

# Matsumotokiyoshi Holdings Co Ltd in Home Care (Japan)

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## **Abstracts**

One of the most successful drugstores/parapharmacies, Matsumotokiyoshi Holdings has enjoyed sales expansion on its home soil. However, due to the deregulation regarding the distribution of Class 1 and Class 2 medicines, to allow online retailers to sell such products, the company is facing tougher competition not only from bricks-and-mortar drugstores/parapharmacies, but also from internet retailers. The company is looking to expand its business sphere overseas to remain competitive.

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