

Snacks in Kenya

<https://marketpublishers.com/r/S438759AD166EN.html>

Date: July 2024

Pages: 61

Price: US\$ 2,275.00 (Single User License)

ID: S438759AD166EN

Abstracts

Snacks in Kenya is undergoing a period of significant transformation, driven by a confluence of factors including inflation, evolving consumer preferences, and emerging trends. Inflationary pressures have led to increased production costs, prompting industry players to adjust their pricing strategies to ensure profitability. Consumers are demonstrating a growing health consciousness, actively seeking out options with lower sugar content. This shift in preferences has spurred demand for healthier...

Euromonitor International's Snacks in Kenya report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2019-2023, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in directly informs our forecasts to 2028, clearly indicating how the market is expected to change.

Product coverage: Confectionery, Ice Cream, Savoury Snacks, Sweet Biscuits, Snack Bars and Fruit Snacks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Snacks market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Contents

Snacks in Kenya
Euromonitor International
July 2024

LIST OF CONTENTS AND TABLES

SNACKS IN KENYA

EXECUTIVE SUMMARY

Snacks in 2024: The big picture

Key trends in 2024

Competitive Landscape

Channel developments

What next for snacks?

MARKET DATA

Table 1 Sales of Snacks by Category: Volume 2019-2024

Table 2 Sales of Snacks by Category: Value 2019-2024

Table 3 Sales of Snacks by Category: % Volume Growth 2019-2024

Table 4 Sales of Snacks by Category: % Value Growth 2019-2024

Table 5 NBO Company Shares of Snacks: % Value 2020-2024

Table 6 LBN Brand Shares of Snacks: % Value 2021-2024

Table 7 Penetration of Private Label by Category: % Value 2019-2024

Table 8 Distribution of Snacks by Format: % Value 2019-2024

Table 9 Forecast Sales of Snacks by Category: Volume 2024-2029

Table 10 Forecast Sales of Snacks by Category: Value 2024-2029

Table 11 Forecast Sales of Snacks by Category: % Volume Growth 2024-2029

Table 12 Forecast Sales of Snacks by Category: % Value Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 Research Sources

CHOCOLATE CONFECTIONERY IN KENYA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Price-conscious consumers drive innovation

Chocolate tablets surge ahead with promotions, pouches lag behind

New product development strategies attract consumers

PROSPECTS AND OPPORTUNITIES

Government policies and economic constraints pose challenges

Rising middle class offers growth potential

Tablets poised for continued success

CATEGORY DATA

Table 13 Sales of Chocolate Confectionery by Category: Volume 2019-2024

Table 14 Sales of Chocolate Confectionery by Category: Value 2019-2024

Table 15 Sales of Chocolate Confectionery by Category: % Volume Growth 2019-2024

Table 16 Sales of Chocolate Confectionery by Category: % Value Growth 2019-2024

Table 17 Sales of Chocolate Tablets by Type: % Value 2019-2024

Table 18 NBO Company Shares of Chocolate Confectionery: % Value 2020-2024

Table 19 LBN Brand Shares of Chocolate Confectionery: % Value 2021-2024

Table 20 Distribution of Chocolate Confectionery by Format: % Value 2019-2024

Table 21 Forecast Sales of Chocolate Confectionery by Category: Volume 2024-2029

Table 22 Forecast Sales of Chocolate Confectionery by Category: Value 2024-2029

Table 23 Forecast Sales of Chocolate Confectionery by Category: % Volume Growth 2024-2029

Table 24 Forecast Sales of Chocolate Confectionery by Category: % Value Growth 2024-2029

GUM IN KENYA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Big gum chews up market share among young consumers

Social media savvy brands leverage influencer marketing

Wrigley maintains its dominance, but a local player launches a new reference

PROSPECTS AND OPPORTUNITIES

Health concerns pose a threat to growth

Functional benefits and flavours will remain important to maintain growth

Younger consumers will remain an important target group for players

CATEGORY DATA

Table 25 Sales of Gum by Category: Volume 2019-2024

Table 26 Sales of Gum by Category: Value 2019-2024

Table 27 Sales of Gum by Category: % Volume Growth 2019-2024

Table 28 Sales of Gum by Category: % Value Growth 2019-2024

Table 29 Sales of Gum by Flavour: Rankings 2019-2024

Table 30 NBO Company Shares of Gum: % Value 2020-2024

Table 31 LBN Brand Shares of Gum: % Value 2021-2024

Table 32 Distribution of Gum by Format: % Value 2019-2024

Table 33 Forecast Sales of Gum by Category: Volume 2024-2029

Table 34 Forecast Sales of Gum by Category: Value 2024-2029

Table 35 Forecast Sales of Gum by Category: % Volume Growth 2024-2029

Table 36 Forecast Sales of Gum by Category: % Value Growth 2024-2029

SUGAR CONFECTIONERY IN KENYA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Growing population and disposable incomes drive growth

Urbanisation and evolving lifestyles propel growth

Expanding retail landscape and e-commerce's growing role

PROSPECTS AND OPPORTUNITIES

Sugar-free alternatives set to gain popularity

Boiled sweets face decline due to heightened health awareness

Rise in promotional activities and marketing initiatives

CATEGORY DATA

Table 37 Sales of Sugar Confectionery by Category: Volume 2019-2024

Table 38 Sales of Sugar Confectionery by Category: Value 2019-2024

Table 39 Sales of Sugar Confectionery by Category: % Volume Growth 2019-2024

Table 40 Sales of Sugar Confectionery by Category: % Value Growth 2019-2024

Table 41 Sales of Pastilles, Gummies, Jellies and Chews by Type: % Value 2019-2024

