

# **Megatrends in Italy**

https://marketpublishers.com/r/MF2E22EBE1C0EN.html Date: July 2023 Pages: 76 Price: US\$ 1,325.00 (Single User License) ID: MF2E22EBE1C0EN

## Abstracts

This Megatrends report highlights long-term trends resulting from shifts in consumer values and behaviour. It provides a summary of each of Euromonitor International's 10 focus megatrends and insights as to how each trend has manifested in Italy.

Euromonitor's Megatrends in Italy report analyses factors influencing national consumer expenditure. Consumer lifestyles reports include coverage of: population, urban development, home ownership, household profiles, labour, income, consumer and family expenditure, health, education, eating habits, drinking habits, shopping habits, personal grooming, clothing, leisure habits, savings and investments, media, communication, transport and travel and tourism. Use this report to understand the factors influencing a nation's lifestyle choices.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Megatrends market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research



reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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Scope The drivers shaping consumer behaviour Megatrends framework Businesses harness megatrends to renovate, innovate and disrupt Convenience Basko launches 1-hour bicycle delivery service Older consumers want a simpler life Consumers seek more flexibility Shoppers want to see what they buy Convenience drives e-commerce demand Cooking seen as an inconvenience by younger consumers **Digital living** MOD4 – a mobile game that connects the virtual world with real fashion products Video gaming is highly popular in Italy Consumers are protective of their personal data Millennials prefer online anonymity Product labels are the most trusted information source Consumers expect more online activity post-pandemic Diversity and inclusion Next Age – the EU's first start-up accelerator targeting the silver economy Gen X are the most vocal on social media Young consumers feel they can change the world for the better Most Italians feel comfortable expressing their identity Older consumers pay the closest attention to company values Experience more FIAT reinvents the customer experience with metaverse showroom People now socialise more frequently online than in person Consumers covet relaxation and safety when travelling More people prefer real world to online experiences Personalisation City Lab Cosmetics offers customers tailor-made make-up and skin care solutions Gen Z are the most enthusiastic about virtual experiences Young consumers prefer unique experiences Premiumisation La Rosa dei Gusti opens pop-up shop to showcase its premium private label range Gen Z are the most individualistic cohort Italians generally lack confidence in their investments



Consumers prioritise natural ingredients and high quality

Pursuit of value

Scalapay expands its BNPL offering

Baby Boomers are the most frugal cohort

Consumers express concern over the rise in living costs

Italians are starting to embrace the circular economy

Gen Z are the most eager to save money

Shopper reinvented

Automated convenience store concept Slipop offers round-the-clock shopping

Gen Z are the most prone to impulse purchases

Italians enjoy a mix of online and offline shopping

Italy lags behind in s-commerce

Gen Z interact most with brands online

Sustainable living

Planet Farms poised to build a new vertical farm

Most are concerned about the impact of global warming

Italians are strong on recycling

Reducing food waste tops the list of green activities

Italians are more likely than their global peers to boycott brands they don't agree with

Biodegradable packaging is considered the most sustainable

Wellness

Sognid'oro continues to innovate in functional herbal teas

Massage is the most used stress-buster

Millennials are the most active cohort

People are concerned about health and safety when out and about

Leverage the power of megatrends to shape your strategy today



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