

# Mixed Retailers in Kenya

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## Abstracts

There are only a handful of mixed retail outlets in Kenya, and as COVID-19 led consumers to tighten their belts and reduce their discretionary spending, 2020 was a difficult year for them. Variety stores are mostly frequented by young, urban consumers who like to go to such stores to window shop and bargain hunt, and both of these activities were significantly curtailed by the pandemic. The fact that leader Massmart Holdings Ltd's two Nairobi stores are located in suburban shopping malls was a p...

Euromonitor International's Mixed Retailers in Kenya report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Product coverage:** Department Stores, Mass Merchandisers, Variety Stores, Warehouse Clubs.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

## Why buy this report?

Get a detailed picture of the Mixed Retailers market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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Mixed retailers continues to be limited in Kenya in 2021

Mixed retailers faces an ongoing threat from hypermarkets and e-commerce in 2021

Massmart announces its plans to exit Kenya following supply chain issues

#### PROSPECTS AND OPPORTUNITIES

Mixed retailers possibly attracts middle class consumers, however continues to face a threat from hypermarkets

The exit of Massmart gives local and international players a hopeful opportunity

Mixed retailers will have to up their e-commerce game

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