

Retail in Tunisia

https://marketpublishers.com/r/R2C5B921ACC8EN.html Date: April 2023 Pages: 39 Price: US\$ 2,100.00 (Single User License) ID: R2C5B921ACC8EN

Abstracts

The persistent challenge of inflationary pressure continued to hinder growth in retail in Tunisia in 2022, despite concerted government efforts to alleviate the issue. This economic strain remains and is especially pronounced in discretionary goods, where demand has slowed due to the dual impact of currency depreciation and ongoing supply chain constraints. As a result, consumers are faced with increased prices and limited product availability, leading to a shift in purchasing behaviour.

Euromonitor International's Retail in Tunisia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce, Retail Offline.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Retail market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

RETAIL IN TUNISIA EXECUTIVE SUMMARY Retail in 2022: The big picture Informal retail What next for retail? MARKET DATA Table 1 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022 Table 2 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022 Table 3 Sales in Retail Offline by Channel: Value 2017-2022 Table 4 Sales in Retail Offline by Channel: % Value Growth 2017-2022 Table 5 Retail Offline Outlets by Channel: Units 2017-2022 Table 6 Retail Offline Outlets by Channel: % Unit Growth 2017-2022 Table 7 Retail GBO Company Shares: % Value 2018-2022 Table 8 Retail GBN Brand Shares: % Value 2019-2022 Table 9 Retail Offline GBO Company Shares: % Value 2018-2022 Table 10 Retail Offline GBN Brand Shares: % Value 2019-2022 Table 11 Retail Offline LBN Brand Shares: Outlets 2019-2022 Table 12 Retail E-Commerce GBO Company Shares: % Value 2018-2022 Table 13 Retail E-Commerce GBN Brand Shares: % Value 2019-2022 Table 14 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027 Table 15 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027 Table 16 Forecast Sales in Retail Offline by Channel: Value 2022-2027 Table 17 Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027 Table 18 Forecast Retail Offline Outlets by Channel: Units 2022-2027 Table 19 Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027 DISCLAIMER SOURCES Summary 1 Research Sources **GROCERY RETAILERS IN TUNISIA KEY DATA FINDINGS** 2022 DEVELOPMENTS Tumultuous times prompt intervention to reduce prices Carrefour adapts to evolving demand and secures leadership

Forecourt retailers benefit from investment in petrol stations



PROSPECTS AND OPPORTUNITIES

Food insecurity to continue as political tensions pose potential threat to growth New development to bolster urban-based outlets, though more work is needed to promote substantial growth overall

Discounters to gain further ground, driven by Aziza's aggressive expansion CHANNEL DATA

Table 20 Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022Table 21 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth2017-2022

Table 22 Sales in Grocery Retailers by Channel: Value 2017-2022

 Table 23 Sales in Grocery Retailers by Channel: % Value Growth 2017-2022

Table 24 Grocery Retailers Outlets by Channel: Units 2017-2022

Table 25 Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022

Table 26 Grocery Retailers GBO Company Shares: % Value 2018-2022

Table 27 Grocery Retailers GBN Brand Shares: % Value 2019-2022

Table 28 Grocery Retailers LBN Brand Shares: Outlets 2019-2022

Table 29 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027

Table 30 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027

Table 31 Forecast Sales in Grocery Retailers by Channel: Value 2022-2027

Table 32 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027

Table 33 Forecast Grocery Retailers Outlets by Channel: Units 2022-2027

Table 34 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027 NON-GROCERY RETAILERS IN TUNISIA

KEY DATA FINDINGS

2022 DEVELOPMENTS

Rising costs in raw materials and the persistent expansion of illicit trading curbs growth in home products specialists in 2022

Appliances and electronics specialists take issue with new government policies

Pharmacies suffers shortages as major players exit the country

PROSPECTS AND OPPORTUNITIES

More multinational withdrawals feared

Tdiscount partnership with El Araby to boost local production

Growth threatened by persistent threat from informal retailers

CHANNEL DATA

Table 35 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022 Table 36 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022



Table 37 Non-Grocery Retailers GBO Company Shares: % Value 2018-2022 Table 38 Non-Grocery Retailers GBN Brand Shares: % Value 2019-2022 Table 39 Non-Grocery Retailers LBN Brand Shares: Outlets 2019-2022 Table 40 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027 Table 41 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027 Table 42 Forecast Sales in Non-Grocery Retailers by Channel: Value 2022-2027 Table 43 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2022-2027 Table 44 Forecast Non-Grocery Retailers Outlets by Channel: Units 2022-2027 Table 45 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027 **DIRECT SELLING IN TUNISIA KEY DATA FINDINGS** 2022 DEVELOPMENTS Direct selling attracts agents amid economic uncertainty Leading player Areva Nature benefits from health and wellness trends Oriflame maintains second place despite drop in value share PROSPECTS AND OPPORTUNITIES Economic constraints will force players to adapt in terms of products and prices Health and beauty to continue to drive growth as female-focused sustainability is set to take on greater importance Rising unemployment may attract more agents to direct selling CHANNEL DATA Table 46 Direct Selling by Product: Value 2017-2022 Table 47 Direct Selling by Product: % Value Growth 2017-2022 Table 48 Direct Selling GBO Company Shares: % Value 2018-2022 Table 49 Direct Selling GBN Brand Shares: % Value 2019-2022 Table 50 Direct Selling Forecasts by Product: Value 2022-2027 Table 51 Direct Selling Forecasts by Product: % Value Growth 2022-2027 **RETAIL E-COMMERCE IN TUNISIA KEY DATA FINDINGS**

2022 DEVELOPMENTS

Retail e-commerce rises rapidly in 2022

Magasin G?n?ral acquires Founa

E-commerce offers new job opportunities

PROSPECTS AND OPPORTUNITIES

Growth to continue, fuelled by collaborations and investment



Though demand will rise, growth is threatened by the continued expansion of the informal market

Government intervention necessary to foster prolonged growth

CHANNEL DATA

Table 52 Retail E-Commerce by Product: Value 2017-2022

Table 53 Retail E-Commerce by Product: % Value Growth 2017-2022

Table 54 Retail E-Commerce GBO Company Shares: % Value 2018-2022

Table 55 Retail E-Commerce GBN Brand Shares: % Value 2019-2022

Table 56 Forecast Retail E-Commerce by Product: Value 2022-2027

Table 57 Forecast Retail E-Commerce by Product: % Value Growth 2022-2027



I would like to order

Product name: Retail in Tunisia

Product link: https://marketpublishers.com/r/R2C5B921ACC8EN.html

Price: US\$ 2,100.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/R2C5B921ACC8EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970