

# **Retailing in Spain**

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## **Abstracts**

Having declined during 2020 due to a combination of the economic shock of the pandemic and the disruption to everyday life it engendered, retailing current value sales rebounded only partially in 2021, with demand continuing to shift from physical stores to e-commerce – albeit at a much slower pace than in the previous year.

Euromonitor International's Retailing in Spain report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Non-Store Retailing, Store-Based Retailing.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Retailing market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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Growing popularity of e-commerce undermines recovery in the sales of specialist retailers

Leader Media Markt experiments with different store formats

Specialists seek partnerships with modern grocery retail chains

PROSPECTS AND OPPORTUNITIES

E-commerce will continue to cannibalise physical store sales

Chains like Media Markt will explore new business models like renting appliances and electronics

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Increase in home renovations boosts demand

Retail chains pivot towards omnichannel strategy

In the wake of the pandemic, consumers increasingly favour smaller, more convenient, outlets

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