Table 42 NBO Company Shares of Sugar Confectionery: % Value 2020-2024

Table 43 LBN Brand Shares of Sugar Confectionery: % Value 2021-2024

Table 44 Distribution of Sugar Confectionery by Format: % Value 2019-2024

Table 45 Forecast Sales of Sugar Confectionery by Category: Volume 2024-2029

Table 46 Forecast Sales of Sugar Confectionery by Category: Value 2024-2029

Table 47 Forecast Sales of Sugar Confectionery by Category: % Volume Growth 2024-2029

Table 48 Forecast Sales of Sugar Confectionery by Category: % Value Growth 2024-2029

SWEET BISCUITS, SNACK BARS AND FRUIT SNACKS IN KENYA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Price sensitivity propels budget-friendly brands

Expanding distribution channels and product innovation fuel growth

Local players continue to dominate, but Kenafric now has an Indian stakeholder

PROSPECTS AND OPPORTUNITIES

Health concerns will lead to more lower sugar options

Convenience drives snacking

Wafers face growth hurdles

CATEGORY DATA

Table 49 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2019-2024

Table 50 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2019-2024

Table 51 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2019-2024

Table 52 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2019-2024

Table 53 NBO Company Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2020-2024

Table 54 LBN Brand Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2021-2024

Table 55 NBO Company Shares of Sweet Biscuits: % Value 2020-2024

Table 56 LBN Brand Shares of Sweet Biscuits: % Value 2021-2024

Table 57 NBO Company Shares of Snack Bars: % Value 2020-2024

Table 58 LBN Brand Shares of Snack Bars: % Value 2021-2024

Table 59 NBO Company Shares of Fruit Snacks: % Value 2020-2024

Table 60 LBN Brand Shares of Fruit Snacks: % Value 2021-2024

Table 61 Distribution of Sweet Biscuits, Snack Bars and Fruit Snacks by Format: % Value 2019-2024

Table 62 Distribution of Sweet Biscuits by Format: % Value 2019-2024

Table 63 Distribution of Snack Bars by Format: % Value 2019-2024

Table 64 Distribution of Fruit Snacks by Format: % Value 2019-2024

Table 65 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2024-2029

Table 66 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2024-2029

Table 67 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2024-2029

Table 68 Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2024-2029

ICE CREAM IN KENYA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Price sensitivity pushes manufacturers to innovate

Dairy and impulse ice cream reign supreme

Dairyland makes a pioneering move with vegan ice cream

PROSPECTS AND OPPORTUNITIES

Private label brands to challenge established players

Rising disposable incomes and improving lifestyles to drive growth

Luxury options poised for growth, single-serve water ice cream faces challenges

CATEGORY DATA

Table 69 Sales of Ice Cream by Category: Volume 2019-2024

Table 70 Sales of Ice Cream by Category: Value 2019-2024

Table 71 Sales of Ice Cream by Category: % Volume Growth 2019-2024

Table 72 Sales of Ice Cream by Category: % Value Growth 2019-2024

Table 73 Sales of Ice Cream by Leading Flavours: Rankings 2019-2024

Table 74 Sales of Impulse Ice Cream by Format: % Value 2019-2024

Table 75 NBO Company Shares of Ice Cream: % Value 2020-2024

Table 76 LBN Brand Shares of Ice Cream: % Value 2021-2024

Table 77 NBO Company Shares of Impulse Ice Cream: % Value 2020-2024

Table 78 LBN Brand Shares of Impulse Ice Cream: % Value 2021-2024

Table 79 NBO Company Shares of Take-home Ice Cream: % Value 2020-2024

Table 80 LBN Brand Shares of Take-home Ice Cream: % Value 2021-2024

Table 81 Distribution of Ice Cream by Format: % Value 2019-2024

Table 82 Forecast Sales of Ice Cream by Category: Volume 2024-2029

Table 83 Forecast Sales of Ice Cream by Category: Value 2024-2029

Table 84 Forecast Sales of Ice Cream by Category: % Volume Growth 2024-2029

Table 85 Forecast Sales of Ice Cream by Category: % Value Growth 2024-2029

SAVOURY SNACKS IN KENYA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Price plays a starring role

Local flavours take centre stage

Local brand maintains its lead with wide distribution

PROSPECTS AND OPPORTUNITIES

Innovation: The key to standing out from the crowd

Healthier options take the stage

Savoury biscuits: A potential comeback kid

Summary 2 Other Savoury Snacks by Product Type: 2024

CATEGORY DATA

Table 86 Sales of Savoury Snacks by Category: Volume 2019-2024

Table 87 Sales of Savoury Snacks by Category: Value 2019-2024

Table 88 Sales of Savoury Snacks by Category: % Volume Growth 2019-2024

Table 89 Sales of Savoury Snacks by Category: % Value Growth 2019-2024

Table 90 NBO Company Shares of Savoury Snacks: % Value 2020-2024

Table 91 LBN Brand Shares of Savoury Snacks: % Value 2021-2024

Table 92 Distribution of Savoury Snacks by Format: % Value 2019-2024

Table 93 Forecast Sales of Savoury Snacks by Category: Volume 2024-2029

Table 94 Forecast Sales of Savoury Snacks by Category: Value 2024-2029

Table 95 Forecast Sales of Savoury Snacks by Category: % Volume Growth 2024-2029

Table 96 Forecast Sales of Savoury Snacks by Category: % Value Growth 2024-2029

I would like to order

Product name: Snacks in Kenya

Product link: <https://marketpublishers.com/r/S438759AD166EN.html>

Price: US\$ 2,275.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/S438759AD166EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970