

## **Modern Grocery Retailers in Guatemala**

https://marketpublishers.com/r/M298624462DEN.html

Date: April 2022

Pages: 39

Price: US\$ 990.00 (Single User License)

ID: M298624462DEN

### **Abstracts**

At the outbreak of the COVID-19 pandemic the government established various measures in an attempt to curb the spread of the virus. Consequently, convenience stores and forecourt retailers were negatively impacted by the pandemic as most consumers stayed at home during much of 2020. Indeed, many consumers had little reason for convenience purchases as they bought their groceries in a single trip with few little side trips. Furthermore, according to industry sources many consumers rather shopped...

Euromonitor International's Modern Grocery Retailers in Guatemala report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Product coverage:** Convenience Stores, Discounters, Forecourt Retailers, Hypermarkets, Supermarkets.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

### Why buy this report?

Get a detailed picture of the Modern Grocery Retailers market;



Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



### **Contents**

# MODERN GROCERY RETAILERS IN GUATEMALA KEY DATA FINDINGS

2021 DEVELOPMENTS

Convenience stores and forecourt retailers see healthy sales in 2021 contrary to the low sales of 2020

Discounters benefit from pandemic in 2021, due to consumers' price sensitivity Hypermarkets and supermarkets enable e-commerce capabilities to accelerate business growth in 2021

#### PROSPECTS AND OPPORTUNITIES

Geographical expansion set to boost sales of convenience and forecourt retailers during the forecast period

Guatemalans likely to shop more at discounters during the forecast period, due to lower prices

Supermarkets and hypermarkets set to boost sales growth in the forecast period, thanks to a variety of strategies

### **CHANNEL DATA**

Table 1 Modern Grocery Retailers: Value Sales, Outlets and Selling Space 2016-2021 Table 2 Modern Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 3 Sales in Modern Grocery Retailers by Channel: Value 2016-2021

Table 4 Sales in Modern Grocery Retailers by Channel: % Value Growth 2016-2021

Table 5 Modern Grocery Retailers Outlets by Channel: Units 2016-2021

Table 6 Modern Grocery Retailers Outlets by Channel: % Unit Growth 2016-2021

Table 7 Modern Grocery Retailers GBO Company Shares: % Value 2017-2021

Table 8 Modern Grocery Retailers GBN Brand Shares: % Value 2018-2021

Table 9 Modern Grocery Retailers LBN Brand Shares: Outlets 2018-2021

Table 10 Modern Grocery Retailers LBN Brand Shares: Selling Space 2018-2021

Table 11 Modern Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026

Table 12 Modern Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026

Table 13 Forecast Sales in Modern Grocery Retailers by Channel: Value 2021-2026 Table 14 Forecast Sales in Modern Grocery Retailers by Channel: % Value Growth

2021-2026

Table 15 Forecast Modern Grocery Retailers Outlets by Channel: Units 2021-2026 Table 16 Forecast Modern Grocery Retailers Outlets by Channel: % Unit Growth 2021-2026



RETAILING IN GUATEMALA

**EXECUTIVE SUMMARY** 

Retailing in 2021: The big picture

Grocery retailers growing despite pandemic challenges

E-commerce acceleration among retail players

What next for retailing?

**OPERATING ENVIRONMENT** 

Informal retailing

Opening hours

Summary 1 Standard Opening Hours by Channel Type 2021

Physical retail landscape

Cash and carry

Seasonality

Bono 14

Mother's Day

Christmas

Back to School

**Payments** 

Delivery and collections

Emerging business models

MARKET DATA

Table 17 Sales in Retailing by Store-based vs Non-Store: Value 2016-2021

Table 18 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2016-2021

Table 19 Sales in Store-Based Retailing by Channel: Value 2016-2021

Table 20 Sales in Store-Based Retailing by Channel: % Value Growth 2016-2021

Table 21 Store-Based Retailing Outlets by Channel: Units 2016-2021

Table 22 Store-Based Retailing Outlets by Channel: % Unit Growth 2016-2021

Table 23 Sales in Non-Store Retailing by Channel: Value 2016-2021

Table 24 Sales in Non-Store Retailing by Channel: % Value Growth 2016-2021

Table 25 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2016-2021

Table 26 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 27 Sales in Non-Grocery Specialists by Channel: Value 2016-2021

Table 28 Sales in Non-Grocery Specialists by Channel: % Value Growth 2016-2021

Table 29 Non-Grocery Specialists Outlets by Channel: Units 2016-2021

Table 30 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2016-2021

Table 31 Retailing GBO Company Shares: % Value 2017-2021

Table 32 Retailing GBN Brand Shares: % Value 2018-2021

Table 33 Store-based Retailing GBO Company Shares: % Value 2017-2021



Table 34 Store-based Retailing GBN Brand Shares: % Value 2018-2021

Table 35 Store-based Retailing LBN Brand Shares: Outlets 2018-2021

Table 36 Non-Store Retailing GBO Company Shares: % Value 2017-2021

Table 37 Non-Store Retailing GBN Brand Shares: % Value 2018-2021

Table 38 Non-Grocery Specialists GBO Company Shares: % Value 2017-2021

Table 39 Non-Grocery Specialists GBN Brand Shares: % Value 2018-2021

Table 40 Non-Grocery Specialists LBN Brand Shares: Outlets 2018-2021

Table 41 Non-Grocery Specialists LBN Brand Shares: Selling Space 2018-2021

Table 42 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2021-2026

Table 43 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2021-2026

Table 44 Forecast Sales in Store-Based Retailing by Channel: Value 2021-2026

Table 45 Forecast Sales in Store-Based Retailing by Channel: % Value Growth 2021-2026

Table 46 Forecast Store-Based Retailing Outlets by Channel: Units 2021-2026

Table 47 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2021-2026

Table 48 Forecast Sales in Non-Store Retailing by Channel: Value 2021-2026

Table 49 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2021-2026

Table 50 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2021-2026

Table 51 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026

Table 52 Forecast Sales in Non-Grocery Specialists by Channel: Value 2021-2026

Table 53 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2021-2026

Table 54 Forecast Non-Grocery Specialists Outlets by Channel: Units 2021-2026

Table 55 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth

2021-2026

**DISCLAIMER** 

SOURCES

Summary 2 Research Sources



### I would like to order

Product name: Modern Grocery Retailers in Guatemala

Product link: <a href="https://marketpublishers.com/r/M298624462DEN.html">https://marketpublishers.com/r/M298624462DEN.html</a>
Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

### **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/M298624462DEN.html">https://marketpublishers.com/r/M298624462DEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

**All fields are required
Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970