

# **Retail in Indonesia**

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## **Abstracts**

Retail saw current value growth in Indonesia in 2023. More premium orientated retailers saw particularly strong performances, as their core consumer base was less severely impacted by the economic difficulties seen at the end of the review period. With considerable price inflation across several categories, cost-of-living pressures led to a weakening of middle-to-low income consumers' purchasing power, which, in turn, resulted in a decline in consumption. On the other hand, generally, the middle...

Euromonitor International's Retail in Indonesia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce, Retail Offline.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Retail market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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Increasing urbanisation, convenience, and wide selection of products contribute to growth

Halal certification for convenience stores benefits retailers and gains consumers' trust Alfamart usurps Indomaret to become leading player

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Small local grocers a beneficiary of support from the government and digital platforms Bukalapak continues to expand its warung digitalisation reach through its Mitra Bukalapak programme

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PROSPECTS AND OPPORTUNITIES

Ongoing health and wellness trend to boost demand

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