

# **Retail in Brazil**

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# **Abstracts**

Despite multiple challenges in 2023, retail in Brazil maintained current value growth. 2023 began with the return of Luiz In?cio Lula da Silva as President of the Republic of Brazil and, shortly thereafter, the attacks of 8 January occurred, with vandalism and attacks on public property committed by an extremist mob that invaded federal government buildings in Bras?lia.

Euromonitor International's Retail in Brazil report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing; vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce, Retail Offline.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Retail market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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Euromonitor International
March 2024

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KET DATA HINDHIOC



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Lojas Leader in variety stores is in judicial recovery, with debts above BRL1.0 billion, and it is feared it may be unable to avoid bankruptcy

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RETAIL E-COMMERCE IN BRAZIL

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Despite the high number of visits on websites and via apps, AliExpress and Shein serve niches, and have a low average ticket price

filories, and have a low average ticket price

Challenges for players due to high costs and consumers' aversion to paying for



# shipping

# PROSPECTS AND OPPORTUNITIES

Retail e-commerce set to return to a stronger growth curve in the forecast period Americanas remains in the minds of consumers, and is expected to generate good sales via e-commerce

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