

## **Mixed Retailers in Chile**

https://marketpublishers.com/r/M906F992C7FEN.html

Date: December 2016

Pages: 36

Price: US\$ 990.00 (Single User License)

ID: M906F992C7FEN

### **Abstracts**

The economic deceleration that began in 2014 continued to impact the performance of mixed retailers in 2016, even though the channel showed signs of health during the year. Consumer confidence declined consistently over the course of the year, along with the slight increase in the unemployment rate and the aggressively increasing dollar exchange rate. This strongly impacted prices and the willingness to spend amongst consumers, because many of Chile's low-income consumers were concerned that the...

Euromonitor International's Mixed Retailers in Chile report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Product coverage:** Department Stores , Mass Merchandisers, Variety Stores, Warehouse Clubs.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Mixed Retailers market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



### **Contents**

Headlines

**Trends** 

Competitive Landscape

**Prospects** 

**Channel Data** 

Table 1 Mixed Retailers: Value Sales, Outlets and Selling Space 2011-2016

Table 2 Sales in Mixed Retailers by Channel: Value 2011-2016

Table 3 Mixed Retailers Outlets by Channel: Units 2011-2016

Table 4 Mixed Retailers: Value Sales, Outlets and Selling Space: % Growth 2011-2016

Table 5 Sales in Mixed Retailers by Channel: % Value Growth 2011-2016

Table 6 Mixed Retailers Outlets by Channel: % Unit Growth 2011-2016

Table 7 Mixed Retailers GBO Company Shares: % Value 2012-2016

Table 8 Mixed Retailers GBN Brand Shares: % Value 2013-2016

Table 9 Mixed Retailers LBN Brand Shares: Outlets 2013-2016

Table 10 Mixed Retailers LBN Brand Shares: Selling Space 2013-2016

Table 11 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space 2016-2021

Table 12 Forecast Sales in Mixed Retailers by Channel: Value 2016-2021

Table 13 Forecast Mixed Retailers Outlets by Channel: Units 2016-2021

Table 14 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space: %

Growth 2016-2021

Table 15 Forecast Sales in Mixed Retailers by Channel: % Value Growth 2016-2021

Table 16 Forecast Mixed Retailers Outlets by Channel: % Unit Growth 2016-2021

Falabella Saci in Retailing (chile)

Strategic Direction

Company Background

**Digital Strategy** 

Summary 1 Falabella SACI: Share of Sales Generated by Internet Retailing 2014-2016

Private Label

Summary 2 Falabella SACI: Private Label Portfolio

Competitive Positioning

Summary 3 Falabella SACI: Competitive Position 2016

**Executive Summary** 

Difficulties in the Country Affect Retailing

Internet Retailing Continues To Lead Growth

Consumers Look for Better Deals



the Market Is Becoming Saturated

the Performance of Retailing Will Depend on the Overall Economic Performance

Key Trends and Developments

**Economic Downturn Continues To Affect Retailing** 

More Selling Space Is Being Added

Shopping Seasons Continue To Be Key

Operating Environment

Informal Retailing

**Opening Hours** 

Summary 4 Standard Opening Hours by Channel Type 2016

Physical Retail Landscape

Cash and Carry

Table 17 Cash and Carry Value Sales: 2010-2015

Seasonality

Payments and Delivery

**Emerging Business Models** 

Market Data

Table 18 Sales in Retailing by Store-based vs Non-Store: Value 2011-2016

Table 19 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2011-2016

Table 20 Sales in Store-based Retailing by Channel: Value 2011-2016

Table 21 Store-based Retailing Outlets by Channel: Units 2011-2016

Table 22 Sales in Store-based Retailing by Channel: % Value Growth 2011-2016

Table 23 Store-based Retailing Outlets by Channel: % Unit Growth 2011-2016

Table 24 Sales in Non-Store Retailing by Channel: Value 2011-2016

Table 25 Sales in Non-Store Retailing by Channel: % Value Growth 2011-2016

Table 26 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2011-2016

Table 27 Sales in Non-Grocery Specialists by Channel: Value 2011-2016

Table 28 Non-Grocery Specialists Outlets by Channel: Units 2011-2016

Table 29 Sales in Non-Grocery Specialists by Channel: % Value Growth 2011-2016

Table 30 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2011-2016

Table 31 Retailing GBO Company Shares: % Value 2012-2016

Table 32 Retailing GBN Brand Shares: % Value 2013-2016

Table 33 Store-based Retailing GBO Company Shares: % Value 2012-2016

Table 34 Store-based Retailing GBN Brand Shares: % Value 2013-2016

Table 35 Store-based Retailing LBN Brand Shares: Outlets 2013-2016

Table 36 Non-Store Retailing GBO Company Shares: % Value 2012-2016

Table 37 Non-Store Retailing GBN Brand Shares: % Value 2013-2016

Table 38 Non-Grocery Specialists GBO Company Shares: % Value 2012-2016

Table 39 Non-Grocery Specialists GBN Brand Shares: % Value 2013-2016



Table 40 Non-Grocery Specialists LBN Brand Shares: Outlets 2013-2016

Table 41 Non-Grocery Specialists LBN Brand Shares: Selling Space 2013-2016

Table 42 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2016-2021

Table 43 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2016-2021

Table 44 Forecast Sales in Store-based Retailing by Channel: Value 2016-2021

Table 45 Forecast Store-based Retailing Outlets by Channel: Units 2016-2021

Table 46 Forecast Sales in Store-based Retailing by Channel: % Value Growth 2016-2021

Table 47 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2016-2021

Table 48 Forecast Sales in Non-Store Retailing by Channel: Value 2016-2021

Table 49 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2016-2021

Table 50 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2016-2021

Table 51 Forecast Sales in Non-Grocery Specialists by Channel: Value 2016-2021

Table 52 Forecast Non-Grocery Specialists Outlets by Channel: Units 2016-2021

Table 53 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2016-2021

Table 54 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2016-2021

**Definitions** 

Sources

Summary 5 Research Sources



#### I would like to order

Product name: Mixed Retailers in Chile

Product link: <a href="https://marketpublishers.com/r/M906F992C7FEN.html">https://marketpublishers.com/r/M906F992C7FEN.html</a>
Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/M906F992C7FEN.html">https://marketpublishers.com/r/M906F992C7FEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

1 4	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

& Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970