

# **Pet Care in South Africa**

https://marketpublishers.com/r/P0282DC1E71EN.html

Date: May 2023

Pages: 50

Price: US\$ 2,100.00 (Single User License)

ID: P0282DC1E71EN

## **Abstracts**

Pet care is set to continue to register steady current value growth in 2023, despite several challenges, such as increasing production and distribution costs, continuous rolling blackouts, and lacklustre economic growth. The pet population, which was boosted by home seclusion during the COVID-19 pandemic, is set to continue to rise, having a positive impact on demand for premium products and pet products. The improved relationship between pet owners and pets also sees pet owners increasing their...

Euromonitor International's Pet Care in South Africa report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, distribution or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

**Product coverage:** Pet Food, Pet Products.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

# Why buy this report?

Get a detailed picture of the Pet Care market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## **Contents**

PET CARE IN SOUTH AFRICA

**EXECUTIVE SUMMARY** 

Pet care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for pet care?

MARKET INDICATORS

Table 1 Pet Populations 2018-2023

MARKET DATA

Table 2 Sales of Pet Food by Category: Volume 2018-2023

Table 3 Sales of Pet Care by Category: Value 2018-2023

Table 4 Sales of Pet Food by Category: % Volume Growth 2018-2023

Table 5 Sales of Pet Care by Category: % Value Growth 2018-2023

Table 6 NBO Company Shares of Pet Food: % Value 2018-2022

Table 7 LBN Brand Shares of Pet Food: % Value 2019-2022

Table 8 NBO Company Shares of Dog and Cat Food: % Value 2018-2022

Table 9 LBN Brand Shares of Dog and Cat Food: % Value 2019-2022

Table 10 Penetration of Private Label in Pet Care by Category: % Value 2018-2023

Table 11 Distribution of Pet Care by Format: % Value 2018-2023

Table 12 Distribution of Pet Care by Format and Category: % Value 2023

Table 13 Distribution of Dog and Cat Food by Format: % Value 2018-2023

Table 14 Distribution of Dog and Cat Food by Format and Category: % Value 2023

Table 15 Forecast Sales of Pet Food by Category: Volume 2023-2028

Table 16 Forecast Sales of Pet Care by Category: Value 2023-2028

Table 17 Forecast Sales of Pet Food by Category: % Volume Growth 2023-2028

Table 18 Forecast Sales of Pet Care by Category: % Value Growth 2023-2028

**DISCLAIMER** 

**SOURCES** 

Summary 1 Research Sources

DOG FOOD IN SOUTH AFRICA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Loyalty programmes and price promotions win with price-sensitive consumers

Consolidation and innovation important to balance consumer needs and rising costs

Dog treats remains a key growth opportunity thanks to pet humanisation trend

PROSPECTS AND OPPORTUNITIES



Further volume declines likely as consumers' disposable incomes continue falling Growing demand for premium dog food, driven by millennials and gen Z Optimistic outlook for treats and mixers thanks to innovation in functional treats CATEGORY INDICATORS

Table 19 Dog Owning Households: % Analysis 2018-2023

Table 20 Dog Population 2018-2023

Table 21 Consumption of Dog Food by Prepared vs Non-prepared: % Analysis 2018-2023

#### CATEGORY DATA

Summary 2 Dog Food by Price Band 2023

Table 22 Sales of Dog Food by Category: Volume 2018-2023

Table 23 Sales of Dog Food by Category: Value 2018-2023

Table 24 Sales of Dog Food by Category: % Volume Growth 2018-2023

Table 25 Sales of Dog Food by Category: % Value Growth 2018-2023

Table 26 Sales of Dry Dog Food by Life-Cycle: % Value 2018-2023

Table 27 Sales of Wet Dog Food by Life-Cycle: % Value 2018-2023

Table 28 NBO Company Shares of Dog Food: % Value 2018-2022

Table 29 LBN Brand Shares of Dog Food: % Value 2019-2022

Table 30 LBN Brand Shares of Dog Treats and Mixers: % Value 2019-2022

Table 31 Distribution of Dog Food by Format: % Value 2018-2023

Table 32 Forecast Sales of Dog Food by Category: Volume 2023-2028

Table 33 Forecast Sales of Dog Food by Category: Value 2023-2028

Table 34 Forecast Sales of Dog Food by Category: % Volume Growth 2023-2028

Table 35 Forecast Sales of Dog Food by Category: % Value Growth 2023-2028

## CAT FOOD IN SOUTH AFRICA

#### **KEY DATA FINDINGS**

## 2023 DEVELOPMENTS

Price-sensitive consumers value loyalty programmes and price promotions

Some consumers trade down as the cost of living continues to rise

Pamper launches a new range in the dynamic cat treats and mixers category

### PROSPECTS AND OPPORTUNITIES

Innovation and consolidation important to balance consumer needs and rising costs

