

Mobile E-Commerce in Vietnam

<https://marketpublishers.com/r/M7E73382C766EN.html>

Date: February 2021

Pages: 46

Price: US\$ 990.00 (Single User License)

ID: M7E73382C766EN

Abstracts

Mobile e-commerce recorded strong and accelerated sales growth in 2020 as a result of the national lockdown and ongoing wariness of visiting physical stores, in response to COVID-19. In addition, with smartphone ownership continuing to rise in Vietnam, more customers were able to access online shops from their mobile phones as the number of mobile internet subscriptions surged. In 2020, mobile became the biggest generator of e-commerce value sales in Vietnam, and is expected to strengthen its sh...

Euromonitor International's Mobile E-Commerce in Vietnam report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Mobile E-Commerce market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Contents

KEY DATA FINDINGS

2020 IMPACT

Most consumers in Vietnam now use their mobiles for e-commerce

High smartphone ownership fuelling strong performance of mobile e-commerce

Mobile World benefits from wide coverage

RECOVERY AND OPPORTUNITIES

Government to support mobile channel expansion in Vietnam

Attractive offers from e-wallet providers provide further impetus for growth

Apps likely to be leveraged further for stronger consumer engagement

CHANNEL DATA

Table 1 Mobile E-Commerce: Value 2015-2020

Table 2 Mobile E-Commerce: % Value Growth 2015-2020

Table 3 Mobile E-Commerce Forecasts: Value 2020-2025

Table 4 Mobile E-Commerce Forecasts: % Value Growth 2020-2025

EXECUTIVE SUMMARY

COVID-19 impact on retailing

COVID-19 country impact

Omnichannel strategy is key to success for the big players

VinGroup exits Vietnamese retailing while Central Group acquires Nguyen Kim

What next for retailing?

OPERATING ENVIRONMENT

Informal retailing

Opening hours

Summary 1 Standard Opening Hours by Channel Type 2020

Physical retail landscape

Cash and carry

Seasonality

Vietnamese Lunar New Year (Tet)

Black Friday

Payments and delivery

Emerging business models

MARKET DATA

Table 5 Sales in Retailing by Store-based vs Non-Store: Value 2015-2020

Table 6 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2015-2020

Table 7 Sales in Store-based Retailing by Channel: Value 2015-2020

Table 8 Sales in Store-based Retailing by Channel: % Value Growth 2015-2020

Table 9 Store-based Retailing Outlets by Channel: Units 2015-2020

Table 10 Store-based Retailing Outlets by Channel: % Unit Growth 2015-2020

Table 11 Sales in Non-Store Retailing by Channel: Value 2015-2020

Table 12 Sales in Non-Store Retailing by Channel: % Value Growth 2015-2020

Table 13 Grocery Retailers: Value Sales, Outlets and Selling Space 2015-2020

Table 14 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2015-2020

Table 15 Sales in Grocery Retailers by Channel: Value 2015-2020

Table 16 Sales in Grocery Retailers by Channel: % Value Growth 2015-2020

Table 17 Grocery Retailers Outlets by Channel: Units 2015-2020

Table 18 Grocery Retailers Outlets by Channel: % Unit Growth 2015-2020

Table 19 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2015-2020

Table 20 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2015-2020

Table 21 Sales in Non-Grocery Specialists by Channel: Value 2015-2020

Table 22 Sales in Non-Grocery Specialists by Channel: % Value Growth 2015-2020

Table 23 Non-Grocery Specialists Outlets by Channel: Units 2015-2020

Table 24 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2015-2020

Table 25 Mixed Retailers: Value Sales, Outlets and Selling Space 2015-2020

Table 26 Mixed Retailers: Value Sales, Outlets and Selling Space: % Growth 2015-2020

Table 27 Sales in Mixed Retailers by Channel: Value 2015-2020

Table 28 Sales in Mixed Retailers by Channel: % Value Growth 2015-2020

Table 29 Mixed Retailers Outlets by Channel: Units 2015-2020

Table 30 Mixed Retailers Outlets by Channel: % Unit Growth 2015-2020

Table 31 Retailing GBO Company Shares: % Value 2016-2020

Table 32 Retailing GBN Brand Shares: % Value 2017-2020

Table 33 Store-based Retailing GBO Company Shares: % Value 2016-2020

Table 34 Store-based Retailing GBN Brand Shares: % Value 2017-2020

Table 35 Store-based Retailing LBN Brand Shares: Outlets 2017-2020

Table 36 Non-Store Retailing GBO Company Shares: % Value 2016-2020

Table 37 Non-Store Retailing GBN Brand Shares: % Value 2017-2020

Table 38 Grocery Retailers GBO Company Shares: % Value 2016-2020

Table 39 Grocery Retailers GBN Brand Shares: % Value 2017-2020

Table 40 Grocery Retailers LBN Brand Shares: Outlets 2017-2020

Table 41 Grocery Retailers LBN Brand Shares: Selling Space 2017-2020

Table 42 Non-Grocery Specialists GBO Company Shares: % Value 2016-2020

Table 43 Non-Grocery Specialists GBN Brand Shares: % Value 2017-2020

Table 44 Non-Grocery Specialists LBN Brand Shares: Outlets 2017-2020

Table 45 Non-Grocery Specialists LBN Brand Shares: Selling Space 2017-2020

Table 46 Mixed Retailers GBO Company Shares: % Value 2016-2020
Table 47 Mixed Retailers GBN Brand Shares: % Value 2017-2020
Table 48 Mixed Retailers LBN Brand Shares: Outlets 2017-2020
Table 49 Mixed Retailers LBN Brand Shares: Selling Space 2017-2020
Table 50 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2020-2025
Table 51 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2020-2025
Table 52 Forecast Sales in Store-based Retailing by Channel: Value 2020-2025
Table 53 Forecast Sales in Store-based Retailing by Channel: % Value Growth 2020-2025
Table 54 Forecast Store-based Retailing Outlets by Channel: Units 2020-2025
Table 55 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2020-2025
Table 56 Forecast Sales in Non-Store Retailing by Channel: Value 2020-2025
Table 57 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2020-2025
Table 58 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2020-2025
Table 59 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2020-2025
Table 60 Forecast Sales in Grocery Retailers by Channel: Value 2020-2025
Table 61 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2020-2025
Table 62 Forecast Grocery Retailers Outlets by Channel: Units 2020-2025
Table 63 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2020-2025
Table 64 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2020-2025
Table 65 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2020-2025
Table 66 Forecast Sales in Non-Grocery Specialists by Channel: Value 2020-2025
Table 67 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2020-2025
Table 68 Forecast Non-Grocery Specialists Outlets by Channel: Units 2020-2025
Table 69 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2020-2025
Table 70 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space 2020-2025
Table 71 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2020-2025
Table 72 Forecast Sales in Mixed Retailers by Channel: Value 2020-2025
Table 73 Forecast Sales in Mixed Retailers by Channel: % Value Growth 2020-2025
Table 74 Forecast Mixed Retailers Outlets by Channel: Units 2020-2025

Table 75 Forecast Mixed Retailers Outlets by Channel: % Unit Growth 2020-2025

DISCLAIMER

GLOBAL MACROECONOMIC ENVIRONMENT

GLOBAL INDUSTRY ENVIRONMENT

SOURCES

Summary 2 Research Sources

I would like to order

Product name: Mobile E-Commerce in Vietnam

Product link: <https://marketpublishers.com/r/M7E73382C766EN.html>

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/M7E73382C766EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970