019-2024

Table 63 Distribution of Snack Bars by Format: % Value 2019-2024

Table 64 Distribution of Fruit Snacks by Format: % Value 2019-2024

Table 65 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2024-2029

Table 66 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2024-2029

Table 67 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category:
% Volume Growth 2024-2029

Table 68 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category:
% Value Growth 2024-2029

ICE CREAM IN MEXICO

KEY DATA FINDINGS

2024 DEVELOPMENTS

Ice cream: A profitable business

Segmentation emerges as way to connect with and satisfy consumers

Investments in retail space, novelties and indulgence continue to stimulate the category

PROSPECTS AND OPPORTUNITIES

Higher-end foodservice influence on ice cream but limitations on growth persist amid economic pressures

Manufacturers and retailers remain keen to invest in ice cream

Start-ups and confectionery players expanding into ice cream offer dynamism

CATEGORY DATA

Table 69 Sales of Ice Cream by Category: Volume 2019-2024

Table 70 Sales of Ice Cream by Category: Value 2019-2024

Table 71 Sales of Ice Cream by Category: % Volume Growth 2019-2024

Table 72 Sales of Ice Cream by Category: % Value Growth 2019-2024

Table 73 Sales of Ice Cream by Leading Flavours: Rankings 2019-2024

Table 74 Sales of Impulse Ice Cream by Format: % Value 2019-2024

Table 75 NBO Company Shares of Ice Cream: % Value 2020-2024

Table 76 LBN Brand Shares of Ice Cream: % Value 2021-2024

Table 77 NBO Company Shares of Impulse Ice Cream: % Value 2020-2024

Table 78 LBN Brand Shares of Impulse Ice Cream: % Value 2021-2024

Table 79 NBO Company Shares of Take-home Ice Cream: % Value 2020-2024

Table 80 LBN Brand Shares of Take-home Ice Cream: % Value 2021-2024

Table 81 Distribution of Ice Cream by Format: % Value 2019-2024

Table 82 Forecast Sales of Ice Cream by Category: Volume 2024-2029

Table 83 Forecast Sales of Ice Cream by Category: Value 2024-2029

Table 84 Forecast Sales of Ice Cream by Category: % Volume Growth 2024-2029

Table 85 Forecast Sales of Ice Cream by Category: % Value Growth 2024-2029

SAVOURY SNACKS IN MEXICO

KEY DATA FINDINGS

2024 DEVELOPMENTS

Inflation exerts pressure on household purchasing power but consumption occasions increase

Innovation is directed towards new ingredients, spicy flavours and mixes

Private label is gaining momentum in savoury snacks

PROSPECTS AND OPPORTUNITIES

Savoury snacks to maintain strong new product development

Manufacturers need to heed new health regulations to keep pace with an increasingly health-conscious consumer base

Aggressive expansion of convenience stores while e-commerce retains momentum

CATEGORY DATA

Summary 4 Other Savoury Snacks by Product Type: 2024

Table 86 Sales of Savoury Snacks by Category: Volume 2019-2024

Table 87 Sales of Savoury Snacks by Category: Value 2019-2024

Table 88 Sales of Savoury Snacks by Category: % Volume Growth 2019-2024

Table 89 Sales of Savoury Snacks by Category: % Value Growth 2019-2024

Table 90 NBO Company Shares of Savoury Snacks: % Value 2020-2024

Table 91 LBN Brand Shares of Savoury Snacks: % Value 2021-2024

Table 92 Distribution of Savoury Snacks by Format: % Value 2019-2024

Table 93 Forecast Sales of Savoury Snacks by Category: Volume 2024-2029

Table 94 Forecast Sales of Savoury Snacks by Category: Value 2024-2029

Table 95 Forecast Sales of Savoury Snacks by Category: % Volume Growth 2024-2029

Table 96 Forecast Sales of Savoury Snacks by Category: % Value Growth 2024-2029

I would like to order

Product name: Snacks in Mexico

Product link: <https://marketpublishers.com/r/S68919A3F111EN.html>

Price: US\$ 2,100.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/S68919A3F111EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970