Wet cat food expected to be most dynamic category over the forecast period

Millennials and gen Z likely to demand premium cat food

## **CATEGORY INDICATORS**

Table 36 Cat Owning Households: % Analysis 2018-2023

Table 37 Cat Population 2018-2023

Table 38 Consumption of Cat Food by Prepared vs Non-prepared: % Analysis 2018-2023



#### CATEGORY DATA

Summary 3 Cat Food by Price Band 2023

Table 39 Sales of Cat Food by Category: Volume 2018-2023

Table 40 Sales of Cat Food by Category: Value 2018-2023

Table 41 Sales of Cat Food by Category: % Volume Growth 2018-2023

Table 42 Sales of Cat Food by Category: % Value Growth 2018-2023

Table 43 Sales of Dry Cat Food by Life-Cycle: % Value 2018-2023

Table 44 Sales of Wet Cat Food by Life-Cycle: % Value 2018-2023

Table 45 NBO Company Shares of Cat Food: % Value 2018-2022

Table 46 LBN Brand Shares of Cat Food: % Value 2019-2022

Table 47 LBN Brand Shares of Cat Treats and Mixers: % Value 2019-2022

Table 48 Distribution of Cat Food by Format: % Value 2018-2023

Table 49 Forecast Sales of Cat Food by Category: Volume 2023-2028

Table 50 Forecast Sales of Cat Food by Category: Value 2023-2028

Table 51 Forecast Sales of Cat Food by Category: % Volume Growth 2023-2028

Table 52 Forecast Sales of Cat Food by Category: % Value Growth 2023-2028

#### OTHER PET FOOD IN SOUTH AFRICA

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Marltons continues to hold the leading position in an undynamic category Shelf space increases in supermarkets in response to increased demand

### PROSPECTS AND OPPORTUNITIES

Marltons set to maintain its lead, due to its strong reputation and wide portfolio

Switch to online sales set to drive growth in e-commerce for other pet food

### CATEGORY INDICATORS

Table 53 Other Pet Population 2018-2023

#### **CATEGORY DATA**

Table 54 Sales of Other Pet Food by Category: Volume 2018-2023

Table 55 Sales of Other Pet Food by Category: Value 2018-2023

Table 56 Sales of Other Pet Food by Category: % Volume Growth 2018-2023

Table 57 Sales of Other Pet Food by Category: % Value Growth 2018-2023

Table 58 LBN Brand Shares of Bird Food: % Value 2019-2022

Table 59 LBN Brand Shares of Fish Food: % Value 2019-2022

Table 60 LBN Brand Shares of Small Mammal/Reptile Food: % Value 2019-2022

Table 61 Distribution of Other Pet Food by Format: % Value 2018-2023

Table 62 Forecast Sales of Other Pet Food by Category: Volume 2023-2028

Table 63 Forecast Sales of Other Pet Food by Category: Value 2023-2028

Table 64 Forecast Sales of Other Pet Food by Category: % Volume Growth 2023-2028

Table 65 Forecast Sales of Other Pet Food by Category: % Value Growth 2023-2028



# PET PRODUCTS IN SOUTH AFRICA KEY DATA FINDINGS 2023 DEVELOPMENTS

Pet humanisation continues to boost sales of pet products

Pet healthcare expands beyond veterinary clinics and pet shops

Growing cat population boosts demand for cat litter

PROSPECTS AND OPPORTUNITIES

Pet healthcare to see innovation in dual-function products

Weight management through interactive toys expected to rise

Millennials and gen Z pet owners will stimulate demand for pet accessories

CATEGORY DATA

Table 66 Sales of Pet Products by Category: Value 2018-2023

Table 67 Sales of Pet Products by Category: % Value Growth 2018-2023

Table 68 Sales of Pet Healthcare by Type: % Value 2018-2023

Table 69 Sales of Other Pet Products by Type: % Value 2018-2023

Table 70 NBO Company Shares of Pet Products: % Value 2018-2022

Table 71 LBN Brand Shares of Pet Products: % Value 2019-2022

Table 72 Distribution of Pet Products by Format: % Value 2018-2023

Table 73 Forecast Sales of Pet Products by Category: Value 2023-2028

Table 74 Forecast Sales of Pet Products by Category: % Value Growth 2023-2028



## I would like to order

Product name: Pet Care in South Africa

Product link: https://marketpublishers.com/r/P0282DC1E71EN.html

Price: US\$ 2,100.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/P0282DC1E71EN.html">https://marketpublishers.com/r/P0282DC1E71EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:		
Last name:		
Email:		
Company:		
Address:		
City:		
Zip code:		
Country:		
Tel:		
Fax:		
Your message:		
	**All fields are required	
	Custumer signature	

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970