

Rtds in Guatemala

https://marketpublishers.com/r/R27C8FC58F3EN.html

Date: June 2023

Pages: 23

Price: US\$ 990.00 (Single User License)

ID: R27C8FC58F3EN

Abstracts

Cervecer?a Centroamericana SA successfully launched its Karma brand of spirit-based RTDs during the review period. The brand has taken advantage of its lower price positioning (GTQ5 per 350ml unit), a strong distribution reach in modern, traditional and on-trade channels to establish a strong position in the market. The brand has also been backed by a robust marketing campaign which accompanied the launch of the brand. The brand saw a very successful launch with a high acceptance of the product...

Euromonitor International's RTDs in Guatemala report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Malt-based RTDs, Non Alcoholic RTDs, Other RTDs, Spirit-based RTDs, Wine-based RTDs.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the RTDs market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

RTDS IN GUATEMALA KEY DATA FINDINGS 2022 DEVELOPMENTS

Cervecer?a Centroamericana provides a boost to sales of RTDs with new Karma brand Hard seltzers looking to appeal to consumers of RTDs with a "better for you" positioning

Spirit-based RTDs dominating sales

PROSPECTS AND OPPORTUNITIES

RTDs becoming trendy with growth set to be backed by new product development Democratisation of spirit-based RTDs expected to support strong growth

Young adults key to the growth of RTDs

CATEGORY DATA

Table 1 Sales of RTDs by Category: Total Volume 2017-2022

Table 2 Sales of RTDs by Category: Total Value 2017-2022

Table 3 Sales of RTDs by Category: % Total Volume Growth 2017-2022

Table 4 Sales of RTDs by Category: % Total Value Growth 2017-2022

Table 5 Sales of RTDs by Off-trade vs On-trade: Volume 2017-2022

Table 6 Sales of RTDs by Off-trade vs On-trade: Value 2017-2022

Table 7 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 8 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2017-2022

Table 9 GBO Company Shares of RTDs: % Total Volume 2018-2022

Table 10 NBO Company Shares of RTDs: % Total Volume 2018-2022

Table 11 LBN Brand Shares of RTDs: % Total Volume 2019-2022

Table 12 Forecast Sales of RTDs by Category: Total Volume 2022-2027

Table 13 Forecast Sales of RTDs by Category: Total Value 2022-2027

Table 14 Forecast Sales of RTDs by Category: % Total Volume Growth 2022-2027

Table 15 Forecast Sales of RTDs by Category: % Total Value Growth 2022-2027

ALCOHOLIC DRINKS IN GUATEMALA

EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

MARKET BACKGROUND

Legislation



Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

TAXATION AND DUTY LEVIES

Summary 1 Taxation and Duty Levies on Alcoholic Drinks 2022

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 16 Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

MARKET DATA

Table 17 Sales of Alcoholic Drinks by Category: Total Volume 2017-2022

Table 18 Sales of Alcoholic Drinks by Category: Total Value 2017-2022

Table 19 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022

Table 20 Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022

Table 21 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022

Table 22 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022

Table 23 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022

Table 24 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022

Table 25 GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022

Table 26 Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022

Table 27 Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022

Table 28 Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Table 29 Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Table 30 Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027

Table 31 Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth

2022-2027

DISCLAIMER

SOURCES

Summary 2 Research Sources



I would like to order

Product name: Rtds in Guatemala

Product link: https://marketpublishers.com/r/R27C8FC58F3EN.html
Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/R27C8FC58F3EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

**All fields are required
Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970