

Luxury Goods in Australia

https://marketpublishers.com/r/L0CB4BA1596EN.html Date: September 2023 Pages: 42 Price: US\$ 1,210.00 (Single User License) ID: L0CB4BA1596EN

Abstracts

Retail value sales of luxury goods in Australia increased by 5% in 2023 in current terms, amounting to AUD24.3 billion. The post-lockdown period saw a prevailing emphasis on recovery and a resurgence of customary consumer habits, encompassing working, shopping, travelling again, and indulging in the purchase of luxury goods. In this context, development was predominantly characterised by affluent consumers' inclination to treat themselves as they regained the ability to do so. During the second...

Euromonitor International's Luxury Goods in Australia report offers a comprehensive guide to the size and shape of the Luxury Goods market at a national level. It provides the latest retail sales data, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market and their effects on Luxury Goods retailing along with the development of consumers' shopping patterns. Forecasts to 2027 illustrate how the market is set to change

Product coverage: Experiential Luxury, Fine Wines/Champagne and Spirits, Personal Luxury, Premium and Luxury Cars.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Luxury Goods market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Luxury Goods in Australia Euromonitor International September 2023

LIST OF CONTENTS AND TABLES

LUXURY GOODS IN AUSTRALIA EXECUTIVE SUMMARY Luxury goods in 2023: The big picture

2023 KEY TRENDS

Competitive landscape **Retailing developments** What next for luxury goods? MARKET DATA Table 1 Sales of Luxury Goods by Category: Value 2018-2023 Table 2 Sales of Luxury Goods by Category: % Value Growth 2018-2023 Table 3 Inbound Receipts for Luxury Goods by Country of Origin: Value 2018-2023 Table 4 NBO Company Shares of Luxury Goods: % Value 2018-2022 Table 5 LBN Brand Shares of Luxury Goods: % Value 2019-2022 Table 6 Distribution of Luxury Goods by Format and Category: % Value 2023 Table 7 Forecast Sales of Luxury Goods by Category: Value 2023-2028 Table 8 Forecast Sales of Luxury Goods by Category: % Value Growth 2023-2028 DISCLAIMER SOURCES Summary 1 Research Sources EXPERIENTIAL LUXURY IN AUSTRALIA **KEY DATA FINDINGS**

2023 DEVELOPMENTS

Current retail value sales of experiential luxury on the rise in 2023 Luxury hotels records highest percentage rise within the category overall in 2023 Accor Asia Pacific, AAPC Ltd leads experiential luxury in 2022 PROSPECTS AND OPPORTUNITIES Retail value sales expected to rise over forecast period



Luxury hotels looks likely to see the fastest percentage growth over the forecast period CATEGORY DATA

Table 9 Sales of Experiential Luxury by Category: Value 2018-2023 Table 10 Sales of Experiential Luxury by Category: % Value Growth 2018-2023 Table 11 NBO Company Shares of Experiential Luxury: % Value 2018-2022 Table 12 LBN Brand Shares of Experiential Luxury: % Value 2019-2022 Table 13 Forecast Sales of Experiential Luxury by Category: Value 2023-2028 Table 14 Forecast Sales of Experiential Luxury by Category: % Value Growth 2023-2028 FINE WINES/CHAMPAGNE AND SPIRITS IN AUSTRALIA KEY DATA FINDINGS

2023 DEVELOPMENTS

Fine wines/champagne and spirits sees rising current retail value sales in 2023 Fine wines sees the most significant value sales in the last year of the review period Fine wines/champagne and spirits is led by Mo?t Hennessy Australia Pty Ltd in 2022 PROSPECTS AND OPPORTUNITIES

Value sales forecast to rise in constant 2023 terms over 2023-2028

Luxury spirits expected to experience the fastest percentage CAGR increase during 2023-2028

CATEGORY DATA

Table 15 Sales of Fine Wines/Champagne and Spirits by Category: Value 2018-2023 Table 16 Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2018-2023

Table 17 NBO Company Shares of Fine Wines/Champagne and Spirits: % Value 2018-2022

Table 18 Distribution of Fine Wines/Champagne and Spirits by Format: % Value 2018-2023

Table 19 Forecast Sales of Fine Wines/Champagne and Spirits by Category: Value 2023-2028

Table 20 Forecast Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2023-2028

PERSONAL LUXURY IN AUSTRALIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Personal luxury sees an increase in current retail value sales in 2023



Designer apparel and footwear (ready-to-wear) dominated by designer apparel (readyto-wear) Luxury eyewear value increases in 2023 Retail value sales of luxury jewellery increase in 2023 Positive value growth for luxury leather goods Luxury wearables electronics sees value sales increase in 2023 Luxury timepieces sees value sales increase Value sales of writing instruments and stationery on the up in 2023 Value of super premium beauty and personal care sees a sales rise Louis Vuitton Australia Pty Ltd holds the lead in personal luxury in 2022 PROSPECTS AND OPPORTUNITIES Value sales look likely to increase in 2023 constant terms during the forecast period Designer apparel and footwear (ready-to-wear) set to remain biggest subcategory in value terms in 2028 Luxury wearables electronics is expected to see the fastest percentage growth over forecast period CATEGORY DATA Table 27 Sales of Personal Luxury by Category: Value 2018-2023 Table 28 Sales of Personal Luxury by Category: % Value Growth 2018-2023 Table 29 NBO Company Shares of Personal Luxury: % Value 2018-2022 Table 30 LBN Brand Shares of Personal Luxury: % Value 2019-2022 Table 31 Distribution of Personal Luxury by Format: % Value 2018-2023 Table 32 Forecast Sales of Personal Luxury by Category: Value 2023-2028 Table 33 Forecast Sales of Personal Luxury by Category: % Value Growth 2023-2028 PREMIUM AND LUXURY CARS IN AUSTRALIA **KEY DATA FINDINGS**

2023 DEVELOPMENTS

Current retail value sales fairly static within premium and luxury cars Number of premium and luxury cars declining Premium and luxury cars is led by Mercedes-Benz Australia Pacific Pty Ltd in 2022 PROSPECTS AND OPPORTUNITIES Value sales of premium and luxury cars forecast to rise over 2023-2028 Online sales set to rise in importance Electric cars to become more significant CATEGORY DATA Table 21 Sales of Premium and Luxury Cars: Value 2018-2023 Table 22 Sales of Premium and Luxury Cars: % Value Growth 2018-2023



Table 23 NBO Company Shares of Premium and Luxury Cars: % Value 2018-2022Table 24 LBN Brand Shares of Premium and Luxury Cars: % Value 2019-2022Table 25 Forecast Sales of Premium and Luxury Cars: Value 2023-2028Table 26 Forecast Sales of Premium and Luxury Cars: % Value Growth 2023-2028



I would like to order

Product name: Luxury Goods in Australia

Product link: <u>https://marketpublishers.com/r/L0CB4BA1596EN.html</u>

Price: US\$ 1,210.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/L0CB4BA1596EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970